# Asset Management Directory 2020

### **IN-DEPTH ANALYSIS**

INVESTORS' SEARCHES ON CAMRADATA LIVE BY ASSET CLASS.

### **COMPREHENSIVE LISTINGS**

A GLOBAL DIRECTORY OF 350+ ASSET MANAGEMENT FIRMS.

### PLUS...

NEWS AND A ROUND-UP OF ASSET CLASSES FROM AROUND THE WORLD.

### CAMRADATA

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### EDITORIAL



# An invaluable resource

On behalf of everyone at CAMRADATA, welcome to our new 2020 Asset Manager Directory.

As well as giving you high-level, detailed information on a large number of asset managers around the world, we also provide you with search activity analysis on asset classes searched on by institutional investors using CAMRADATA Live. Our online asset manager database is an invaluable resource for carrying out manager research, performance monitoring and manager ranking, and to read and hear about the latest views and opinions from the investment industry. CAMRADATA Live is available free of charge to all types of institutional investors – including, but not limited to, investment consultants, pension schemes, insurance firms, family offices, charities and multi-managers.

CAMRADATA has been gathering, analysing and distributing asset manager data to institutional investors since 2003. We continue to provide valuable insights on asset managers and their capabilities to a growing number of clients each year. Moreover, our annual CAMRADATA IQ Awards, now in their sixth year, have become one of the most sought-after accolades in the asset management field, recognising the contribution asset manager funds deliver on behalf of institutional investors. To find out more about these firms – to learn about their ESG policies, their D&I processes, their capabilities, the strategies they manage and much more – please log in to CAMRADATA Live.

If you do not already have complimentary access to our online asset manager database, then please click on CAMRADATA Live Login Registration. With one simple move, you can start enjoying the many benefits that membership of CAMRADATA Live provides.

> Sean Thompson Managing Director, CAMRADATA

For further information, please contact me or Amy Richardson at info@camradata.com.

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### CAMRADATA LIVE ACTIVITY

# Exceptional quarterly performance helps claw back DGF losses

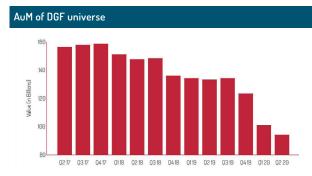
### DIVERSIFIED GROWTH FUNDS CONTINUED TO EXPERIENCE OUTFLOWS IN Q2, DESPITE AN IMPROVEMENT IN RETURNS, WRITES **SEAN THOMPSON**.

**THE DGF SECTOR** saw its 12th consecutive quarter of outflows in Q2 2020, despite achieving one of the best quarterly returns since Q1 2019, according to the CAMRADATA investment research report for the period.

To put that into perspective, though, it came straight after the sector's worst quarterly performance to date, following the outbreak of Covid-19. The turnaround helped claw back some of the losses experienced in Q1 2020, with the cash +3% to 5% median performance producing a positive return of 7.99% in Q2. However, the one-year and three-year medians return to June 30 are still way below its cash +3% to 5% pa target, having only produced 0.49% and 2.32% pa respectively.

That said, a number of asset managers have managed to achieve their target returns whilst keeping within their risk parameters, highlighting the importance of manager research in the selection process and the continuous monitoring of asset managers in this sector.





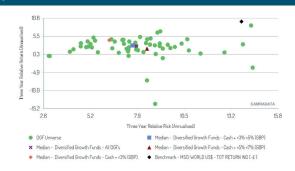
Distribution of monthly returns – Cash + 3% to 5%



### Monthly Returns – Cash + 3% to 5%



3 years risk-return - all DGF funds





### **GROSS MEDIAN RETURNS IN THE DGF UNIVERSE**

	3 MONTHS (%)	1 YEAR (%)	3 YEARS (%) (ANNUALISED)
Cash +3% to 5% (GBP)	7.99	0.49	2.32
Cash +5% to 7% (GBP)	2.96	2.09	1.66
Source: CAMRADATA			

### NUMBER OF PRODUCTS OVER TIME

Less than 1 year	Θ
1 to 2 years	2
2 to 3 years	2
3 to 5 years	9
5 to 7 years	23
7 or more years	57
Source: CAMRADATA	

### TOP 5 MANAGER ASSET FLOWS (PERCENTAGE OF AUM) DURING Q2 2020

- 1 Fidelity International
- 2 Lombard Odier Investment Managers
- 3 EFG Asset Management Limited
- 4 Sanlam Investments UK
- 5 State Street Global Advisors Limited

Source: CAMRADATA

"A NUMBER OF ASSET MANAGERS HAVE MANAGED TO ACHIEVE THEIR TARGET RETURNS WHILST KEEPING WITHIN THEIR RISK PARAMETERS, HIGHLIGHTING THE IMPORTANCE OF RESEARCH IN THE SELECTION PROCESS."

### TOP 5 ASSET MANAGER INFLOWS DURING Q2 2020

1	Fidelity International
2	LGT Capital Partners
3	Amundi Asset Management
4	Lombard Odier Investment Managers
5	Fulcrum Asset Management LLP
Source: CAMRADATA	

### PERFORMANCE SPREADS OF VEHICLES IN THE DGF CASH +3% TO 5% UNIVERSE

Q2 2020	-0.48% to +22.68%
1 year	-5.93% to +12.12%
3 years (annualised)	-4.44% to +9.00%
Source: CAMRADATA	

### PERFORMANCE SPREADS OF VEHICLES IN THE DGF CASH +5% TO 7% UNIVERSE

Q2 2020	-16.10% to +17.41%
1 year	-25.53% to +7.82%
3 years (annualised)	-13.32% to +6.31%
Source: CAMRADATA	

Sean Thompson is managing director of CAMRADATA. All figures are for three months to June 30, 2020 unless otherwise stated.

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### ASSET MANAGEMENT DIRECTORY 2020 - ANALYSIS

# Search activity by investors searching on asset class

IN THE SECTION THAT FOLLOWS, WE BREAK DOWN THE FIGURES FOR INDIVIDUAL ASSET CLASSES AND IN EACH CASE, SHOWCASE A NEWS STORY THAT ILLUMINATES CURRENT INVESTMENT TRENDS. WE START BELOW WITH **ASIA EX JAPAN EQUITY**.

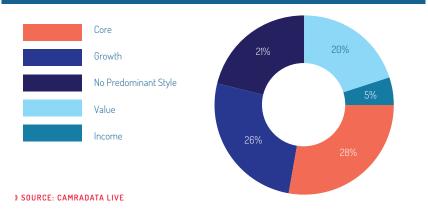


### Total activity in CAMRADATA Live by asset class (12 month rolling)



<sup>)</sup> SOURCE: CAMRADATA LIVE

### CAMRADATA Live – Total activity by style (%)



### ABERDEEN STANDARD LAUNCHES ASIA ESG FUND

Aberdeen Standard Investments (ASI) has become the latest asset manager looking to capitalise on the popularity of ESG investment within the Asia market with a new fund launch.

The Asian Sustainable Development Equity Fund is aligned with the United Nations Sustainable Development Goals

### "THIS NEW FUND SEEKS TO DELIVER BOTH ATTRACTIVE RETURNS AND A POSITIVE SOCIETAL IMPACT."

and will look to invest in a portfolio of 30-60 Asian stocks.

The fund will be structured as a Sicav, domiciled in Luxembourg and available to professional investors in a select number of Asia-Pacific markets.

"While some progress has been made towards achieving the UN SDGs by 2030, people in many Asian countries are still not benefiting from growth and progress and are increasingly vulnerable to economic, social and environmental risks," said David Smith, ASI's head of corporate governance for Asia-Pacific.

"By investing in companies based or operating in Asia-Pacific economies, which are strongly aligned to the UN's SDGs, this new fund seeks to deliver both attractive return for our clients and a positive societal impact – where it matters most." USING DATA FROM CAMRADATA LIVE, WE EXAMINE INVESTORS' APPROACH TO THE **CHINA EQUITY** ASSET CLASS – AND REPORT ON HOW LOMBARD ODIER HAS ADDED A NEW CHINA-CENTRED STRATEGY TO ITS GLOBAL HIGH CONVICTION EQUITY FUND RANGE.

### NEW CHINA STRATEGY FROM LOMBARD ODIER

Lombard Odier Investment Managers (LOIM) has expanded its global high conviction equity fund range with the addition of a new China strategy

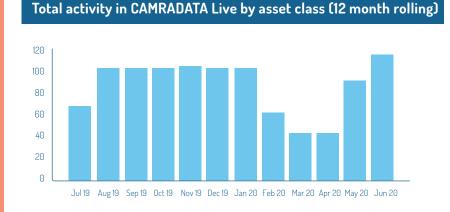
The strategy employs what the Swiss firm claims is a "disciplined approach involving fundamental research and forward-looking analysis" designed to capitalise on the growth of the Chinese

"CHINA'S PROLONGED GROWTH AND EXTENSIVE DIVERSIFICATION INTO DOMESTICALLY DRIVEN SECTORS WILL CONTINUE TO TRANSFORM THE INVESTMENT UNIVERSE."

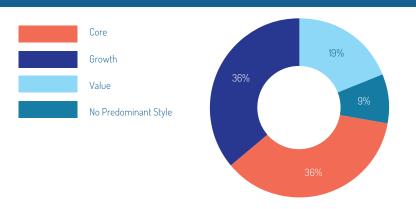
economy over the past 20 years and the shift towards high-quality, domestically driven growth. It will include a diversified portfolio of 30-50 stocks spread across three buckets – quality value, high growth and corporate events – and will be managed by Zhikai Chen and his Asia investment team.

"The opportunity in China is unparalleled in our view. Traditional equity indices have consistently underrepresented Chinese companies and we believe it is still an untapped and highpotential market," said Didier Rabattu, head of equities at LOIM.

"China's prolonged growth and extensive diversification into domestically driven sectors will continue to transform the investment universe and this strategy is perfectly placed to capture these opportunities."



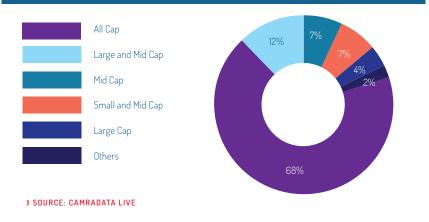
#### **)** SOURCE: CAMRADATA LIVE



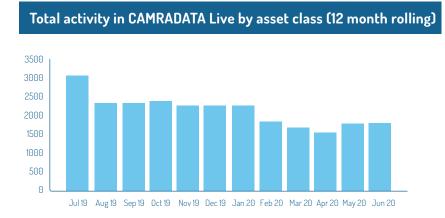
CAMRADATA Live – Total activity by style (%)

**)** SOURCE: CAMRADATA LIVE

### CAMRADATA Live - Total activity by size (%)

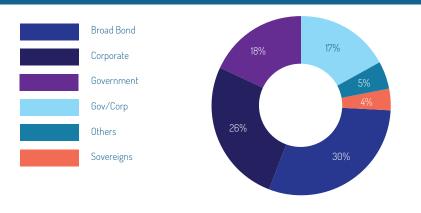


CRUNCHING THE NUMBERS FOR **EMERGING MARKETS FIXED INCOME**, WE LOOK AT CAMRADATA LIVE ACTIVITY FROM THREE PERSPECTIVES AND SIFT THROUGH THE RESULTS OF BANK OF AMERICA'S MOST RECENT FUND MANAGER SURVEY.

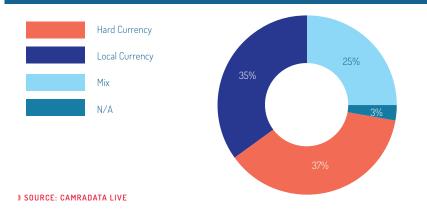


### ) SOURCE: CAMRADATA LIVE

### CAMRADATA Live – Total activity by strategy (%)



### CAMRADATA Live – Total activity by currency exposure (%)



### FUND MANAGERS ARE BULLISH FOR A W-SHAPED RECOVERY

Fund managers are at their most bullish since February and say there is no longer a bear market rally.

However, only 17% expect a V-shaped recovery, with most (37%) predicting a W-shaped recovery.

The figures are from the latest Fund Manager Survey published by Bank of America, which had 203 respondents

### "EXPOSURE TO VALUE AND SMALL-CAPS IS LOW, WITH US TECH AND GOLD THE MOST CROWDED TRADES, THE REPORT FOUND."

who manage \$518 billion (€436.8 billion) of assets in total.

Bullishness is "far from dangerously bullish", said the report, which reveals there was more investment in EU and emerging market stocks in August. Eurozone stocks were highest overweight region, though allocations are still "stubbornly" skewed to US growth stocks. Similarly, the survey also notes exposure to value and small-caps is low, with US tech and gold the most crowded trades.

Nearly 80% of the managers expect higher growth – the highest reading since December 2009 – suggesting there is no longer a bear market rally. An announcement about a vaccine for Covid-19 is generally expected in the first quarter of 2021, the survey revealed.

However, chief investment officers want CEOs to reduce debt (57%), not expand capital expenditure (30%), and investors believe stocks, bond and gold are the most overvalued since 2008. WHAT'S THE STATE OF THE **EMERGING MARKETS EQUITY** ASSET CLASS? THE LONG-TERM OUTLOOK SEEMS TO BE POSITIVE, ACCORDING TO A VONTOBEL ASSET MANAGEMENT SURVEY OF 300 INSTITUTIONAL INVESTORS IN ASIA.

### ASIAN INVESTORS MORE OPTIMISTIC ABOUT EMERGING MARKETS

Asia-based institutional investors expect to increase their allocations to emerging market assets, according to a survey from Vontobel Asset Management.

The Swiss firm's study of emerging markets investing surveyed 300 institutional investors and discretionary wealth managers in North America, Europe and Asia-Pacific in the second quarter of 2020.

It found that Asian investors are more optimistic about the long-term outlook for emerging markets rather than its short-term prospects.

Whereas 57% of respondents expect to increase their allocation to emerging markets equities and fixed income assets over the next five years, a smaller number (20%) plan to do the same in the next 12 months.

The two top factors cited by Asian investors were declining volatility over the long term in emerging markets and the expectation that global investment indices will rebalance towards them.

Other findings included the fact that more than half (53%) of Asian investors believe that China should be treated as a standalone market rather than part of a broader emerging market investment universe. There is also a greater preference for active investment among Asian investors when it comes to investing in emerging markets, mainly because of the elevated volatility.

"In emerging markets, where you have a generally less developed set of economies and companies, you have an index construct that is lopsided in many ways," said Matthew Benkendorf, chief investment officer at Vontobel.

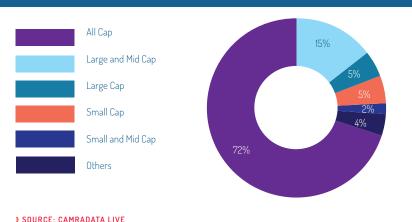
"The index is a less optimal way to buy the really great companies that will compound long-term wealth with the lowest relative risk."





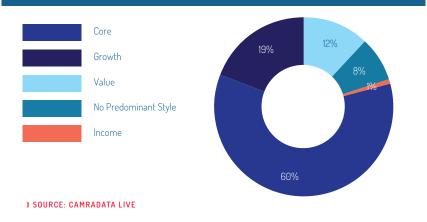


#### ) SOURCE: CAMRADATA LIVE

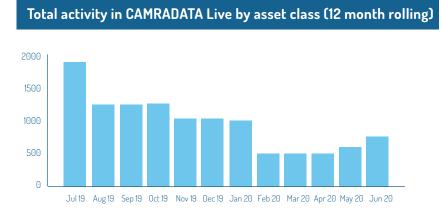


### CAMRADATA Live - Total activity by size (%)

### CAMRADATA Live - Total activity by style (%)

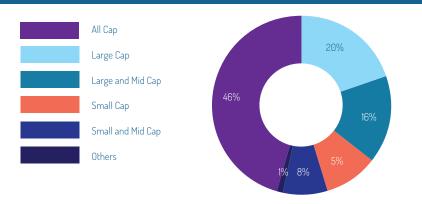


WE REPORT ON ACTIVITY LEVELS FOR THE **EUROPEAN INC. UK EQUITY** ASSET CLASS, ALONGSIDE DETAILS OF STATE STREET GLOBAL MARKETS' GLOBAL INVESTOR CONFIDENCE INDEX IN EUROPE, ASIA AND THE US.

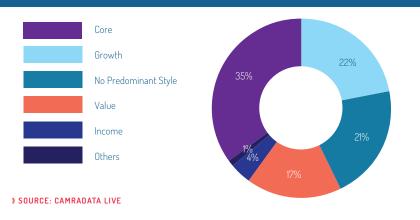


### ) SOURCE: CAMRADATA LIVE

### CAMRADATA Live – Total activity by size (%)



### CAMRADATA Live – Total activity by Style (%)



### EUROPEANS LEAD INVESTOR CONFIDENCE INDEX IN AUGUST

European investors showed the highest level of confidence in August - way ahead of investors in the US and Asia, despite apparent signs of a second wave of Covid-19 cases.

State Street Global Markets Global Investor Confidence Index (ICI) shows that European investors registered a reading of 122.6 points.

A figure above 100 means that they are buying risk assets more than selling them.

US and Asian investors were at 77.6 points and 89.9 points, respectively, suggesting there is more selling than buying going on.

However, confidence moved upwards between July and August in all regions - none more so than in Europe, where the European sub-index of investor confidence increased by 4.8 points (compared to 1 point in the US and 3.3 points in Asia).

Yet at the global level, risk appetite remained largely unchanged at 86.1 points in August. Rajeev Bhargava, head of investor behaviour research at State Street Associates, said investors continued to monitor closely the number of new Covid-19 cases and their impact on global growth.

"While US equity markets hit new highs, institutional investors seem more guarded, expressing a larger degree of restraint in August as the US ICI inched up only slightly to 77.6," he added.

"Interestingly, Europe experienced a more pronounced uptick in sentiment despite weaker economic data and the onset of what appears to be the start of a second wave of Covid-19 in certain parts.

"A more constructive fiscal policy regionally is likely driving this response." AS WELL AS LOOKING AT THE INTEREST SHOWN IN **GLOBAL EQUITY** BY USERS OF CAMRADATA LIVE, WE EXAMINE STATE STREET GLOBAL ADVISORS' NEW ETF, WHICH TRACKS THE MSCI WORLD VALUE EXPOSURE SELECT INDEX.

### SSGA BRINGS OUT GLOBAL DEVELOPED MARKETS EQUITIES ETF

State Street Global Advisors has launched an exchange-traded fund (ETF) that will track global developed market equities.

The SPDR MSCI World Value Ucits ETF will apply a higher weighting to equities with low valuation characteristics.

"INVESTORS USING VALUE STRATEGIES TO TAKE ADVANTAGE OF CHEAP STOCKS NEED TO PROTECT THEIR PORTFOLIOS AGAINST STOCKS THAT ARE 'CHEAP FOR A REASON'."

The ETF will track the MSCI World Value Exposure Select Index, which includes large and mid-cap securities across 23 developed markets.

The index is designed to represent the performance of companies that exhibit relatively higher value exposure within the parent index while also seeking to avoid poor-quality companies and "value traps".

Matteo Andreetto, head of SPDR ETF business for Emea, said: "Investors using value strategies to take advantage of cheap stocks need to protect their portfolios against stocks that are 'cheap for a reason'.

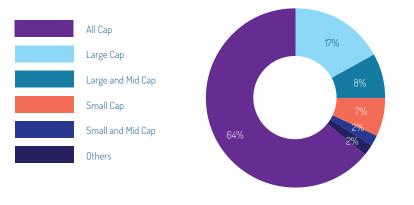
"Dur suite of LTFs tracking the MSCI Value Exposure Select Indices enables investors to access strong value factor exposure, while seeking to avoid value traps using a light quality touch."

The fund will have a TER of 0.25%.

Total activity in CAMRADATA Live by asset class (12 month rolling)



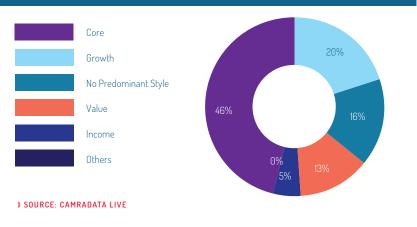
### CAMRADATA Live – Total activity by size (%)



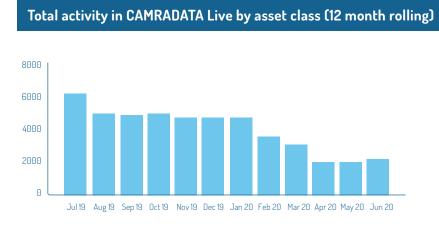
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### CAMRADATA Live – Total activity by style (%)

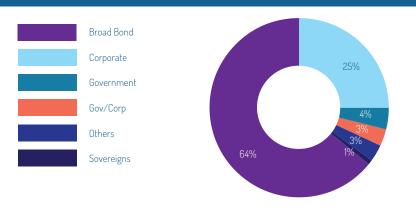


AN OVERVIEW OF THE **GLOBAL FIXED INCOME** ASSET CLASS, MONITORING CAMRADATA LIVE ACTIVITY BY STRATEGY AND CURRENCY EXPOSURE. IN ADDITION TO THAT, WE REPORT ON THE NEW UCITS-COMPLIANT PICTET STRATEGIC CREDIT FUND.

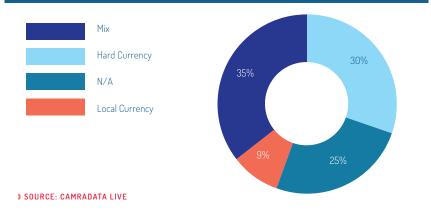


) SOURCE: CAMRADATA LIVE

### CAMRADATA Live – Total activity by strategy (%)



### CAMRADATA Live - Total activity by currency exposure (%)



### PICTET LAUNCHES UNCONSTRAINED GLOBAL CREDIT FUND

Geneva-based Pictet Asset Management has launched an unconstrained global credit fund.

The Ucits-compliant Pictet Strategic Credit Fund aims to provide riskadjusted returns for long-term investors though a diversified portfolio designed to reduce risks, protect capital and capture higher yields.

The strategy also aims to achieve a low

"WHEN THE CREDIT MARKETS ARE DELIVERING EQUITY-TYPE RETURNS AT BOND-TYPE RISKS - IN OTHER WORDS, WHEN THERE HAS BEEN A PANIC - IT MAKES SENSE TO BUY INTO POCKETS OF VALUE."

correlation to traditional risky assets by actively allocating assets across global credit markets.

Jon Mawby, head of investment grade credit at Pictet Asset Management and lead manager for the fund, said: "When the credit markets are delivering equity-type returns at bond-type risks – in other words, when there has been a panic – it makes sense to buy into pockets of value.

"And when investor confidence gets ahead of itself, when credit starts to deliver bond-type returns for equity-type risk, then it's important to rebalance and retrench until the next cycle hits." IN THE **GLOBAL MULTI-ASSET** FIELD, WE ASSESS CAMRADATA LIVE ACTIVITY BY STYLE AND STRATEGY TYPE WHILE EXAMINING BLACKROCK'S RECENTLY LAUNCHED TRADABLE ESG PORTFOLIOS, MADE UP OF EXCHANGE-TRADED FUNDS.

### BLACKROCK UNVEILS ESG MULTI-ASSET ETFS

BlackRock has launched what it claims is Europe's first range of tradable multi-asset ESG portfolios built with exchange-traded funds (ETFs).

The firm says this is in response to ongoing market uncertainty, which has led to "more people looking to put their savings to work in a cost-efficient, transparent and sustainable way".

### "THE CHOICE OF THREE READY-BUILT PORTFOLIOS HAS BEEN DESIGNED TO HELP MORE PEOPLE INVEST TOWARDS LONG-TERM GOALS."

Each of the three Ucits funds is made up of iShares ETFs to provide access to a wide universe of stocks and bonds. The funds are constructed according to three predefined risk profiles – Conservative, Moderate and Growth – with the aim of delivering a total return.

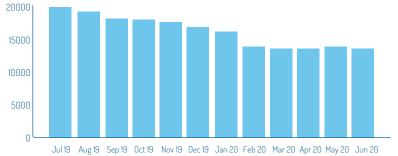
They will be managed by BlackRock's multi-asset team, with Rafael Iborra and John Wang as co-managers.

Joe Parkin, head of banks and digital channels in the UK at BlackRock, said: "There has never been a more important time for people to take control of their financial wellbeing.

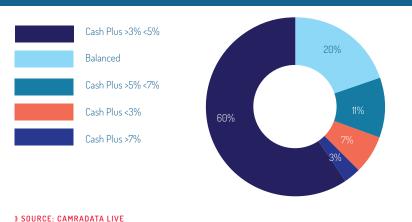
"This choice of three ready-built portfolios has been designed to help more people invest money towards their long-term financial goals with ease, while benefiting from investment expertise across BlackRock."

The new products are all priced with an ongoing charges figure of 0.25% and are available through both fund platforms and advisers.



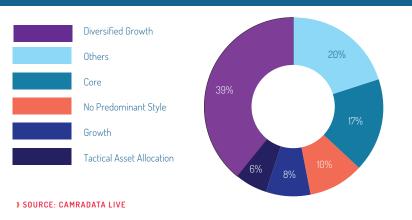


### ) SOURCE: CAMRADATA LIVE

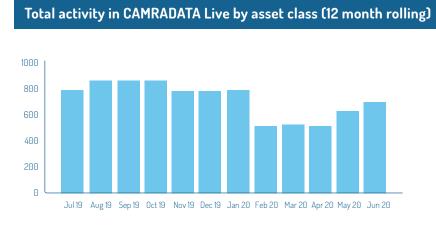


### CAMRADATA Live – Total activity by style (%)

### CAMRADATA Live - Total activity by strategy type (%)

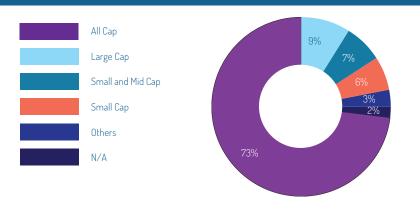


IN AN OVERVIEW OF THE **JAPAN EQUITY** ASSET CLASS, WE CONSIDER SUMI TRUST'S RECENTLY LAUNCHED JAPAN GROWTH OPPORTUNITY FUND, WHICH AIMS TO OUTPERFORM THE BENCHMARK TOPIX INDEX BY 4% ANNUALLY.

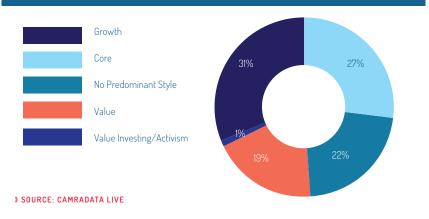


) SOURCE: CAMRADATA LIVE

### CAMRADATA Live – Total activity by size (%)



### CAMRADATA Live – Total activity by style (%)



### SUMI TRUST TARGETS HIGH-GROWTH JAPANESE COMPANIES

Sumitomo Mitsui Trust Asset Management (Sumi Trust) has launched a Japan equity fund that aims to outperform its index by 4% annually. The Japan Growth Opportunity fund will hold 50-80 Japanese companies with high growth potential, the firm said. Referencing the Topix index, the fund is managed by Hiroyasu Sato and will focus on the beneficiaries of long-term

### "TOP HOLDINGS INCLUDE THE FOOD MANUFACTURER KIKKOMAN CORPORATION AND SHOEI, WHICH MAKES MOTORCYCLE HELMETS."

trends in the economy, such as Japan's ageing population, combined with a "catalyst strategy", which is to buy companies that generate momentum through M&A or restructuring.

Sumi Trust says top holdings in the fund include Kikkoman Corporation, a Japanese food manufacturer, Shoei, a manufacturer of motorcycle and motorsport helmets, and Nihon M&A Center, a company providing strategic M&A advice and support services to small and medium-sized business.

tocks in total.

The fund is currently overweight in industrials and information technology services and is underweight in financial services companies.

Sato said Covid-19 has accelerated existing trends in the Japanese market and created new opportunities. AS WE WEIGH UP THE FORTUNES OF **UK EQUITY**, WE LOOK AT THE SIZEABLE INFLOWS INTO SUSTAINABLE STOCK MARKET FUNDS IN JULY – NOTING THAT FLOWS WERE HEADING IN THE OPPOSITE DIRECTION WHEN IT CAME TO EQUITIES OVERALL.

### UK SUSTAINABLE EQUITY FUNDS ENJOY JULY INFLOWS

Sustainable stock market funds in the UK enjoyed positive flows in July, despite net flows into equities overall sinking into the red through the course of the month.

Net flows into sustainable vehicles reached  $\pounds$ 1.2 billon, with nearly 60% of this going to equity vehicles. Growth

### "BAILLIE GIFFORD HAD ITS HIGHEST MONTHLY NET INFLOW EVER WITH £991 MILLION OF NEW INVESTMENT."

funds were also popular, but this was not enough to offset the net £830 million (€695.3 million) from equities overall, according to data from Morningstar.

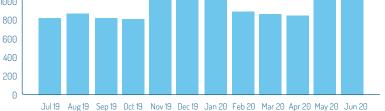
Across all asset classes, excluding money market funds, net inflows totalled £2.4 billion, despite the redemptions from equity funds – driven largely by strong flows into bonds nearly hitting the £2 billion mark.

Drilling down, sterling and global sterling-hedged bond funds were the favoured choice for investors.

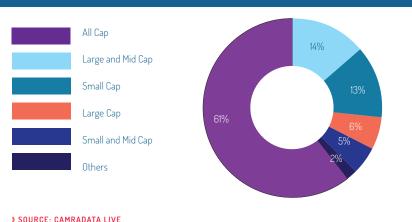
In terms of individual firms, fund manager Baillie Gifford had its highest monthly net inflow on record with £991 million of new investment. "Its growth house style has been firmly in favour with investors," Morningstar said.

BlackRock also enjoyed inflows to the tune of £776 million. The main contributor to this was its world ESG equity tracker strategy – a fund said to be popular with institutional investors looking to increase the overall sustainability profile of their portfolios.



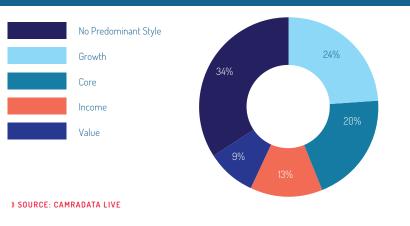


### **)** SOURCE: CAMRADATA LIVE

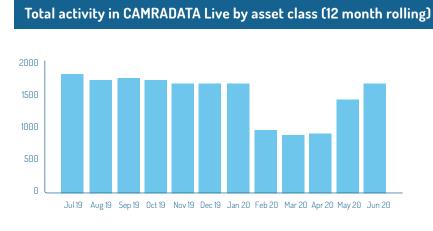


### CAMRADATA Live – Total activity by size (%)

### CAMRADATA Live – Total activity by style (%)

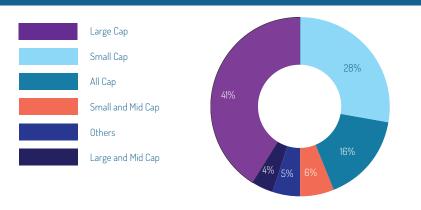


COMPLETING OUR ANALYSES WITH A ROUND-UP OF THE **US EQUITY** ASSET CLASS, WE REPORT ON A *FUNDS EUROPE* WEBINAR WHERE TWO AMERICAN PORTFOLIO MANAGERS DELIVERED AN ASSESSMENT OF THE MOST PROMISING SMALL-CAP STOCKS IN THE LONG TERM.

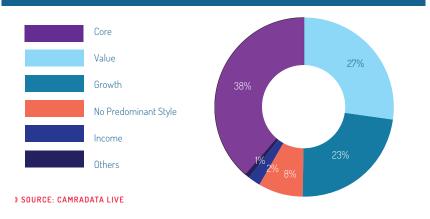


) SOURCE: CAMRADATA LIVE

### CAMRADATA Live – Total activity by size (%)



### CAMRADATA Live – Total activity by style (%)



### A FEW SMALL-CAPS 'CAN MEAN OUTSIZED RETURNS'

Only a few US small-cap stocks are worth picking – but they produce outsized returns compared to the many 'zombie' companies in their universe, Eagle Asset Management's Matt McGeary and Jason Wulff told a *Funds Europe* webinar.

Covid-19 has ravaged economies, but McGeary, portfolio manager at the US-based firm, said certain small-caps are excelling as the American economy stabilises. He and his fellow portfolio manager, Wulff, believe in the long-term value of small-cap stocks as long as risk management is tight, and they say a risk-adjusted, low-volatility approach gives investors the chance to diversify portfolios within a wider universe of stocks outside of the large-cap indices.

Most developed economies have seen a slower economic growth rate due to ageing populations and falling birth rates. This has led authorities to pursue a compulsive stimulus model. For investors, this means long periods of subdued volatility followed by short periods of extreme and erratic volatility. During these periods, active managers can have a bench of stocks available to invest in at a moment's notice.

Secondly, passive investing and algorithmic trading are both on the rise, creating opportunities as the more "elastic" investors leave the market.

Finally, a bifurcation is occurring in the small-cap indices. To wit, loss-making companies now make up nearly 40% of the Russell 2000 Index and present a challenge for investors. Meanwhile, a small, durable and differentiated segment of the small-cap market has had an outsized impact on returns over the years. Understanding these risks and opportunities is critical to success in the US small-cap asset class.



We go way beyond lending, adding alpha for investors by using our experience to support our partners' growth ambitions

### **Alternative Fixed Income Opportunities**

### **Prestige Asset Management Limited**

36 Spital Square, London, E1 6DY, United Kingdom

- T: +44 (0) 203 178 4055
- F: +44 (0) 203 004 9690
- E: info@prestigefunds.com www.prestigeassetmanagement.co.uk www.prestigefunds.com

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### ASSET MANAGEMENT GUIDE 2020



### **AB (ALLIANCEBERNSTEIN)**

### **Primary address**

50 Berkeley Street, London WIJ 8HA, UK

### Website

www.alliancebernstein.com

### Contact email michelle.inskip@alliancebernstein.com

Contact telephone

44-20-7470-0100

### **Founding year** 1971

### Description of organisation

AllianceBernstein is a leading global investment management and research firm providing diversified investment management services to a broad spectrum of clients including institutional, retail, and private client investors, worldwide. We are dedicated to combining our breadth of investment expertise, insights and innovations to develop the most appropriate solutions for our clients, delivered with the highest level of service. AllianceBernstein is singularly focused on asset management and research.

### Total assets under management (as at 31 December 2019) – \$m 622.915

### Assets under management by asset class (as at 31 December 2019) – \$m

Fixed Income	294,682.80
Equity	163,132.60
Other	165,100.00

### Assets under management by client type (as at 31 December 2019) – \$m

Charity/Endowments	4,719.90
Other Clients	150,194.70
Pension Funds	127,775.00
Private Clients	101,059.30

Retail	239,166.40

#### Assets under management by client domicile (as at 31 December 2019) - \$m

domicile cas at 51 December	2013) – Jul
US	405,874.00
UK	11,109.90
Europe ex-UK	115,058.70
Middle East	4,084.70
Pacific ex-Japan	36,821.10
Japan	34,195.60
Other	15,771.30

### Staff analysis (as at 31 December 2019)

Portfolio Managers	138
Research Analysts	285
Dealing	38
Marketing	47
Investment Administration/Legal/	
Compliance/Operations	707
Total Investment Prof Staff	524
Total Non-Investment Prof Staff	3,287

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	81
North America	352
Europe	8
Japan	11
Pacific ex-Japan	69
Other	3.00

### ESG

Signatory to PRI: Yes

### ABERDEEN STANDARD INVESTMENTS

### **Primary address** 6 St Andrew Square, Edinburgh EH2 2AH, UK

Website

www.aberdeenstandard.com

### Contact email

rfpservices-EMEA@aberdeenstandard.com

**Contact telephone** +44 (0)131 245 0055

### Founding year 2017

### **Description of organisation**

Aberdeen Standard Investments is the brand name for the investment management business of Standard Life Aberdeen plc. Standard Life Aberdeen plc was created in 2017 from the merger of Standard Life plc and Aberdeen Asset Management PLC (Aberdeen PLC).

**Total assets under management (as at 31 December 2019) – £m** 486,536

### Assets under management by asset class (as at 31 December 2019) – fm

Fixed Income	134,842.70
Equity	119,310.20
Property	37,098.60
Cash/Deposit	47,044.40
Other	148,239.70

### Assets under management by client

domicile las at 31 Decemi	ber 2019J – £m
US	46,220.90
UK	345,440.30
Europe ex-UK	68,115.00
Middle East	2,265.70
Pacific ex-Japan	19,948.00
Japan	1,946.10
Other	2,599.70

### Staff analysis (as at 31 December 2019)

Portfolio Managers	267
Research Analysts	199
Combined Manager/Analysts	144
Dealing	57
Marketing	1,335
Investment Administration/Legal/	
Compliance/Operations	3718
Total Investment Prof Staff	1,016
Total Non-Investment Prof Staff	5,053

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

640
117
140
12
129
6.00

### ESG

Signatory to PRI: Yes

### ACADIAN ASSET MANAGEMENT (UK) LTD

### Primary address 260 Franklin Street, Boston, MA 02110, USA

Website

www.acadian-asset.com

### Contact email

acadianconsultantdatabaseteam@acadianasset.com

**Contact telephone** 617-850-3500

Founding year 2006

### **Description of organisation**

Acadian Asset Management LLC is a US Securities and Exchange Commissionregistered investment adviser and Bostonheadquartered investment management firm that, along with its wholly-owned Singapore, Japan, Australia, and UK affiliates, specialises in systematic, active global and regional equity strategies.

### Total assets under management (as at 31 December 2019) – \$m 101,232

101,202

Assets under management by asset class		
(as at 31 December 2019) – \$m		
Equity	101,232.20	
Other	0 10	

### Assets under management by client type (as at 31 December 2019) – \$m Other Clients 101,232.30

### Assets under management by client

uonniche las al or becentber	20133 - 3111
US	62,934.10
UK	1,619.70
Europe ex-UK	17,222.40
Middle East	89.90
Pacific ex-Japan	11,519.90
Japan	763.50
Other	7,082.80

### Staff analysis (as at 31 December 2019)

Portfolio Managers	32
Research Analysts	57
Dealing	28
Marketing	44
Investment Administration/Legal/	
Compliance/Operations	227
Total Investment Prof Staff	117
Total Non-Investment Prof Staff	271

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	2
North America	103
Japan	1
Pacific ex-Japan	11

ESG Signatory to PRI: Yes

### ACTIAM N.V.

### **Primary address**

Graadt van Roggenweg 250, Utrecht, Netherlands 3531 AH

Website www.actiam.com

### Contact email marcom@actiam.nl

**Contact telephone** +31-20-543 6777

### Founding year

### 1997

### Description of organisation

ACTIAM delivers relevant investment solutions, maximising longer-term financial, environmental and social returns. ACTIAM encourages companies and countries to prepare for the new challenges they are facing. In this way, we are helping to pave the pathway towards a sustainable society while creating longer-term financial returns to our clients. ACTIAM offers a complete range of responsible investment strategies and solutions (both actively and passively managed). ACTIAM sets strict requirements on its investments and follows a robust and careful selection process.

### Total assets under management (as at 31 December 2019) – €m

63,829

### Assets under management by asset class (as at 31 December 2019) – €m

Fixed Income	47,831.00
Equity	13,457.00
Property	1,149.00
Cash/Deposit	1,086.00
Other	306.00

### Assets under management by client type (as at 31 December 2019) – €m

Charity/Endowments	132.00
Life Insurance	53,378.00
Other Clients	6,373.00
Pension Funds	3,945.00

### Assets under management by client domicile (as at 31 December 2019) – €m Europe ex-UK 63,829.00

Staff analysis (as at 31 December 2019)	
Portfolio Managers	35
Research Analysts	9
Combined Manager/Analysts	2
Dealing	6
Marketing	21
Investment Administration/Legal/	
Compliance/Operations	23
Total Investment Prof Staff	52
Total Non-Investment Prof Staff	44

### Geographical breakdown of Investment Professionals (as at 31 December 2019) Europe 52

### ESG

Signatory to PRI: Yes

### AEGON INVESTMENT MANAGEMENT B.V.

### **Primary address**

Aegonplein 50, 2591 TV, The Hague, The Netherlands

### Website

www.aegonassetmanagement.com

### **Contact telephone** +31 (0)70 344 3210

**Founding year** 1968

### Total assets under management (as at 31 December 2019) – €m 111,719

### Assets under management by asset class (as at 31 December 2019) – €m

Fixed Income	80,816.40
Equity	22,582.70
Property	2,056.30
Other	6,263.60

### ESG

Signatory to PRI: Yes

### AEON INVESTMENT MANAGEMENT (PTY) LTD

### Website

www.aeonim.co.za

### Contact email

funds@aeonim.co.za

### **Founding year** 2005

### Description of organisation

Aeon Investment Management is a B-BBEE Level One boutique investment company based in Claremont, Cape Town, South Africa, established in December 2005 by Asief Mohamed, an award-winning investment professional. The firm is a signatory of the United Nations Principle of Responsible Investment (UNPRI) since 2014 with excellent ratings relative to our peers globally. The firm manages equity-only and multi-asset class portfolios.

### Total assets under management (as at 31 December 2019) – Rm

12,417

### Assets under management by asset class (as at 31 December 2019) – Rm

Equity	11,493.00
Other	924.10

### Assets under management by client type

las at 31 December 2019J – Km	
Pension Funds	12,062.10
Private Clients	355.00

Assets under management by client domicile (as at 31 December 2019) – Rm

### ASSET MANAGEMENT GUIDE 2020

Other	12,417.10

Staff analysis (as at 31 December 2019)	
Portfolio Managers	3
Research Analysts	2
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	2
Total Investment Prof Staff	8

### Geographical breakdown of Investment Professionals (as at 31 December 2019) Other 8.00

ESG

Signatory to PRI: Yes

### AEW UK INVESTMENT MANAGEMENT LLP

Primary address 33 Jermyn Street, London SW1Y 6DN, UK

Website www.aewuk.co.uk

Contact email aewukinvestorrelations@eu.aew.com

**Contact telephone** +44 207 016 4880

Founding year

2011

### **Description of organisation**

AEW Global is one of the largest global real estate asset managers, with €71.2 billion of AuM (31 March 2020) across the US, Europe and Asia. AEW UK is part of the wider AEW Group which comprises AEW in Europe, and AEW Capital Management L.P. AEW UK was launched as a 50:50 JV between AEW UK's management team and AEW in Europe.

### Total assets under management (as at 31 December 2019) – £m 27.931

Assets under management by asset class (as at 31 December 2019) – £m

Property	27,931.00

### Assets under management by client type (as at 31 December 2019) – £m

Charity/Endowments	17.00
Life Insurance	12,549.00
Other Clients	6,782.00
Pension Funds	4,766.00
Retail	3,053.00

### Assets under management by client

domicile (as at 31 December 2019) – £m		
US	223.00	
UK	861.00	

Europe ex-UK	23,541.00
Middle East	717.00
Pacific ex-Japan	1,224.00
Japan	166.00
Other	435.00

### Staff analysis (as at 31 December 2019) Portfolio Managers

0	
Research Analysts	3
Marketing	2
Total Investment Prof Staff	16
Total Non-Investment Prof Staff	12

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 16

### ESG

Signatory to PRI: Yes

### AGF INVESTMENTS

Website www.agf.com/institutional

**Founding year** 1957

### Description of organisation

As an independent and diversified global asset management firm, AGF brings a disciplined approach to delivering excellence in investment management and to providing an exceptional client experience.

Being an independent firm has allowed us to make strategic acquisitions that improve our client service experience and enable us to offer new and innovative products, while enhancing our research capabilities.

Our suite of diverse investment solutions extends globally to a wide range of clients, from individual investors and financial advisers to institutions.

### Total assets under management (as at 31 December 2019) – €m 18 930

### Assets under management by asset class (as at 31 December 2019) – €m

Fixed Income	3,566.20
Equity	12,721.00
Other	2,643.10

### Assets under management by client type (as at 31 December 2019) – €m

Charity/Endowments	2.30
Other Clients	5,314.90
Pension Funds	1,598.90
Private Clients	0.50
Retail	12,013.70

Assets under management by client domicile (as at 31 December 2019) – €m

US	483.90
UK	609.20
Europe ex-UK	374.40
Middle East	501.60
Pacific ex-Japan	58.70
Other	16,902.50

### Staff analysis (as at 31 December 2019)

Portfolio Managers	9
Research Analysts	26
Total Investment Prof Staff	35

### Geographical breakdown of Investment

Professionals (as at 31 December 2019) North America 31

4

**ESG** Signatory to PRI: Yes

Pacific ex-Japan

5

### ALATUS CAPITAL SA

Primary address Rue Vallin 2, CH-1201, Geneva, Switzerland

Website www.alatus.ch

Contact email info@alatus.ch

**Contact telephone** 41.22.735.0011

**Founding year** 2007

Total assets under management (as at 31 December 2019) – €m 1,559

Assets under management by asset class (as at 31 December 2019) – €m Equity 1,558.50

### Staff analysis (as at 31 December 2019)

Portfolio Managers	2
Research Analysts	3
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	5
Total Investment Prof Staff	5
Total Non-Investment Prof Staff	6

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

Europe

### ALCENTRA GROUP

### Website

www.alcentra.com

5

Contact email alcentra@evestment.com

Founding year 2002

Total assets under management (as at 31 December 2019) – \$m 41,378

**ESG** Signatory to PRI: Yes

### ALL SEASONS CAPITAL MANAGEMENT

**Primary address** Suite 103, Grand Baie Business Park, Mauritius

Website www.ascm.com

Contact email reporting@ascm.com

**Contact telephone** +230 263 2082

Founding year 2007

Total assets under management (as at 31 December 2019) – \$m 1,003

### Assets under management by asset class (as at 31 December 2019) – \$m

Equity	984.50
Cash/Deposit	18.40

#### Assets under management by client type (as at 31 December 2019) – \$m Pension Funds 989.80 Private Clients 1210

I IIVale cherils	10.10
Assets under management by client	

 domicile (as at 31 December 2019) - \$m

 Other
 1,002.90

### ALLAN GRAY PROPRIETORY LIMITED

### **Primary address**

1 Silo Square, V&A Waterfront, Cape Town, 8001, South Africa

Website www.allangray.co.za

**Contact email** info@allangray.co.za

**Contact telephone** +27 (0)21 415 2300 Founding year 1973

**Total assets under management (as at 31 December 2019) – Rm** 544,842

**ESG** Signatory to PRI: Yes

### ALLIANZ GLOBAL INVESTORS

Primary address 199 Bishopsgate, London EC2M 3TY, UK

Website www.allianzgi.com

Contact email corinne.crawford@allianzgi.com

**Contact telephone** +44 207 859 9000

Founding year 1955

### Description of organisation

AllianzGl offers a diversified range of active investment strategies covering the developed and emerging markets, public and private markets. We offer single-country and global strategies, and thematic and sector portfolios, as well as investment advisory services via our specialist risklab unit.

We believe active management offers unique advantages in today's investment environment – whatever the asset class, geographic scope or investment style.

### Total assets under management (as at 31 December 2019) – £m 477.010

### Assets under management by asset class (as at 31 December 2019) – fm

Fixed Income	166,326.31
Equity	115,577.58
Other	195,106.14

### Assets under management by client type (as at 31 December 2019) – £m

Charity/Endowments	5,749.18
Non Life Insurance	169,087.13
Other Clients	212,346.52
Pension Funds	82,255.50
Private Clients	7,571.70

### Assets under management by client

domicile tas at 51 Decemb	er 2019) – Em
US	60,013.66
UK	9,324.42
Europe ex-UK	367,611.28
Middle East	4,631.81

Pacific ex-Japan	20,596.72
Japan	9,339.08
Other	5,493.05

### Staff analysis (as at 31 December 2019)

Portfolio Managers	436
Research Analysts	153
Dealing	62
Marketing	128
Investment Administration/Legal/	
Compliance/Operations	2204
Total Investment Prof Staff	802
Total Non-Investment Prof Staff	2,181

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

i i oressionais tas at or becember	20103
UK	112
North America	190
Europe	370
Japan	13
Pacific ex-Japan	117

ESG

Signatory to PRI: Yes

### ALPHABEE ASSET MANAGEMENT

### Primary address

30, Dernier Sol, Luxembourg 2543

Website

www.alphabee.fund

### Contact email

info@alphabee.fund

Contact telephone

+35220301570

Founding year 2017

### Description of organisation

AlphaBee is a regulated and audited Luxembourg-based investment fund. Its investment philosophy is to protect and grow capital through low volatility, monthly liquidity and attractive risk-adjusted returns. AlphaBee identifies, analyses and invests in global liquid alternative niche strategies. AlphaBee constructs and actively manages liquid multi-asset portfolios of audited, uncorrelated investment strategies and possesses methodologies to allocate capital among those.

### Total assets under management (as at 31 December 2019) – \$m 49

### Assets under management by asset class (as at 31 December 2019) – \$m Other 49.00

Asset Management Directory 2020

#### Assets under management by client type (as at 31 December 2019) - \$m Charity/Endowments 3 50 45.50 Private Clients

### **ALPHATHORN**

Website www.alphathorn.com

**Contact email** david@alphathorn.com

Founding year 2012

### **Description of organisation**

Family office owned business which uses an Al-driven algorithm to capture price movements in the spot gold price.

Total assets under management (as at 31 December 2019) - AUD \$m 80

Assets under management by asset class (as at 31 December 2019) - AUD \$m 80.00 Other

Assets under management by client type (as at 31 December 2019) - AUD \$m 80.00 Private Clients

### Assets under management by client domicile (as at 31 December 2019) -AUD \$m 80.00

Pacific ex-J	apan	

Staff analysis Las at 31 December 2019J	
Portfolio Managers	1
Marketing	2

<u> </u>
3
1
5

**Geographical breakdown of Investment** Professionals (as at 31 December 2019) Pacific ex-Japan

### ALPHINITY INVESTMENT MANAGEMENT PTY LIMITED

**Primary address** Level 12, 179 Elizabeth Street, Sydney, NSW 2000, Australia

Website www.alphinity.com.au

**Contact email** contact@alphinity.com.au

#### Founding year 2010

Total assets under management (as at 31 December 2019) - AUD \$m 9.974

Assets under management by asset class (as at 31 December 2019) - AUD \$m 9 974 10 Equity

Assets under management by client type (as at 31 December 2019) - AUD \$m

784.30
5,317.80
3,438.10
433.90

Assets under management by client domicile (as at 31 December 2019) -AUD \$m Pacific ex-Japan 9.974.10

ESG Signatory to PRI: Yes

### ALQUITY INVESTMENT MANAGEMENT LIMITED

**Primary address** 9 Kingsway, Holborn, London WC2B 6XF, UK

Website www.alquity.com

**Contact email** info@alquity.com

**Contact telephone** +44 207 557 7850

Founding year 2009

### **Description of organisation**

London-based equity manager with five Emerging Markets funds (Latin America, Africa, Asia, India and GEM) with an ESG approach.

Total assets under management (as at 31 December 2019) - \$m 171

Assets under management by asset class (as at 31 December 2019) - \$m 171.16 Equity

### Staff analysis (as at 31 December 2019) Portfolio Managers

Portfolio Managers	3
Research Analysts	4
Marketing	6
Investment Administration/Legal/	
Compliance/Operations	4
Total Investment Prof Staff	7

Total Non-Investment Prof Staff

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 7

ESG Signatory to PRI: Yes

### ALTRINSIC GLOBAL ADVISORS, LLC

**Primary address** 8 Sound Shore Drive, Greenwich, CT 06830, USΔ

Website www.altrinsic.com

Contact email pgrabowski@altrinsic.com

**Contact telephone** (203) 661-0030

Founding year 2000

Total assets under management (as at 31 December 2019) - \$m 7397

Assets under management by asset class (as at 31 December 2019) - \$m Equity 7.397.20

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	191.10
Non Life Insurance	1.70
Other Clients	2,638.40
Pension Funds	4,565.90

### Assets under management by client

domicile (as at 31 December 2019) – \$m	
US	3,383.60
UK	564.70
Middle East	14.20
Pacific ex-Japan	677.00
Japan	21.20
Other	2,736.50

### Staff analysis (as at 31 December 2019)

Research Analysts	6
Combined Manager/Analysts	5
Dealing	2
Marketing	4
Investment Administration/Legal/	
Compliance/Operations	17
Total Investment Prof Staff	13
Total Non-Investment Prof Staff	21

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 13

10

### AMERICAN CENTURY INVESTMENTS

Primary address 4500 Main Street, Kansas City, M0 64111, USA

Website www.americancentury-global.com

**Contact email** global-info@americancentury.com

Founding year 1958

Total assets under management (as at 31 December 2019) - \$m 178,050

### Assets under management by asset class (as at 31 December 2019) - \$m

	Ψ	
Fixed Income		40,621.90
Equity		134,763.40
Other		2,664.80

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	864.90
Life Insurance	4,605.90
Other Clients	52,882.60
Pension Funds	21,497.80
Retail	98,198,90

### Assets under management by client

domicile (as at 31 December	2019) - \$m
US	146,904.60
UK	211.20
Europe ex-UK	940.90
Middle East	14,633.40
Pacific ex-Japan	4,554.50
Japan	3,325.60
Other	7,479.90

### Staff analysis (as at 31 December 2019)

Portfolio Managers	79
Research Analysts	72
Dealing	14
Marketing	51
Investment Administration/Legal/	
Compliance/Operations	63
Total Investment Prof Staff	194
Total Non-Investment Prof Staff	1,250

### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 4

North America
ESG

### Signatory to PRI: Yes

### AMP CAPITAL INVESTORS

Primary address AMP Centre, 33 Alfred Street, Sydney,

### NSW 2000, Australia

Website www.ampcapital.com

**Contact email** clientservices@ampcapital.com

**Contact telephone** +61 2 8048 8230

Founding year 1849

Total assets under management (as at 31 December 2019) - AUD \$m 203.095

### Assets under management by asset class (as at 31 December 2019) - AUD \$m

Fixed Income	68,558.96
Equity	74,724.30
Property	29,754.00
Other	30,057.70

### Assets under management by client domicile (as at 31 December 2019) -AUD \$m

US	2,419.30
UK	2,631.80
Europe ex-UK	9,247.79
Middle East	1,794.60
Pacific ex-Japan	11,071.83
Japan	6,505.70
Other	169,423.88

### Staff analysis (as at 31 December 2019)

Portfolio Managers	106
Research Analysts	104
Dealing	18
Investment Administration/Legal/	
Compliance/Operations	1341
Total Investment Prof Staff	270
Total Non-Investment Prof Staff	1,299

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UN	40
North America	26
Europe	3
Pacific ex-Japan	195

### ESG

190

Signatory to PRI: Yes

### AMUNDI ASSET MANAGEMENT

**Primary address** 41 Lothbury, London EC2R 7HF, UK

Website www.amundi.com

Contact email consultantrelations@amundi.com

### **Contact telephone** 0207 074 9300

Founding year 1950

### **Description of organisation**

Amundi provides investment solutions tailored to the requirements of its retail, institutional and corporate clients from over 30 countries. The firm has over 5,000 employees globally. Amundi covers the main markets and investment regions throughout the world. With a strong local presence, it is committed to offering its clients a relationship defined by both proximity and a long-term view.

### Total assets under management (as at 31 December 2019) - €m 1653.392

### Assets under management by asset class (as at 31 December 2019) - €m

Fixed Income	787,854.50
Equity	283,571.10
Property	32,512.70
Other	322,403.00

### Assets under management by client

domicile las at 31 Dec	cember 2019J - €m
US	89,156.30
UK	1,126.40
Europe ex-UK	743,532.70
Japan	8,207.60
Other	811,368.60

### ESG

Signatory to PRI: Yes

### **ANCHOR CAPITAL**

### **Primary address**

Two International Place, 21st Floor, Boston MA 02110, USA

### Website

www.anchorcapital.com

### **Contact email**

aca@anchorcapital.com

### **Contact telephone** (617) 338-3800

Founding year 1983

Total assets under management (as at 31 December 2019) - \$m 9499

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	87.00
Equity	5,998.40

### ASSET MANAGEMENT GUIDE 2020

Property	14.10
Other	3,399.80

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	209.60
Other Clients	1,506.30
Pension Funds	7,783.40

### Assets under management by client domicile (as at 31 December 2019) - \$m US 9,499.30

### Staff analysis (as at 31 December 2019)

Portfolio Managers	5
Research Analysts	4
Dealing	5
Marketing	18
Investment Administration/Legal/	
Compliance/Operations	14
Total Investment Prof Staff	14
Total Non-Investment Prof Staff	32

### ANGEL OAK CAPITAL ADVISORS, LLC

Website www.angeloakcapital.com

**Contact email** info@angeloakcapital.com

Founding year 2009

Total assets under management (as at 31 December 2019) - \$m 11,011

Assets under management by asset class	
(as at 31 December 2019) - \$m	
Fixed Income	10,424.50
Other	586.90

### Assets under management by client type (as at 31 December 2019) - \$m

Non Life Insurance	374.20
Other Clients	2,386.00
Other Mutual	46.50
Pension Funds	26.80
Retail	8,177.90

### Assets under management by client domicile (as at 31 December 2019) - \$m

US	10,281.00
Europe ex-UK	730.40

### Staff analysis (as at 31 December 2019)

Portfolio Managers	13
Research Analysts	7
Marketing	4
Investment Administration/Legal/	
Compliance/Operations	49
Total Investment Prof Staff	24
Total Non-Investment Prof Staff	49

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 24

### APPLIED FUNDAMENTAL RESEARCH, LLC

Website www.appliedfr.com

Founding year 2010

### **Description of organisation**

Applied Fundamental Research (AFR) is a privately held investment manager based in Cambridge, Massachusetts. As value investors first and foremost, the firm aims to compound capital on behalf of high-networth individuals and families, endowments and foundations, and institutional partners in a risk-aversive manner. AFR utilises a defined research methodology to identify, analyse and value fundamentally mispriced investment opportunities. At the core of this process is a proprietary research engine, comprising both qualitative and quantitative elements.

#### Total assets under management (as at 31 December 2019) - \$m 25

Assets under management by asset class (as at 31 December 2019) - \$m Equity 25.40

Assets under management by client domicile (as at 31 December 2019) - \$m US 25.40

### APS ASSET MANAGEMENT PTE LTD

### **Primary address**

APS Asset Management Pte. Ltd, 3 Anson Road, #23-01 Springleaf Tower, Singapore 079909

### Website

www.aps.com.sg

### **Contact email** cs@aps.com.sg

**Contact telephone** +65 6333 8600

Founding year 1995

Total assets under management (as at 31 December 2019) - \$m 2,364

Assets under management by asset class

### (as at 31 December 2019) - \$m

Equity

2,364.00

### **AQR CAPITAL MANAGEMENT**

**Primary address** Charles House 5-11 Regent Street London United Kingdom SW1Y 4LR

### Website

www.aqr.com

Contact email TeamEurope@aqr.com

**Contact telephone** 

+44 (0)20 3130 7800

### **Founding year** 1998

### **Description of organisation**

AQR (Applied Quantitative Research) is a global investment management firm built at the intersection of financial theory and practical application. We strive to deliver superior, long-term results for our clients by seeking to filter out market noise to identify and isolate what matters most, and to develop ideas that stand up to rigorous testing.

### Total assets under management (as at 31 December 2019) - \$m 186.020

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	4,724.20
Equity	110,025.90
Other	71,269.70

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	5,655.40
Other Clients	30,696.80
Other Mutual	22,246.70
Pension Funds	127,127.60
Private Clients	293.30

### Assets under management by client

domicile Las at 31 Dece	ember 2019J - ֆm
US	102,996.90
UK	11,149.80
Europe ex-UK	27,352.40
Middle East	11,401.90
Pacific ex-Japan	27,523.00
Japan	209.60
Other	5,386.20

### ESG

Signatory to PRI: Yes

ARDEA INVESTMENT MANAGEMENT

### **Primary address**

Level 2, 5 Martin Place, Sydney, NSW 2000, Australia

Website www.ardea.com.au

### Contact email

institutional@fidante.com.au

### Founding year 2008

### **Description of organisation**

Ardea is a boutique fixed income investment manager with a focus on delivering stable, risk-controlled returns to investors. With extensive capabilities across inflation-linked and nominal bonds, as well as credit and cash markets, Ardea has a long and successful track record in managing fixed income portfolios from traditional, defensive products, inflation-linked bonds, and also benchmark unaware and objectives-based solutions.

### Total assets under management (as at 31 December 2019) - AUD \$m 13.419

### Assets under management by asset class (as at 31 December 2019) - AUD \$m Fixed Income 13,418.61

### Assets under management by client type (as at 31 December 2019) - AUD \$m

Non Life Insurance	1,627.40
Other Clients	4,189.20
Pension Funds	3,259.11
Private Clients	3,480.90
Retail	862.00

#### Assets under management by client domicile (as at 31 December 2019) - AUD \$m

Pacific ex-Japan	13,418.61

**ESG** Signatory to PRI: Yes

### ARDEVORA ASSET MANAGEMENT LLP

**Primary address** 6 New Bridge Street, London EC4V 6AB, UK

Website www.ardevora.com

Contact email clientservice@ardevora.com

**Contact telephone** +44 (0)20 7842 0630

Founding year 2010

### **Description of organisation**

Ardevora is a global equities boutique which was founded in January 2010 by William Pattisson and Jeremy Lang. 2010 was spent establishing the firm and fine-tuning the investment process. The fund management team began managing money in the first quarter of 2011 with the launch of Dublinbased Ucits funds.

### Total assets under management (as at 31 December 2019) - £m

5,932

Assets under management by as	set class
(as at 31 December 2019) - £m	
Equity	5.931.90

### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	24.20
Non Life Insurance	191.40
Other Clients	100.90
Pension Funds	4,943.20
Private Clients	3.80
Retail	668.40

### Assets under management by client domicile (as at 31 December 2019) - £m

US	276.43
UK	1,269.77
Europe ex-UK	866.07
Middle East	222.87
Pacific ex-Japan	2,659.14
Japan	409.32
Other	228.27

### Staff analysis (as at 31 December 2019)

Portfolio Managers	3
Research Analysts	9
Dealing	2
Marketing	8
Investment Administration/Legal/	
Compliance/Operations	16
Total Investment Prof Staff	3
Total Non-Investment Prof Staff	35

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 3

**ESG** Signatory to PRI: Yes

### ARGA INVESTMENT MANAGEMENT

**Primary address** 1010 Washington Boulevard, 6th Floor, Stamford, CT 06901, USA

Website www.argainvest.com

Contact email info@argainvest.com

#### **Contact telephone** 1-203-614-0800

Founding year 2010

Total assets under management (as at 31 December 2019) - \$m 4.973

### Assets under management by asset class (as at 31 December 2019) - \$m

### Equity 4,973.00

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	94.50
Other Clients	3,643.40
Pension Funds	1,120.40
Private Clients	114.80

### Assets under management by client

domicile las at 31 December 2019J – \$m	
US	3,968.60
Europe ex-UK	33.90
Middle East	946.60
Other	24.00

### Staff analysis (as at 31 December 2019)

Research Analysts	5
Combined Manager/Analysts	6
Dealing	3
Marketing	8
Investment Administration/Legal/	
Compliance/Operations	26
Total Investment Prof Staff	28
Total Non-Investment Prof Staff	34

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

North America	13
Other	12.00

ESG

Signatory to PRI: Yes

### ARGUS INVESTORS' COUNSEL, INC.

### Primary address Soundview Plaza, 1266 East Main Street, Stamford, CT 06902, USA

Website www.argusinvest.com

Contact email clesko@argusinvest.com

**Contact telephone** 203 316 9000

**Founding year** 1960

Total assets under management (as at 31

### December 2019) - \$m 223

Assets under management by asset class (as at 31 December 2019) - \$m Equity 223.00

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	22.60
Other Clients	133.70
Pension Funds	60.80
Private Clients	5.90

### Assets under management by client domicile (as at 31 December 2019) - \$m

US 223.00

### **ARISAIG PARTNERS (ASIA) PTE LTD**

### **Primary address**

6 Lorong Telok, #02-01 Singapore 049019

Website www.arisaig.com.sg

### Contact email

investorrelations@arisaig.com.sg

**Contact telephone** +65 6532 3378

Founding year 1996

### **Description of organisation**

Arisaig Partners is an independent, employee-owned boutique established in 1996. We are long-only investors investing in the highest-quality dominant consumer franchises in emerging markets. These businesses derive revenues from highfrequency, low unit price, repeatable transactions in large, fast-growing markets.

FSG Signatory to PRI: Yes

### ARK INVESTMENT MANAGEMENT LLC

Primary address 3 East 28th Street, 7th Floor, New York, NY 10016. USA

Website ark-invest.com

**Contact telephone** +1-212-426-7040

Founding year 2014

Total assets under management (as at 31 December 2019) - \$m 11.073

Assets under management by asset class (as at 31 December 2019) - \$m Equity 11,072.80

Assets under management by client type (as at 31 December 2019) - \$m	
Charity/Endowments	13.60
Other Clients	6,500.80
Retail	4,558.50

### Assets under management by client domicile (as at 31 December 2019) - \$m

3,972.80
2,519.80
68.60
4,494.50
17.20

### Staff analysis (as at 31 December 2019)

Portfolio Managers	1
Research Analysts	9
Dealing	2
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	9
Total Investment Prof Staff	15
Total Non-Investment Prof Staff	9

Geographical breakdown of Investment Professionals (as at 31 December 2019) 15

North America

### ARROWSMITH CAPITAL, LIMITED PARTNERSHIP

**Primary address** 200 Clarendon Street, Lvl 30, Boston, MA 02116. USA

Website www.arrowstreetcapital.com

Contact email info@arrowstreetcapital.com

Contact telephone +1 617 919 0000

Founding year 1999

Total assets under management (as at 31 December 2019) - \$m 106.168

Assets under management by asset class (as at 31 December 2019) - \$m 106.168.10 Equity

Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	2,385.20
Non Life Insurance	101.20
Other Clients	3,957.30
Pension Funds	99,724.30

Assets under management by client domicile (as at 31 December 2019) - \$m

domicile (as at of December	
US	72,179.30
UK	5,521.70
Europe ex-UK	10,835.00
Pacific ex-Japan	9,969.40
Other	7,662.70

### Staff analysis (as at 31 December 2019)

Portfolio Managers	7
Research Analysts	13
Dealing	3
Marketing	9
Investment Administration/Legal/	
Compliance/Operations	278
Total Investment Prof Staff	23
Total Non-Investment Prof Staff	287

### ESG

Signatory to PRI: Yes

### ARTEMIS INVESTMENT MANAGEMENT LLP

### **Primary address**

57 St James's Street, London SW1A 1LD, UK

Website www.artemisfunds.com

**Contact email** institutionalteam@artemisfunds.com

**Contact telephone** 020 7399 6207

Founding year

1997

Total assets under management (as at 31 December 2019) - £m 28 121

### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	3,167.00
Equity	23,512.30
Other	1,441.92

### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	281.50
Non Life Insurance	405.80
Other Clients	4,522.80
Pension Funds	1,622.40
Retail	21,288.70

#### Assets under management by client L 21 D

domicile las at 31 December 2019J – £m	
UK	26,060.20
Europe ex-UK	1,942.20

Pacific ex-Japan	114.30
Other	4.40

Staff analysis (as at 31 December 2019) Portfolio Managers 32

Research Analysts	13
Dealing	6
Total Investment Prof Staff	45

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 45

**ESG** Signatory to PRI: Yes

### ARTISAN PARTNERS LIMITED PARTNERSHIP

Primary address 25 St James's Street, 3rd Floor, London SW1A 1HA, UK

Website www.artisanpartners.com

**Contact telephone** 44-20-7766-7110

**Founding year** 1994

Total assets under management (as at 31 December 2019) - \$m 121,016

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	3,849.70
Equity	117,165.90

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	4,239.50
Non Life Insurance	946.20
Other Clients	38,644.90
Other Mutual	47,810.60
Pension Funds	19,420.50
Private Clients	4,785.50
Retail	5,168.30

### Assets under management by client domicile (as at 31 December 2019) - \$m

US	95,938.40
UK	11,041.70
Europe ex-UK	6,710.20
Middle East	1,263.40
Pacific ex-Japan	3,656.30
Japan	142.50
Other	2,263.20

### Staff analysis (as at 31 December 2019)

Portfolio Managers	23
Research Analysts	60
Dealing	18

Marketing	110
Investment Administration/Legal/	
Compliance/Operations	228
Total Investment Prof Staff	102
Total Non-Investment Prof Staff	337

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	3
North America	123
Pacific ex-Japan	6

**ESG** Signatory to PRI: Yes

### ASHMORE GROUP

Primary address 61 Aldwych, London WC2B 4AE, UK

Website www.ashmoregroup.com

**Contact email** ashmail@ashmoregroup.com

**Contact telephone** +44 203 077 6000

**Founding year** 1999

### **Description of organisation**

Ashmore is a specialist active Emerging Markets investment manager with almost 30 years' experience of investing solely across these markets. Investment themes include External Debt, Local Currency, Corporate Debt, Equities and Alternatives.

### Total assets under management (as at 31 December 2019) - \$m 98 363

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	83,539.00
Equity	5,120.00
Cash/Deposit	7,711.00
Other	1,993.00

### Assets under management by client type (as at 31 December 2019) - \$m

Non Life Insurance	12,924.00
Other Clients	29,315.00
Pension Funds	43,295.00
Private Clients	1,150.00
Retail	12,829.00

### Assets under management by client domicile (as at 31 December 2019) - \$m

US	22,711.00
UK	8,958.00
Europe ex-UK	26,859.00
Middle East	16,441.00

Pacific ex-Japan	14,721.00
Japan	7,523.00
Other	1,150.00

### Staff analysis (as at 31 December 2019)

Combined Manager/Analysts	96
Marketing	14
Investment Administration/Legal/	
Compliance/Operations	200
Total Investment Prof Staff	96
Total Non-Investment Prof Staff	214

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

JK	38
North America	7
Pacific ex-Japan	15
Dther	36.00

### ESG

Signatory to PRI: Yes

### ASIA FRONTIER CAPITAL

### Website

www.asiafrontiercapital.com

Contact email

info@asiafrontiercapital.com

Founding year 2013

Equity

### Description of organisation

Asia Frontier Capital Ltd is a pioneering fund management company based in Hong Kong that specialises in investing in high-growth Asian frontier economies by managing the AFC Asia Frontier Fund, AFC Iraq Fund, AFC Uzbekistan Fund, and the AFC Vietnam Fund.

### **Total assets under management (as at 31 December 2019) - £m** 57

### Assets under management by asset class (as at 31 December 2019) - £m

57	n	N
57.	U	Ú

### Staff analysis (as at 31 December 2019)

Portfolio Managers	5
Combined Manager/Analysts	5
Marketing	2
Investment Administration/Legal/	
Compliance/Operations	1
Total Investment Prof Staff	5
Total Non-Investment Prof Staff	4

### ASSET MANAGEMENT ONE INTERNATIONAL LTD

### **Primary address**

Mizuho House, 30 Old Bailey, London EC4M 7AU, UK

### ASSET MANAGEMENT GUIDE 2020

Website www.am-one-int.co.uk

Contact email info@am-one-int.co.uk

**Contact telephone** +44 207 329 3777

Founding year 2016

### **Description of organisation**

Headquartered in Tokyo, Asset Management One is one of the largest asset managers in Asia and maintains a leading position amongst both institutional and retail clients in Japan.

Total assets under management (as at 31 December 2019) - \$m 490 837

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	176,092.00
Equity	243,849.00
Property	18,495.00
Cash/Deposit	4,533.00
Other	42,835.00

### Assets under management by client type

(as at 31 December 2019) -	- \$m
Other Clients	141,060.00
Pension Funds	266,425.00
Retail	83,353.00

### Assets under management by client domicile (as at 31 December 2019) - \$m

US	39.00
Europe ex-UK	1,333.00
Pacific ex-Japan	4,862.00
Japan	481,980.00
Other	2,623.00

### Staff analysis (as at 31 December 2019)

Total Investment Prof Staff	283
Total Non-Investment Prof Staff	726

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	8
North America	15
Japan	256
Pacific ex-Japan	4

### FSG

Signatory to PRI: Yes

### ATLANTIS INVESTMENT MANAGEMENT LIMITED

### **Primary address**

Atlantis Investment Management, 35/F The Centrium, 60 Wyndham Street, Hong Kong

Website www.atlantis-investment.com

**Contact** email investment@atlantis-investment.com

Contact telephone +852 2110 6320

Founding year 1994

### AVENIR CAPITAL PTY LIMITED

**Primary address** Level 2, 5 Martin Place Sydney, NSW 2000, Australia

Website www.avenircapital.com.au

Contact email info@fidante.com.au

**Contact telephone** +61 2 13 51 53

Founding year 2011

### **Description of organisation**

Avenir is a high-conviction, global investor, focused on building a concentrated portfolio of undervalued equity securities. Avenir's approach is centred on benchmark unaware fundamental, bottom-up value investing. Its investment strategy is underpinned by private equity investing principles involving intensive due diligence and research.

Total assets under management (as at 31 December 2019) - AUD \$m 36

Assets under management by a (as at 31 December 2019) - AUD	
Equity	35.60
Assets under management by c (as at 31 December 2019) - AUD	
Other Clients	4.70

30.90 Private Clients

Assets under management by client domicile (as at 31 December 2019) -AUD \$m Pacific ex-Japan

35.60

### ESG

Signatory to PRI: Yes

AVIVA INVESTORS GLOBAL SERVICES LIMITED

Website

www.avivainvestors.com

**Contact email** rfpteam@avivainvestors.com

Founding year 1971

### **Description of organisation**

Aviva Investors is the investment arm of Aviva plc, a multinational financial services company with a strong presence in the UK, Europe, Asia and Canada. Aviva can trace its origins in the London insurance market back more than 300 years.

At Aviva Investors, we are dedicated to building and providing focused investment solutions for clients that include insurance companies, banks and other global financial institutions, charities, local government organisations, pension schemes, private wealth managers, financial advisers, as well as private investors.

### Total assets under management (as at 31 December 2019) - £m 346131

### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	189,271.00
Equity	56,445.00
Property	31,927.00
Cash/Deposit	28,047.00
Other	40,440.00

### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	40.00
Life Insurance	85,585.00
Non Life Insurance	11,112.00
Other Clients	42,275.00
Pension Funds	142,514.00
Retail	64,604.00

#### Assets under management by client statle (as at 21 D . . . .

domicile (as at 31 December 2019) – Im		
3,371.00		
178,223.00		
154,061.00		
3,749.00		
6,726.00		

### Staff analysis (as at 31 December 2019)

Portfolio Managers	227
Research Analysts	142
Dealing	30
Marketing	51
Investment Administration/Legal/	
Compliance/Operations	547
Total Investment Prof Staff	445
Total Non-Investment Prof Staff	1,092

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 322

North America	30
Europe	87
Pacific ex-Japan	6

### ESG

Signatory to PRI: Yes

### AXA INVESTMENT MANAGERS

### **Primary address**

Tour Majunga La Défense 6, place de la Pyramide Paris – La Défense cedex France 92908

Website www.axa-im.com

Contact email consultant\_databases@axa-im.com

**Contact telephone** +33144457586

**Founding year** 1994

Total assets under management (as at 31 December 2019) - €m 800 632

### Assets under management by asset class (as at 31 December 2019) - €m

Fixed Income	483,377.70
Equity	69,604.00
Property	90,104.30
Cash/Deposit	18,990.40
Other	138,555.90

### Assets under management by client type (as at 31 December 2019) – €m

Charity/Endowments	2,431.90
Non Life Insurance	477,251.50
Other Clients	76,834.70
Other Mutual	78,312.00
Pension Funds	81,530.10
Private Clients	39,286.10
Retail	44,986.00

### Assets under management by client domicile (as at 31 December 2019) -

5111	
US	7,169.80
UK	47,858.40
Europe ex-UK	575,851.00
Middle East	3,731.00
Pacific ex-Japan	111,822.20
Japan	32,724.10
Other	21,475.90

### Staff analysis (as at 31 December 2019)

Portfolio Managers	188
Research Analysts	194
Combined Manager/Analysts	76
Dealing	60
Marketing	72

Investment Administration/Legal/	
Compliance/Operations	1770
Total Investment Prof Staff	766
Total Non-Investment Prof Staff	1,594

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	153
North America	89
Europe	458
Japan	16
Pacific ex-Japan	50

**ESG** Signatory to PRI: Yes

### **AXIOM INVESTORS**

Primary address 33 Benedict Place, 2nd Floor, Greenwich, CT 06830, USA

Website www.axiom-investors.com

Contact email Marketing@axiom-investors.com

**Contact telephone** 203-422-8000

**Founding year** 1998

Total assets under management (as at 31 December 2019) - \$m 13,458

Assets under management by asset class (as at 31 December 2019) - \$m Equity 13,458.05

Assets under management by client type (as at 31 December 2019) - \$m Charity/Endowments 5.10 Other Clients 13,452.95

### Assets under management by client domicile (as at 31 December 2019) - \$m

05	8,935.90
Europe ex-UK	312.70
Pacific ex-Japan	3,332.80
Other	876.65

### Staff analysis (as at 31 December 2019)

Portfolio Managers	9
Research Analysts	15
Dealing	4
Marketing	7
Investment Administration/Legal/	
Compliance/Operations	16
Total Investment Prof Staff	28
Total Non-Investment Prof Staff	23

**Geographical breakdown of Investment** 

### Professionals (as at 31 December 2019)

North America	28

**ESG** Signatory to PRI: Yes



### **BAILLIE GIFFORD & CO**

Primary address Calton Square, 1 Greenside Row, Edinburgh EH1 3AN, UK

Website www.bailliegifford.com

Contact email michael.duncan@bailliegifford.com

**Contact telephone** 0131 275 2000

Founding year 1908

Total assets under management (as at 31 December 2019) - £m 218 642

### Assets under management by asset class (as at 31 December 2019) - fm

Fixed Income	3,962.80
Equity	197,066.50
Other	17,612.40

### Assets under management by client type (as at 31 December 2019) - fm

Charity/Endowments	3,824.00
Non Life Insurance	1,866.00
Other Clients	57,135.00
Other Mutual	9,307.00
Pension Funds	114,521.00
Private Clients	1,366.00
Retail	30,623.00

Assets under management by client domicile (as at 31 December 2019) - £m

### ASSET MANAGEMENT GUIDE 2020

US	85,364.00
UK	78,049.00
Europe ex-UK	9,944.00
Middle East	3,391.00
Pacific ex-Japan	16,774.00
Japan	13,817.00
Other	11.302.00

### Staff analysis (as at 31 December 2019)

Portfolio Managers	80
Research Analysts	37
Dealing	13
Marketing	13
Investment Administration/Legal/	
Compliance/Operations	128
Total Investment Prof Staff	271
Total Non-Investment Prof Staff	1,014

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	260
North America	9
Pacific ex-Japan	2

**ESG** Signatory to PRI: Yes

### **BAIN CAPITAL CREDIT, LP**

Website www.baincapitalcredit.com

Contact email creditIR@baincapital.com

**Founding year** 1998

Total assets under management (as at 31 December 2019) - \$m 44,225

Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 44,224.60

Assets under management by client type (as at 31 December 2019) - \$m Pension Funds 44,224.60

### Assets under management by client domicile (as at 31 December 2019) - \$m

US	26,738.10
UK	1,530.20
Europe ex-UK	4,676.70
Middle East	939.00
Pacific ex-Japan	8,888.30
Japan	195.20
Other	1,257.10

### Staff analysis (as at 31 December 2019)

Portfolio Managers	18
Research Analysts	128
Dealing	6
Marketing	18

Investment Administration/Legal/	
Compliance/Operations	154
Total Investment Prof Staff	152
Total Non-Investment Prof Staff	172

BANQUE DE LUXEMBOURG INVESTMENTS S.A.

**Primary address** 16, boulevard Royal, Luxembourg 2449

Website www.bli.lu

**Contact email** clientservices@bli.lu

**Contact telephone** +352 26 26 99 1

Founding year 2005

### BARINGS

Website

www.barings.com

**Founding year** 1940

Total assets under management (as at 31 December 2019) - \$m 338,663

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	285,519.80
Equity	23,404.10
Property	16,570.20
Other	13,168.70

Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	2,143.40
Non Life Insurance	197,828.50
Other Clients	98,920.10
Other Mutual	426.50
Pension Funds	24,822.00
Private Clients	2,318.10
Retail	12,204.30

### Assets under management by client domicile (as at 31 December 2019) - \$m

US	236,890.40
UK	22,123.20
Europe ex-UK	28,706.30
Middle East	979.50
Pacific ex-Japan	30,032.10
Japan	16,112.10
Other	3,819.10

Staff analysis (as at 31 December 2019)Portfolio Managers129

Research Analysts	207
Dealing	31
Investment Administration/Legal/	
Compliance/Operations	1211
Total Investment Prof Staff	791
Total Non-Investment Prof Staff	1,211

**ESG** Signatory to PRI: Yes

### BARINGTON CAPITAL GROUP, LP

Website www.barington.com

Contact email info@barington.com

Founding year 2000

Total assets under management (as at 31 December 2019) - \$m

Assets under management by asset class (as at 31 December 2019) - \$m Equity 97.00

Assets under management by client domicile (as at 31 December 2019) - \$m US 97.00

### **BARON CAPITAL**

#### **Primary address**

767 Fifth Avenue, 49th Floor, New York, NY 10153, USA

#### Website

www.baronfunds.com

Contact telephone 212-583-2000

Founding year 1982

### Description of organisation

Baron Capital Management, Inc (BCM) is the investment adviser to Baron separate accounts, two offshore funds, a private fund, a wrap account, and a fund of funds. BCM is registered with the US Securities and Exchange Commission (SEC).

### Total assets under management (as at 31 December 2019) - \$m 31,175

Assets under management by asset class (as at 31 December 2019) - \$m Equity 31,174.50

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	108.50
Life Insurance	1,527.00
Other Clients	1,029.20
Other Mutual	17,373.50
Pension Funds	1,301.00
Private Clients	221.10
Retail	9,614.20

### Assets under management by client

domicile (as at 31 December 2019) - \$m	
US	30,344.40
UK	479.50
Europe ex-UK	244.70
Other	105.90

### Staff analysis (as at 31 December 2019)

Portfolio Managers	15
Research Analysts	21
Dealing	5
Marketing	56
Investment Administration/Legal/	
Compliance/Operations	69
Total Investment Prof Staff	41
Total Non-Investment Prof Staff	125

### **Geographical breakdown of Investment** Professionals (as at 31 December 2019)

North America 36

ESG

Signatory to PRI: Yes

### **BARROW, HANLEY, MEWHINNEY &** STRAUSS, LLC

### Website

www.barrowhanley.com

### Contact email

marketing@barrowhanley.com

Founding year 1979

### Total assets under management (as at 31 December 2019) - \$m 51.664

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	11,453.80
Equity	40,210.70
Other	-0.10

### Assets under management by client type (as at 31 December 2019) - \$m

Unarity/Endowments	1,/98.90
Other Clients	24,399.30
Pension Funds	25,466.30

#### Assets under management by client domicile (as at 31 December 2019) - \$m US 42,016.50

UK	1,001.50
Europe ex-UK	2,367.90
Pacific ex-Japan	3,354.70
Other	2,923.80

### Staff analysis (as at 31 December 2019)

Portfolio Managers	23
Research Analysts	22
Dealing	4
Marketing	12
Investment Administration/Legal/	
Compliance/Operations	35
Total Investment Prof Staff	49
Total Non-Investment Prof Staff	47

### ESG

Signatory to PRI: Yes

### **BECKER CAPITAL**

Website

www.beckercap.com

Founding year 1976

### Description of organisation

Becker Capital Management, Inc. was founded and registered with the SEC in May 1976 in order to meet the needs of non-profits, institutional investors, highnet-worth individuals, and families. The primary business focus since inception has been providing advice and investment management services to our clients.

### Total assets under management (as at 31 December 2019) - \$m

4.281

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	231.70
Equity	2,109.00
Other	1,939.80

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	828.20
Non Life Insurance	4.90
Other Clients	2,456.20
Other Mutual	281.20
Pension Funds	710.00
Pension Funds	710.00

Assets under management by client domicile (as at 31 December 2019) - \$m 4.280.50 US

### Staff analysis (as at 31 December 2019)

Portfolio Managers	3
Research Analysts	1
Combined Manager/Analysts	8
Dealing	2
Marketing	2
Investment Administration/Legal/	

Compliance/Operations	16
Total Investment Prof Staff	17
Total Non-Investment Prof Staff	15

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

North America	17	
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### **BELLE HAVEN INVESTMENTS**

### Website

www.bellehaven.com

Founding year 1991

### Staff analysis (as at 31 December 2019)

Portfolio Managers	4
Research Analysts	4
Dealing	2
Marketing	7
Investment Administration/Legal/	
Compliance/Operations	17
Total Investment Prof Staff	10
Total Non-Investment Prof Staff	24

#### Geographical breakdown of Investment + 21 D Ρ Je fe

Professionals	las at 31	December	20191
North America			10

### BERENBERG

### **Primary address**

Neuer Jungfernstieg 20, Hamburg, Germany 20354

### Website

www.berenberg.de/en

### Contact email

Investment-Consultants@berenberg.de

### **Contact telephone**

+44 20 3465 2699

#### Founding year 1590

### **Description of organisation**

Established in 1590, Berenberg is one of the oldest banks in the world. With its head office in Hamburg, Germany, it is one of Europe's leading privately owned banks. Through its business divisions of Wealth and Asset Management, Investment Banking and Corporate Banking, Berenberg is able to offer a broad range of services to corporations, institutions and private individuals. Berenberg has a strong reputation based on first-class performance and has built a strong track record of delivering to clients.

Total assets under management (as at 31

### **December 2019) - €m** 27,408

#### Assets under management by asset class (as at 31 December 2019) - €m Eived locome 2852.00

	2,002.00
Equity	2,669.10
Other	14,117.70

### Assets under management by client type (as at 31 December 2019) - €m

Charity/Endowments	1,542.80
Life Insurance	2,857.70
Other Clients	5,709.40
Other Mutual	228.50
Pension Funds	4,843.90
Private Clients	12,016.10
Retail	209.80

### Assets under management by client

domicile las at 31 December 2019J – €m		
US	189.60	
UK	1,822.50	
Europe ex-UK	21,279.70	
Other	4,116.30	

### Staff analysis (as at 31 December 2019)

Portfolio Managers	42
Research Analysts	5
Dealing	2
Marketing	18
Investment Administration/Legal/	
Compliance/Operations	150
Total Investment Prof Staff	42
Total Non-Investment Prof Staff	175

### Geographical breakdown of Investment

Professionals (as at 5) December 2015	IJ
UK	2
Europe	40

**ESG** Signatory to PRI: Yes

### **BIRDROCK ASSET MANAGEMENT**

Website www.birdrockam.com

**Founding year** 2006

Total assets under management (as at 31 December 2019) - \$m 189

Assets under management by asset class		
(as at 31 December 2019) - \$m		
Fixed Income	4.20	
Equity	35.80	
Other	149.40	

Assets under management by client domicile (as at 31 December 2019) - \$m US 189.30 Europe ex-UK

### BLACKROCK

Primary address 12 Throgmorton Avenue, London EC2N 2DL, UK

Website www.blackrock.co.uk

Contact email vina.bhogal@blackrock.com

**Contact telephone** +44 20 7743 3000

### Founding year

1988

Total assets under management (as at 31 December 2019) - \$m 7429 633

### Staff analysis (as at 31 December 2019)

Portfolio Managers	1,179
Research Analysts	563
Total Investment Prof Staff	2,382
Total Non-Investment Prof Staff	13,223

**ESG** Signatory to PRI: Yes

### BLUEBAY ASSET MANAGEMENT LLP

**Primary address** 77 Grosvenor Street, London W1K 3JR, UK

Website www.bluebay.com

Contact email teamrfp@bluebay.com

**Contact telephone** +44 (0) 20 7389 3700

Founding year 2001

**ESG** Signatory to PRI: Yes

### **BMO GLOBAL ASSET MANAGEMENT**

Primary address Exchange House, Primrose Street, London EC2A 2NY, UK

Website www.bmogam.com

### **Contact** email

0.10

robert.kennedy@bmogam.com

**Contact telephone** 44 020 7628 8000

Founding year

### Description of organisation

BMO Global Asset Management forms part of the BMO Financial Group and is owned by the Bank of Montreal (BMO). With total assets of CA\$987 billion as of 30 April 2020, and a team of diverse, highly engaged employees, BMO provides a broad range of personal and commercial banking, wealth management and investment banking products and services to more than 12 million customers.

### Total assets under management (as at 31 December 2019) - £m 206,399

### Assets under management by asset class (as at 31 December 2019) - $\pm$ m

Fixed Income	65,049.20
Equity	72,213.80
Other	69,136.30

### Assets under management by client

1	domicile las at 31 December 2019J – £m	
	US	33,477.70
	Europe ex-UK	90,039.00
	Other	82,882.60

### Staff analysis (as at 31 December 2019)

Portfolio Managers	190
Research Analysts	121
Dealing	17
Marketing	223
Investment Administration/Legal/	
Compliance/Operations	641
Total Investment Prof Staff	328
Total Non-Investment Prof Staff	864

**ESG** Signatory to PRI: Yes

### **BNP PARIBAS ASSET MANAGEMENT**

**Primary address** 14, rue Bergère, Paris, France 75009

Website www.bnpparibas-am.com

Contact email patricia.donnelly@bnpparibas.com

Contact telephone 33.1.5897.2525

Founding year 2000

Total assets under management (as at 31 December 2019) - £m 503.664

### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	206,929.10
Equity	84,981.40
Property	1,367.00
Cash/Deposit	55,973.10
Other	145,050.00

### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	2,910.00
Life Insurance	165,318.90
Other Clients	143,778.80
Other Mutual	147,369.30
Pension Funds	44,287.10

#### Assets under management by client 1.01.0 1.11.0 00101

domicile las at 31 December 2019J – Im	
US	5,385.80
UK	5,612.10
Europe ex-UK	390,325.10
Middle East	10,312.30
Pacific ex-Japan	68,054.10
Japan	3,390.10
Other	20,584.70

### ESG

Signatory to PRI: Yes

### **BOSTON ADVISORS**

### Website

www.bostonadvisors.com

### Contact email

julie.parker@bostonadvisors.com

Founding year 1982

### **Description of organisation**

Boston Advisors was originally founded as Boston Security Counselors in 1982 and became known as Boston Advisors. Inc. in 1997, a subsidiary of The Advest Financial Group. In 2004, AXA Financial purchased The Mony Group, parent of The Advest Group and soon thereafter, sold The Advest Group and Boston Advisors, Inc. to Merrill Lynch (now Bank of America). As a result these transitions, the team initiated a management-led buyout.

Total assets under management (as at 31 December 2019) - \$m 992

### Staff analysis (as at 31 December 2019)

Portfolio Managers	4
Research Analysts	4
Combined Manager/Analysts	1

Marketing	3
Investment Administration/Legal/	
Compliance/Operations	5
Total Investment Prof Staff	10
Total Non-Investment Prof Staff	9

### **BOSTON PARTNERS**

**Primary address** One Beacon Street, 30th Floor, Boston, MA 02108, USA

Website www.boston-partners.com

Contact email KJames@Boston-Partners.com

Contact telephone (617) 832-8200

Founding year 1995

Total assets under management (as at 31 December 2019) - £m 67.460

#### Assets under management by asset class + 21 D 20101

las at 31 December 2019J – Im	
Equity	63,672.60
Other	3,787.60

### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	295.90
Non Life Insurance	2,351.00
Other Clients	37,250.50
Other Mutual	14,073.20
Pension Funds	13,458.20
Private Clients	31.40

#### Assets under management by client domicile (as at 31 December 2019) - £m

dofinence cas at of December 20109 - 2111	
US	54,393.80
UK	17.80
Europe ex-UK	10,202.70
Middle East	61.50
Pacific ex-Japan	1,862.20
Japan	638.60
Other	283.60

### Staff analysis (as at 31 December 2019)

Portfolio Managers	19
Research Analysts	33
Dealing	7
Marketing	12
Investment Administration/Legal/	
Compliance/Operations	90
Total Investment Prof Staff	59
Total Non-Investment Prof Staff	102

**Geographical breakdown of Investment** Professionals (as at 31 December 2019) UK

#### North America

ESG Signatory to PRI: Yes

### **BRAHMAN CAPITAL**

Website www.brahman.com

**Contact email** IR@bccny.com

Founding year 1991

### Description of organisation

Mitchell Kuflik and Robert Sobel founded Brahman Capital in 1989. It is a corporation organised under the laws of the State of Delaware and serves as the investment manager of three long/short funds that generally invest *pari passu* and two long-only funds that generally invest pari passu. Kuflik and Sobel are experienced professionals with an approximate 29-year track record of delivering attractive risk-adjusted absolute returns relative to the S&P 500 Index.

#### Total assets under management (as at 31 December 2019) - \$m 1749

### Assets under management by asset class (as at 31 December 2019) - \$m Other

1,749.30

### Staff analysis (as at 31 December 2019)

Portfolio Managers	2
Research Analysts	9
Dealing	3
Investment Administration/Legal/	
Compliance/Operations	9
Total Investment Prof Staff	14
Total Non-Investment Prof Staff	9

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 14

### BRANDES INVESTMENT PARTNERS, LP

### Website

www.brandes.com

Contact email

rfpemea@brandes.com

Founding year 1974

Total assets under management (as at 31 December 2019) - \$m

58

### 19,588

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	683.10
Equity	18,883.20
Other	22.00

Assets under management by client type (as at 31 December 2019) - \$m Pension Funds 19,588.30

### Assets under management by client domicile (as at 31 December 2019) - \$m

US	15,390.70
UK	200.30
Europe ex-UK	1,292.30
Middle East	847.50
Pacific ex-Japan	23.30
Japan	523.50
Other	1,310.70

### BRANDYWINE GLOBAL INVESTMENT MANAGEMENT, LLC

Website www.brandywineglobal.com

### **Contact email**

rfp@brandywineglobal.com

### Founding year 1986

### Total assets under management (as at 31 December 2019) - \$m

74,270

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	57,417.50
Equity	14,448.80
Other	2,403.70

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	1,901.10
Non Life Insurance	1,433.60
Other Clients	55,987.50
Pension Funds	14,900.20
Private Clients	47.60

### Assets under management by client domicile (as at 31 December 2019) - \$m

US	34,696.00
UK	364.90
Europe ex-UK	8,671.20
Middle East	8,053.00
Pacific ex-Japan	10,651.30
Japan	7,674.90
Other	4,158.60

### Staff analysis (as at 31 December 2019)

Portfolio Managers	17
Research Analysts	22

Dealing	10
Marketing	26
Investment Administration/Legal/	
Compliance/Operations	166
Total Investment Prof Staff	50
Total Non-Investment Prof Staff	192

ESG

Signatory to PRI: Yes

### BROOKFIELD PUBLIC SECURITIES GROUP LLC

### Website

www.brookfield.com/en/fund-investors/ public-securities

**Contact email** 

funds@brookfield.com

### Founding year

1989

### Total assets under management (as at 31 December 2019) - \$m 19 605

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	196.60
Equity	12,005.50
Property	327.60
Other	7,075.50

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	565.60
Other Clients	3,480.80
Other Mutual	6,983.20
Pension Funds	4,598.90
Private Clients	355.00
Retail	3,621.70

### Assets under management by client domicile (as at 31 December 2019) - \$m

US	10,470.40
UK	183.30
Europe ex-UK	1,420.80
Middle East	629.70
Pacific ex-Japan	266.40
Japan	52.30
Other	6,582.20

### Staff analysis (as at 31 December 2019)

Portfolio Managers	11
Research Analysts	27
Dealing	3
Marketing	31
Investment Administration/Legal/	
Compliance/Operations	94
Total Investment Prof Staff	41
Total Non-Investment Prof Staff	125

Geographical breakdown of Investment Professionals (as at 31 December 2019)

### North America

### **BROWN CAPITAL MANAGEMENT**

Website www.browncapital.com

**Contact email** information@browncapital.com

Founding year 1983

Total assets under management (as at 31 December 2019) - £m 9.850

### Assets under management by asset class (as at 31 December 2019) - £m

Equity	9,850.30
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### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	78.60
Life Insurance	5.10
Non Life Insurance	81.30
Other Clients	1,321.50
Other Mutual	4,760.40
Pension Funds	3,585.40
Private Clients	18.00

#### Assets under management by client domicile (as at 31 December 2019) - £m US 9,850.30

### Staff analysis (as at 31 December 2019)

Combined Manager/Analysts	14
Dealing	2
Investment Administration/Legal/	
Compliance/Operations	20
Total Investment Prof Staff	16
Total Non-Investment Prof Staff	20

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 16

### BURGUNDY ASSET MANAGEMENT LTD

### **Primary address**

181 Bay Street, Suite 4510, Brookfield Place, P.O. Box 778, Toronto ON Canada M5J 2T3

### Website

www.burgundyasset.com

### Contact email

info@burgundyasset.com

**Contact telephone** (416) 869-3222

Founding year

#### 1991

Total assets under management (as at 31 December 2019) - \$m 26.112

Assets under management by asset class	
(as at 31 December 2019) - \$m	
Other	26.112.30

#### Assets under management by client domicile (as at 31 December 2019) - \$m 26,112.30 Other

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	14
Research Analysts	20
Dealing	4
Marketing	9
Investment Administration/Legal/	
Compliance/Operations	112
Total Investment Prof Staff	38
Total Non-Investment Prof Staff	121

#### FSG

Signatory to PRI: Yes



#### CAIRN CAPITAL LIMITED

**Primary address** 27 Knightsbridge, London SW1X 7LY. UK

Website www.cairncapital.com

Contact email investor.relations@cairncapital.com

**Contact telephone** 0207 259 4800

Founding year 2004

#### **Description of organisation**

Cairn Capital is a London-based alternative credit asset manager founded in 2004. As at 31 March 2020, AUM stands at \$5.2 billion across multi-strategy and single-

strategy commingled funds, single-investor segregated accounts and CLO vehicles. We invest across the capital structure and liquidity spectrum and specialise in combining deep fundamental research, rigorous quantitative analysis and seasoned structuring expertise to identify and unlock value.

#### Total assets under management (as at 31 December 2019) - \$m 5,000

#### Assets under management by asset class (as at 31 December 2019) - \$m

4,999.60 Fixed Income

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	69.20
Non Life Insurance	332.40
Other Clients	3,600.80
Other Mutual	277.00
Pension Funds	581.70
Private Clients	138.50

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	468.00
UK	261.90
Europe ex-UK	597.00
Middle East	48.60
Pacific ex-Japan	9.70
Other	3,614.40

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	9
Research Analysts	9
Marketing	7
Investment Administration/Legal/	
Compliance/Operations	26
Total Investment Prof Staff	23
Total Non-Investment Prof Staff	28

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 23

ESG

## Signatory to PRI: Yes

## CALAMOS INVESTMENTS

Primary address 2020 Calamos Court, Naperville, IL 60563, USA

Website www.calamos.com

**Contact email** mfrench@calamos.com

Contact telephone 1-630-245-6754

#### Founding year 1977

Total assets under management (as at 31 December 2019) - \$m 26,133

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	6,592.30
Equity	6,202.90
Other	13,337.40

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	70.50
Non Life Insurance	498.10
Other Clients	1,215.10
Other Mutual	23,087.20
Pension Funds	292.50
Private Clients	969.20

#### **FSG**

Signatory to PRI: Yes

## CAMERON HUME LIMITED

#### Website

www.cameronhume.com

#### Contact email

keith.logan@cameronhume.com

#### Founding year 2011

#### **Description of organisation**

Cameron Hume Limited is a fixed income asset management business, specialising in providing investment services to institutional clients. Our board is made up of an independent chairman, two executive directors and a non-executive director appointed by Sanlam UK Limited.

#### Total assets under management (as at 31 December 2019) - \$m 813

#### Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 813.10

Assets under management by client type (as at 31 December 2019) - \$m Life Insurance 813.10

Assets under management by client domicile (as at 31 December 2019) - \$m	
UK	140.80
Europe ex-UK	672.30

Staff analysis (as at 31 December 2019)	
Portfolio Managers	5
Research Analysts	2

Marketing	
Investment Administration/Legal/	
Compliance/Operations	2
Total Investment Prof Staff	7
Total Non-Investment Prof Staff	7

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 7

#### ESG

Signatory to PRI: Yes

#### CANADA LIFE ASSET MANAGEMENT

#### Website

www.canadalifeassetmanagement.co.uk

#### **Contact** email

contactclinvestments@canadalife.co.uk

## Founding year

Total assets under management (as at 31 December 2019) - £m 39,093

## Assets under management by asset class (as at 31 December 2019) - £m

29,717.40
2,395.60
1,978.80
1,324.40
3,677.20

## Staff analysis (as at 31 December 2019)

Portfolio Managers	25
Research Analysts	10
Dealing	2
Marketing	9
Investment Administration/Legal/	
Compliance/Operations	13
Total Investment Prof Staff	40
Total Non-Investment Prof Staff	49

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 40

## CANDRIAM INVESTORS GROUP

Primary address 200 Aldersgate St, London EC1A 4EU, UK

Website www.candriam.com

Contact email clientservicing@candriam.com

Founding year

#### **Description of organisation**

Candriam is a multi-specialist asset manager with a successful 20-year track record in creating long-term value for its clients. We are part of New York Life Investments, one of the world's leading asset managers with \$593 billion in AuM (31/12/2019). Our parent, AAArated New York Life Insurance, is one of the largest life insurance companies in the US.

#### Total assets under management (as at 31 December 2019) - €m 129,897

Assets under management by asset class (as at 31 December 2019) - €m

Fixed Income	41,326.60
Equity	28,450.60
Cash/Deposit	4,600.50
Other	55,519.20

#### Assets under management by client type (as at 31 December 2019) - €m

Charity/Endowments	2,064.60
Non Life Insurance	35,248.90
Other Clients	12,453.80
Other Mutual	24,392.40
Pension Funds	16,765.00
Private Clients	5,327.50
Retail	33,644.70

## Assets under management by client

domicile las at 31 December 2019J – Em	
US	10,748.60
UK	1,279.50
Europe ex-UK	113,325.60
Middle East	1,268.10
Pacific ex-Japan	49.40
Japan	794.40
Other	2,431.40

## Staff analysis (as at 31 December 2019)

Portfolio Managers	104
Research Analysts	63
Dealing	11
Investment Administration/Legal/	
Compliance/Operations	385
Total Investment Prof Staff	184
Total Non-Investment Prof Staff	379

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) Europe 184

**ESG** Signatory to PRI: Yes

## CANTILLON CAPITAL MANAGEMENT

Website www.cantillon.com

Contact email clientservices@cantillon.com

## Founding year 2005

Total assets under management (as at 31 December 2019) - \$m 15.558

#### Assets under management by asset class (as at 31 December 2019) - \$m

Equity 15,558.00

#### Assets under management by client type (as at 31 December 2019) - \$m

3,519.00
2,788.00
6,243.00
3,008.00

## Assets under management by client domicile (as at 31 December 2019) - \$m

	20103 0111
US	8,692.00
UK	1,840.00
Europe ex-UK	3,082.00
Middle East	1,115.00
Pacific ex-Japan	497.00
Other	332.00

## Staff analysis (as at 31 December 2019)

Research Analysts	10
Dealing	2
Marketing	5
Investment Administration/Legal/	
Compliance/Operations	13
Total Investment Prof Staff	10
Total Non-Investment Prof Staff	18

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	4
North America	6

## ESG

Signatory to PRI: Yes

## CAPITAL FOUR MANAGEMENT

#### Website

www.capital-four.com

Contact email viktoria.kanto@capital-four.com

Founding year 2007

Total assets under management (as at 31 December 2019) – €m 12.597

**ESG** Signatory to PRI: Yes

CAPITAL GROUP

Primary address 40 Grosvenor Place, London SW1X 7GG, UK

Website www.capitalgroup.com

Contact email InvestmentDatabases@capgroup.com

**Contact telephone** +44 207 864 5000

Founding year 1931

Total assets under management (as at 31 December 2019) - £m 1.552.741

#### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	167,064.80
Equity	1,013,737.60
Cash/Deposit	15,098.30
Other	356,840.00

## Assets under management by client type (as at 31 December 2019) – $\pm m$

Charity/Endowments	3,043.07
Life Insurance	3,208.28
Other Clients	30,749.77
Pension Funds	10,033.50
Private Clients	13,064.76
Retail	1,492,641.33

#### Assets under management by client

domicile (as at 31 December 2019) - £m	
US	1,518,888.95
UK	931.44
Europe ex-UK	14,580.16
Middle East	922.67
Pacific ex-Japan	4,525.00
Japan	6,024.65
Other	6,867.84

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	103
Research Analysts	222
Dealing	7
Marketing	1,656
Investment Administration/Legal/	
Compliance/Operations	2332
Total Investment Prof Staff	408
Total Non-Investment Prof Staff	3,988

ESG Signatory b

Signatory to PRI: Yes



## CARILLON TOWER ADVISERS AND AFFILIATES

Primary address 880 Carillon Parkway, Saint Petersburg, FL 33716, USA

Website www.carillontower.com

Contact email info@CarillonTower.com

**Contact telephone** +1.800.521.1195

**Founding year** 2015

### **Description of organisation**

Carillon Tower Advisers is a global asset management company that combines the insight and agility of individual investment teams with the strength and stability of a full-service firm. Together with our affiliates – ClariVest Asset Management, Cougar Global Investments, Eagle Asset Management, Reams Asset Management (a division of Scout Investments) and Scout Investments – we offer a range of investment strategies across various asset classes, each with a focus on risk-adjusted returns and alpha generation.

Total assets under management (as at 31 December 2019) - \$m 60,637

#### ESG

Signatory to PRI: Yes

The following companies are affiliates of Carillon Tower Advisers:

#### CLAIRIVEST ASSET MANAGEMENT LLC

Primary address 3611 Valley Centre Drive, Suite 100, San Diego, CA 92130, USA

Website www.clarivest.com

Contact email info@clarivest.com

**Contact telephone** 858.480.2440

**Founding year** 2006

**Description of organisation** 

ClariVest applies a behavioural-based investment philosophy in seeking alpha for clients. Our time-tested investment process combines quantitative tools with qualitative work to capture the return potential created as investors react inefficiently to significant shifts in a company's fundamental growth cycle. Portfolio managers work as a cohesive team to manage multiple equity strategies across geographies and the market-cap spectrum.

#### Total assets under management (as at 31 December 2019) - \$m 6,050

Assets under management by asset class (as at 31 December 2019) - \$m Equity 6,049.90

## Assets under management by client

type (as at 31 December	2019) - \$m
Charity/Endowments	4.40
Other Clients	882.80
Other Mutual	4,283.40
Pension Funds	876.00
Private Clients	3.40

## Assets under management by client domicile (as at 31 December 2019)

– \$m	
US	5,632.00
Europe ex-UK	60.10
Middle East	43.80
Pacific ex-Japan	126.00
Japan	86.50
Other	101.60

## Staff analysis (as at 31 December 2019)

Portfolio Managers	8
Research Analysts	4
Investment Administration/Legal/	
Compliance/Operations	9
Total Investment Prof Staff	13
Total Non-Investment Prof Staff	9

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 13

**ESG** Signatory to PRI: Yes

## EAGLE ASSET MANAGEMENT

Primary address 880 Carillon Parkway, PO Box 10520, St Petersburg, FL 33716, USA

Website www.eagleasset.com **Contact email** Donald.Pepin@eagleasset.com

**Contact telephone** 800-235-3903

**Founding year** 1976

#### **Description of organisation**

Eagle Asset Management is built on the cornerstones of intelligence, experience, and conviction, driven by research and active portfolio managers. Our longtenured investment teams manage a diverse suite of fundamental equity and fixed income strategies designed to meet the long-term goals of institutional and individual investors. Our teams have the autonomy to pursue investment decisions guided by their individual philosophies and strategies.

Total assets under management (as at 31 December 2019) - \$m 29.274

Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 6,056.00 Equity 17,730.30 Other 5,488.00

## Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	1,163.10
Life Insurance	763.80
Other Clients	1,831.60
Other Mutual	11,060.60
Pension Funds	2,449.00
Retail	12,006.20

Assets under management by client domicile (as at 31 December 2019) - \$m

29,274.30

## Staff analysis (as at 31 December 2019)

US

Portfolio Managers	25
Research Analysts	14
Dealing	15
Marketing	85
Investment Administration/Legal/	/
Compliance/Operations	23
Total Investment Prof Staff	60
Total Non-Investment Prof Staff	173
Geographical breakdown of	
Investment Professionals (as at 31	

<b>December 2019)</b> North America	60
<b>ESG</b> Signatory to PRI: Yes	

#### REAMS ASSET MANAGEMENT, A DIVISION OF SCOUT INVESTMENTS

Primary address 227 Washington Street, PO Box 727, Columbus, IN 47202-0727, USA

Website www.reamsasset.com

Contact email info@reamsasset.com

**Contact telephone** 1.812.372.6606

Founding year 1981

#### **Description of organisation**

Reams Asset Management is a fixed income investment management firm whose mission is to provide high-quality investment expertise and unmatched client service. We apply our consistent investment process across a range of strategies, seeking to take advantage of volatility and react opportunistically to price and valuation dislocation in the bond market. Reams offers clients customised solutions that seek to maximise risk-adjusted total returns over a full market cycle and across a range of fixed income strategies.

#### Total assets under management (as at 31 December 2019) - \$m 19.241

Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 19,240.50

Assets under management by client type (as at 31 December 2019) - \$m Charity/Endowments 1,736.10 Non Life Insurance 526.00 Other Clients 6,525.10 Other Mutual 2,011.30

Assets under management by client domicile (as at 31 December 2019)

8.442.00

Pension Funds

- <b>J</b> III	
US	18,865.70
Europe ex-UK	374.80

## Staff analysis (as at 31 December 2019)

Portfolio Managers	7
Research Analysts	6
Investment Administration/Legal/	
Compliance/Operations	22
Total Investment Prof Staff	13
Total Non-Investment Prof Staff	22

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 13

**ESG** Signatory to PRI: Yes

## CAUSEWAY CAPITAL MANAGEMENT LLC

Website www.causewaycap.com

Contact email marketing@causewaycap.com

Founding year 2001

## ESG

Signatory to PRI: Yes

## **CB FONDER**

Primary address Strandvägen 5B, Stockholm, Sweden 11451

Website www.cbfonder.se/en

Contact email info@cbfonder.se

**Contact telephone** +46 8 566 133 10

**Founding year** 1994

## **Description of organisation**

CB Fonder offer its ethical and sustainable management concept through the European equity fund CB European Quality Fund and the global environmental fund CB Save Earth Fund. All investments are subject to an ethical and sustainable framework and our management concept is based on truly active decision-making. Hence, our key principles are active, ethical, and long-term management.

Total assets under management (as at 31 December 2019) - €m 173

#### Assets under management by asset class (as at 31 December 2019) - €m

Equity	165.80
Cash/Deposit	6.90

Assets under management by client type (as at 31 December 2019) - €m

Life Insurance	17.20
Non Life Insurance	17.30
Other Clients	60.50
Other Mutual	17.20
Pension Funds	17.30
Retail	43.20

#### Assets under management by client domicile (as at 31 December 2019) - €m 8.60 UK

Europe ex-UK	164.10
Staff analysis (as at 31 [	locombor 2019)

Starr analysis tas at 51 becember 20155	
Portfolio Managers	3
Research Analysts	1
Total Investment Prof Staff	3
Total Non-Investment Prof Staff	1

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) 3 Europe

ESG Signatory to PRI: Yes

## CEREDEX VALUE ADVISORS LLC

Website www.ceredexvalue.com

## Founding year

2008

#### **Description of organisation**

Ceredex's organisational structure with its parent company allows Ceredex's investment professionals to focus solely on investment research, portfolio management, and client service while receiving support services such as finance and accounting, fund administration, compliance and legal, risk management, human resources and recruitment, technology, trading and operations, portfolio analytics, RFP and consultant database management, and marketing and sales from Virtus and its affiliates. Ceredex dedicates itself exclusively to domestic, value equity investing.

#### Total assets under management (as at 31 December 2019) - \$m 9 435

Assets under management by asset class	
(as at 31 December 2019) - \$m	
Equity	9,435.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

9,246.00
128.00
61.00

Staff analysis (as at 31 December 2019) Portfolio Managers 3

Research Analysts	
Marketing	
Total Investment Prof Staff	
Total Non-Investment Prof Staff	
	Ξ

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 11

## CHAMPLAIN INVESTMENT PARTNERS, LLC

**Primary address** 180 Battery Street, Suite 400, Burlington, VT 05401, USA

Website www.cipvt.com

#### Contact email info@cipvt.com

**Contact telephone** 802-846-6200

Founding year 2004

Total assets under management (as at 31 December 2019) - \$m 14,240

Assets under management by asset class (as at 31 December 2019) - \$m 14,239.70 Equity

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	623.70
Non Life Insurance	440.70
Other Clients	4,704.50
Other Mutual	5,894.40
Pension Funds	2,462.30
Private Clients	114.00

## Assets under management by client

domicile (as at 31 December 2019) - \$m US 13,924.50 Europe ex-UK 315.20

Staff analysis (as at 21 December 2010)

Starr analysis tas at 51 December 20	191
Portfolio Managers	1
Research Analysts	5
Combined Manager/Analysts	8
Investment Administration/Legal/	
Compliance/Operations	6
Total Investment Prof Staff	23
Total Non-Investment Prof Staff	16

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 23

CHICAGO CAPITAL MANAGEMENT, LLC

#### Website

8

2

11 2 www.chicagocapitalmanagement.com

Contact email info@chicagocapitalmanagement.com

Founding year 1997

### CHICAGO EQUITY

Website www.chicagoequity.com

Founding year 1989

Total assets under management (as at 31 December 2019) - \$m 5.067

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	3,300.10
Equity	1,712.60
Other	53.80

## Assets under management by client

domicile (as at 31 December 2019) - \$m	
US	5,052.30
Other	14.30

## CIFC ASSET MANAGEMENT LLC

Website

www.cifc.com

Founding year 2005

Total assets under management (as at 31 December 2019) - \$m 25.766

#### Assets under management by asset class (as at 31 December 2019) - \$m Fixed Inc

come	25,765.60

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	42.70
Non Life Insurance	713.90
Other Clients	22,453.20
Pension Funds	410.20
Private Clients	2,145.60

#### Assets under management by client domicile (as at 31 December 2019) - \$m

domicile las at 31 December 2019J – \$m	
US	21,287.30
Middle East	502.60
Pacific ex-Japan	2,499.70
Other	1,476.10

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	7
Research Analysts	29
Dealing	2
Marketing	14
Investment Administration/Legal/	
Compliance/Operations	59
Total Investment Prof Staff	38
Total Non-Investment Prof Staff	73

#### **Geographical breakdown of Investment** Professionals (as at 31 December 2019) 38





#### CLAIRIVEST ASSET MANAGEMENT LLC

**Primary address** 3611 Valley Centre Drive, Suite 100, San Diego, CA 92130, USA

Wehsite www.clarivest.com

**Contact email** info@clarivest.com

**Contact telephone** 858.480.2440

Founding year 2006

#### **Description of organisation**

ClariVest applies a behavioural-based investment philosophy in seeking alpha for clients. Our time-tested investment process combines quantitative tools with qualitative work to capture the return potential created as investors react inefficiently to significant shifts in a company's fundamental growth cycle. Portfolio managers work as a cohesive team to manage multiple equity strategies across geographies and the marketcap spectrum.

Total assets under management (as at 31 December 2019) - \$m 6 0 5 0

Assets under management by asset class (as at 31 December 2019) - \$m 6,049.90 Equity

Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	4.40
Other Clients	882.80
Other Mutual	4,283.40
Pension Funds	876.00
Private Clients	3.40

#### Assets under management by client domicile (as at 31 December 2019) - \$m

domicile tas at 51 De	cember 2019) - 3
US	5,632.00
Europe ex-UK	60.10
Middle East	43.80
Pacific ex-Japan	126.00
Japan	86.50
Other	101.60

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	8
Research Analysts	4
Investment Administration/Legal/	
Compliance/Operations	9
Total Investment Prof Staff	13
Total Non-Investment Prof Staff	9

**Geographical breakdown of Investment** Professionals (as at 31 December 2019) North America 13

ESG Signatory to PRI: Yes

#### **CLEARBRIDGE INVESTMENTS**

Website www.clearbridge.com

**Contact email** info@clearbridge.com

Founding year 1962

Total assets under management (as at 31 December 2019) - \$m 154,585

#### Assets under management by asset class (as at 31 December 2019) - \$m 204.00

Fixed Income	391.30
Equity	153,299.70
Other	893.60

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	709.30
Non Life Insurance	7,271.20
Other Clients	64,056.80
Pension Funds	46,591.20
Private Clients	292.10
Retail	35,664.10

Assets under management by client domicile (as at 31 December 2019) - \$m US 148.681.30

UK	687.60
Europe ex-UK	2,296.10
Middle East	10.30
Pacific ex-Japan	295.30
Japan	1,237.80
Other	1,376.30

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	33
Research Analysts	31
Dealing	6
Marketing	38
Investment Administration/Legal/	
Compliance/Operations	105
Total Investment Prof Staff	70
Total Non-Investment Prof Staff	143

#### **Geographical breakdown of Investment**

Professionals (as at 31 December 2019) North America 70

#### FSG

Signatory to PRI: Yes

**COHEN & STEERS CAPITAL MANAGEMENT** INC.

Primary address 280 Park Avenue, 10th Floor, New York, NY 10017. USA

Website www.cohenandsteers.com

**Contact email** mhaynes@cohenandsteers.com

**Contact telephone** 212.832.3232

Founding year 1986

#### Description of organisation

Cohen & Steers is a leading global investment manager specialising in liquid real assets including real estate securities, listed infrastructure and natural resource equities, as well as preferred securities and other income solutions. It has focused on these asset classes as they can provide attractive long-term returns with meaningful income, access to tangible, hard assets with the added benefit of liquidity and low correlations to broad equity and bond markets.

#### Total assets under management (as at 31 December 2019) - \$m 72.182

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	16,779.40
Equity	8,175.00
Property	45,095.00

Private Property	11.50
Other	2,121.30

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	156.00
Non Life Insurance	1,846.20
Other Clients	20,377.90
Other Mutual	4,133.40
Pension Funds	9,360.50
Retail	36,308.20

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	53,097.00
UK	154.00
Europe ex-UK	2,708.20
Middle East	140.70
Pacific ex-Japan	3,503.40
Japan	10,853.20
Other	1,725.70

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	21
Research Analysts	33
Dealing	8
Marketing	92
Investment Administration/Legal/	
Compliance/Operations	171
Total Investment Prof Staff	64
Total Non-Investment Prof Staff	263

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

FIDIESSIDIIAIS (as at DI December	20131
UK	6
North America	50
Pacific ex-Japan	8

#### ESG

Signatory to PRI: Yes

## COLCHESTER GLOBAL INVESTORS LIMITED

Primary address Heathcoat House, 20 Savile Row, London W1S 3PR, UK

Website www.colchesterglobal.com

**Contact email** MarketingClientServiceLondon@ colchesterglobal.com

**Contact telephone** +44 207 292 6920

**Founding year** 1999

Total assets under management (as at 31 December 2019) - \$m 46.995

Assets under management by asset class

(as at 31 December 2019) - \$m	
Fixed Income	46,995.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	1,804.00
Non Life Insurance	57.00
Other Clients	26,574.00
Other Mutual	10,151.00
Pension Funds	8,409.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	12,119.00
UK	805.00
Europe ex-UK	10,955.00
Middle East	6,707.00
Pacific ex-Japan	5,823.00
Japan	9,003.00
Other	1,583.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	10
Research Analysts	1
Dealing	5
Marketing	15
Investment Administration/Legal/	
Compliance/Operations	44
Total Investment Prof Staff	11
Total Non-Investment Prof Staff	64

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 9

UN		
Pacific	0V-	lanar

Pacific ex-Japa

**ESG** Signatory to PRI: Yes

Primary address 225 Franklin Street, Boston, MA 02110, USA

COLUMBIA MANAGEMENT INVESTORS

Website www.columbiathreadneedleus.com

Founding year 1985

#### Total assets under management (as at 31 December 2019) - \$m 353,158

Assets under management by asset class

las at 31 December 2019J – \$m	
Fixed Income	140,790.80
Equity	187.192.40

Other	25,175.20

## Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	598.40
Non Life Insurance	43,180.90
Other Clients	90,993.70

Other Mutual	25,377.90
Pension Funds	30,830.90
Private Clients	5,650.70
Retail	156,526.00

## Assets under management by client

domicile Las at 31 Decembe	r 2019J - ֆm
US	329,373.10
UK	5,105.10
Europe ex-UK	5,045.90
Middle East	6,714.40
Pacific ex-Japan	5,035.70
Japan	879.40
Other	1,004.90

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	97
Research Analysts	121
Dealing	31
Investment Administration/Legal/	
Compliance/Operations	860
Total Investment Prof Staff	257
Total Non-Investment Prof Staff	860

#### ESG

2

Signatory to PRI: Yes

## COMGEST

**Primary address** 17, square Edouard VII, Paris, France 75009

Website www.comgest.com

Contact email info@comgest.com

**Contact telephone** +33 144941900

Founding year 1985

Total assets under management (as at 31 December 2019) - €m 33.071

Assets under management by asset class (as at 31 December 2019) - €m Equity 33,070.80

#### Assets under management by client type (as at 31 December 2019) - €m

Charity/Endowments	1,791.40
Non Life Insurance	435.50
Other Clients	23,768.10
Pension Funds	7,075.80

#### Assets under management by client domicile (as at 31 December 2019) - €m

US	908.10
UK	1,540.00
Europe ex-UK	22,286.40
Middle East	886.30

Pacific ex-Japan	1,203.80
Japan	1,435.40
Other	4,810.80

#### Staff analysis (as at 31 December 2019)

Combined Manager/Analysts38Dealing4Marketing38
Marketing 38
Investment Administration/Legal/
Compliance/Operations 90
Total Investment Prof Staff 49
Total Non-Investment Prof Staff 132

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

Europe	34
Japan	3
Pacific ex-Japan	12

#### ESG

Signatory to PRI: Yes

#### CONCISE CAPITAL MANAGEMENT, LP

Website www.concisecapital.com

#### **Contact email**

operations@concisecapital.com

#### Founding year 2004

#### Total assets under management (as at 31 December 2019) - \$m 333

Assets under management by as (as at 31 December 2019) - \$m	sset class
Other	332.90

Assets under management by client domicile (as at 31 December 2019) - \$m US 332.90

#### Staff analysis (as at 31 December 2019) Portfolio Managers

Investment Administration/Legal/ Compliance/Operations 10 Total Investment Prof Staff 2 Total Non-Investment Prof Staff 10

#### **Geographical breakdown of Investment** Professionals (as at 31 December 2019) 2

North America

#### CONNING

#### Primary address One Financial Plaza, Hartford, CT 06103, USA

Website

www.conning.com

**Contact** email david.motill@conning.com

Contact telephone +1.860.299.2000

Founding year 1912

## **Description of organisation**

Conning is a leading investment management firm with a long history of serving the insurance industry. It supports institutional investors, including pension plans, with investment solutions and asset management offerings, risk-modelling software, and industry research.

## Total assets under management (as at 31 December 2019) - \$m

115,198

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	110,728.20
Equity	3,490.10
Other	979.20

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	86.40
Life Insurance	60,406.60
Non Life Insurance	48,721.60
Other Clients	3,604.40
Pension Funds	2,378.50

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	64,480.80
UK	4,863.70
Europe ex-UK	2,926.50
Pacific ex-Japan	40,747.40
Other	2,179.30

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	33
Research Analysts	29
Combined Manager/Analysts	7
Dealing	10
Marketing	24
Investment Administration/Legal/	
Compliance/Operations	214
Total Investment Prof Staff	91
Total Non-Investment Prof Staff	238

## Geographical breakdown of Investment

Professionals Las at 31 December 201	
UK	ç
North America	83
Pacific ex-Japan	13

## ESG

Signatory to PRI: Yes

#### **CONNOR, CLARK & LUNN INVESTMENT** MANAGEMENT

**Primary address** 2200-1111 West Georgia St, Vancouver, BC, Canada V6E4M3

Website www.cclinvest.com

**Contact email** more\_info@cclgroup.com

**Contact telephone** 6046852020

Founding year 1982

#### Total assets under management (as at 31 December 2019) - CAD \$m 49.415

#### Assets under management by asset class (as at 31 December 2019) - CAD \$m

Fixed Income	11,618.80
Equity	32,511.50
Other	5,284.70

#### Assets under management by client type (as at 31 December 2019) - CAD \$m

Charity/Endowments	1,020.70
Life Insurance	498.50
Other Clients	18,280.00
Pension Funds	29,591.40
Private Clients	24.30

## Assets under management by client

domicile las at 31 Decemb	er 2019J - CAD \$m
US	25.80
Europe ex-UK	5,967.50
Other	43,421.70

#### ESG

Signatory to PRI: Yes

## **COOKE & BIELER LP**

#### **Primary address**

1700 Market Street, Suite 3222, Philadelphia, PA 19103, USA

Website

www.cooke-bieler.com

## **Contact email**

pmcdonnell@cooke-bieler.com

**Contact telephone** 215-246-2033

Founding year 1949

**Description of organisation** 

Founded in 1949, Cooke & Bieler is an institutional investment manager with an international client base. Its long history gives a perspective often lacking in the industry, and its philosophy – that fundamentals drive stock prices, that capital preservation improves returns, and that a firm's culture shapes its investment decisions – represents the wisdom of four generations.

#### Total assets under management (as at 31 December 2019) - \$m 9757

## Assets under management by asset class

tas at of December 20101 - Jill	
Fixed Income	0.10
Equity	9,637.20
Other	119.70

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	596.90
Other Clients	551.80
Other Mutual	4,234.10
Pension Funds	3,764.80
Private Clients	609.50

## Assets under management by client

domicile (as at 31 December 2019) - \$m	
US	9,304.30
UK	106.31
Europe ex-UK	338.02
Other	8.45

## Staff analysis (as at 31 December 2019)

Combined Manager/Analysts	8
Dealing	1
Marketing	7
Investment Administration/Legal/	
Compliance/Operations	18
Total Investment Prof Staff	8
Total Non-Investment Prof Staff	25

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 8

#### COPELAND CAPITAL MANAGEMENT

**Primary address** 161 Washington Street, Suite 1325, Conshohocken, PA 19428, USA

Website www.copelandcapital.com

Contact email jspencer@copelandcapital.com

**Contact telephone** 484-351-3700

Founding year 2005

#### **Description of organisation**

Copeland Capital Management is an employee-owned investment management firm that focuses on a dividend growth philosophy. They manage dividend growth strategies across all capitalisation ranges in traditional, tactical, international and alternative products. Clients include highnet-worth individuals and many institutions.

#### Total assets under management (as at 31 December 2019) - \$m 3.382

#### Assets under management by asset class (as at 31 December 2019) - \$m

Equity	3,309.90
Other	72.40

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	152.80
Other Clients	2,328.30
Other Mutual	603.60
Pension Funds	297.60

#### Assets under management by client

domicile (as at 31 Dec	cember 2019) - \$m
US	3,270.90
Other	111.40

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	6
Research Analysts	2
Dealing	3
Marketing	7
Investment Administration/Legal/	
Compliance/Operations	7
Total Investment Prof Staff	13
Total Non-Investment Prof Staff	12

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 13

## COPPER ROCK CAPITAL PARTNERS LLC

Website www.copperrockcapital.com

## Founding year 2005

Total assets under management (as at 31 December 2019) - \$m 3.878

Assets under management by asset class (as at 31 December 2019) - \$m Equity 3,878.40

1,958.60
1,915.10

Private Clients

4.70

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	1,384.40
UK	464.60
Europe ex-UK	175.80
Pacific ex-Japan	1,365.90
Other	487.80

#### ESG

Signatory to PRI: Yes

#### CORNERCAP INVESTMENT COUNSEL, INC

#### Primary address

The Peachtree, Suite 1700, 1355 Peachtree St N.E., Atlanta, GA 30309, USA

#### Website

www.cornercapinstitutional.com

#### **Contact** email

dtubbs@cornercap.com

**Contact telephone** 404-870-0700

Founding year

Total assets under management (as at 31 December 2019) - \$m 1,276

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	10.50
Equity	421.80
Other	843.50

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	26.90
Other Clients	237.80
Pension Funds	106.60
Retail	904.50

Assets under management by client domicile (as at 31 December 2019) - \$m US 1,275.80

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	4
Research Analysts	2
Combined Manager/Analysts	5
Dealing	1
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	3
Total Investment Prof Staff	21
Total Non-Investment Prof Staff	1

Geographical breakdown of Investment Professionals (as at 31 December 2019)

North America

21

#### CORNERSTONE INVESTMENT PARTNERS LLC

## **Primary address**

Phipps Tower, 3438 Peachtree Rd. NE, Suite 900, Atlanta, GA 30326, USA

## Website

www.cornerstone-ip.com

## **Contact email**

cip.marketing@cornerstone-ip.com

## **Contact telephone**

404-751-3850

## Founding year

2001

#### Assets under management by asset class (as at 31 December 2019) - \$m

tas at of December 20103 - 411	
Equity	2,081.30
Other	219.50

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	46.60
Other Clients	1,156.60
Pension Funds	641.00
Private Clients	456.70

## Assets under management by client

domicile (as at 31 December 2019) - \$m	
US	1,514.10
Europe ex-UK	786.70

## Staff analysis (as at 31 December 2019)

Portfolio Managers	6
Research Analysts	1
Dealing	2
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	6
Total Investment Prof Staff	9
Total Non-Investment Prof Staff	7

## CORONATION FUND MANAGERS LIMITED

## **Primary address**

7th Floor, MontClare Place, Cnr Campground & Main Road, Claremont, Cape Town, South Africa 7708

## Website

www.coronation.com

**Contact email** cib@coronation.com

**Contact telephone** +27 21 680 2000

#### Founding year 1993

Total assets under management (as at 31 December 2019) - \$m 41.199

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	9,656.90
Equity	25,927.00
Property	1,797.40
Cash/Deposit	3,345.90
Other	471.90

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	877.60
Life Insurance	852.10
Other Clients	194.10
Other Mutual	388.70
Pension Funds	19,803.80
Private Clients	40.90
Retail	19,042.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	1,526.26
UK	2,730.27
Europe ex-UK	909.89
Middle East	123.69
Pacific ex-Japan	65.73
Japan	91.07
Other	35,752.22

## Staff analysis (as at 31 December 2019)

Research Analysts	32
Combined Manager/Analysts	26
Dealing	4
Marketing	26
Investment Administration/Legal/	
Compliance/Operations	237
Total Investment Prof Staff	69
Total Non-Investment Prof Staff	271

#### FSG

Signatory to PRI: Yes

## COURAGE CAPITAL MANAGEMENT, LLC

Website www.couragecap.com

**Contact** email info@courage.com

Founding year 1998

Total assets under management (as at 31 December 2019) - \$m 814

Staff analysis (as at 31 December 2019) Portfolio Managers 2

Research Analysts

4

Investment Administration/Legal/	
Compliance/Operations	7
Total Investment Prof Staff	8
Total Non-Investment Prof Staff	5

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

North America 8

## COS (UK) LLP

#### **Primary address**

4th Floor, One Strand, London WC2N 5HR, UK

## Website

www.cqs.com

**Contact email** clientservice@cqsm.com

**Contact telephone** 44 (0)20 7201 6900

Founding year 1999

Total assets under management (as at 31 December 2019) - \$m 19,245

## **CRAMER ROSENTHAL McGLYNN**

#### Website

www.crmllc.com

**Contact email** info@crmllc.com

Founding year 1973

## **Description of organisation**

Cramer Rosenthal McGlynn is a leading value equity manager. CRM believes their track record, spanning over 45 years, is testament to their success in serving clients and providing attractive performance over full market cycles. Clients benefit from a consistent approach and application of a central philosophy and process, implemented by a team with diverse experience in identifying change, neglect and the intrinsic value of businesses.

#### Total assets under management (as at 31 December 2019) - \$m 3.703

Assets under management by asset class (as at 31 December 2019) - \$m

Equity	3,147.00
Other	555.50

Assets under management by client type

#### (as at 31 December 2019) - \$m

Charity/Endowments	226.00
Non Life Insurance	7.60
Other Clients	603.10
Other Mutual	1,568.70
Pension Funds	988.10
Private Clients	309.10

#### Assets under management by client dominilo (on at 21 Do combor 2010)

domicile las at 31 December 2019J – \$m	
US	3,288.10
Europe ex-UK	269.10
Other	145.30

#### Staff analysis (as at 31 December 2019)

Research Analysts	3
Combined Manager/Analysts	7
Dealing	2
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	18
Total Investment Prof Staff	12
Total Non-Investment Prof Staff	21

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) 12 North America

### ESG

Signatory to PRI: Yes

## CREDIT SUISSE ASSET MANAGEMENT

**Primary address** Kalandergasse 4, Zurich, Switzerland 8045

Website www.credit-suisse.com

Contact email ben.alibrandi@credit-suisse.com

**Contact telephone** +41 443351111

Founding year 1935

Total assets under management (as at 31 December 2019) - £m 343.954

Assets under management by asset class (as at 31 December 2019) - £m 343,954.10 Other

ESG Signatory to PRI: Yes

#### **CRESCAT CAPITAL LLC**

Website www.crescal.net

#### Contact email

.....

miwahashi@crescat.net

Founding year 2006

#### Total assets under management (as at 31 December 2019) - \$m 63

#### Assets under management by client type (as at 31 December 2019) - \$m .09

Private Clients	63

## Staff analysis (as at 31 December 2019)

Portfolio Managers	2
Research Analysts	2
Combined Manager/Analysts	2
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	2

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 4

#### CS McKEE

Website www.csmckee.com

**Contact** email helpdesk@csmckee.com

Founding year 1931

Total assets under management (as at 31 December 2019) - \$m 8,176

Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 6,209.20 Equity 629.10 1,337.90 Other

Assets under management by client type (as at 31 December 2019) - \$m Pension Funds 8,176.20

Assets under management by client domicile (as at 31 December 2019) - \$m

US	7,953.50
Other	222.70
Uther	

## Staff analysis (as at 31 December 2019)

Portfolio Managers	9
Research Analysts	3
Dealing	1
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	20
Total Investment Prof Staff	13



Total Non-Investment Prof Staff

#### DALMA CAPITAL MANAGEMENT

#### Primary address

2

Gate Precinct 5 - Level 6, Office 606, Dubai International Financial Centre (DIFC), Dubai, United Arab Emirates 74777

Website www.dalmacapital.com

Contact email info@dalmacapital.com

**Contact telephone** 18006437560

Founding year 2011

Total assets under management (as at 31 December 2019) - \$m 500

DALTON, GREINER, HARTMAN, MAHER & CO, LLC

Website www.dghm.com

**Contact email** 

mdunn@dghm.com

Founding year 1982

Total assets under management (as at 31 December 2019) - \$m 1.518

#### Assets under management by asset class (as at 31 December 2019) - \$m

Equity	1,464.06
Cash/Deposit	54.81

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	210.66
Other Clients	151.04
Other Mutual	126.21
Pension Funds	383.45
Private Clients	647.52

## Assets under management by client

domicile las at 31 December	· 2019J - \$m
US	1,399.37
Europe ex-UK	119.51

## Staff analysis (as at 31 December 2019)

Combined Manager/Analysts	9
Dealing	3
Marketing	2
Investment Administration/Legal/	
Compliance/Operations	3
Total Investment Prof Staff	17
Total Non-Investment Prof Staff	4

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 9

#### DAVIS STRATEGIC GROWTH FUND, LP

Primary address 31 West 34th Street, 8th Floor, New York, NY 10001, USA

Website www.daviscapitalmgmt.com

Contact email edavis@daviscapitalmgmt.com

Contact telephone 212-796-8444

Founding year 2000

Total assets under management (as at 31 December 2019) - \$m 2

Assets under management by asset class (as at 31 December 2019) - \$m Equity 2.30

## DDJ CAPITAL MANAGEMENT, LLC

Website www.ddjcap.com

Contact email investorrelations@ddjcap.com

Founding year 1996 Total assets under management (as at 31 December 2019) - \$m 7.862

Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 7,853.30 Other 820

other	0.20
Assets under management by client	
domicile (as at 31 December 2019) - 9	5m

dominicite (as at of December	20103 - 4111
US	5,768.60
Europe ex-UK	2,087.50
Other	5.38

ESG

Signatory to PRI: Yes

## DEPRINCE, RACE & ZOLLO, INC

Website www.drz-inc.com

**Contact email** jpalma@drz-inc.com

Founding year 1995

Total assets under management (as at 31 December 2019) - \$m 3.564

Assets under management by asset class (as at 31 December 2019) - \$m Equity 3,563.91

Assets under management by client type (as at 31 December 2019) - \$m Pension Funds 3,563.91

## Staff analysis (as at 31 December 2019)

Portfolio Managers	10
Research Analysts	9
Dealing	4
Marketing	4
Investment Administration/Legal/	
Compliance/Operations	9
Total Investment Prof Staff	22
Total Non-Investment Prof Staff	3

## DIMENSIONAL FUND ADVISORS

Primary address 20 Triton Street, London NW1 3BF, UK

Website www.dimensional.com

Contact email LON\_INST\_UK@dimensional.com

**Contact telephone** 

### 0203 033 3300

Founding year

### **Description of organisation**

For almost 40 years, investors have relied on Dimensional to address complex challenges. Our long history of incorporating rigorous academic research into practical strategies targeting higher expected returns in a costeffective manner has helped institutional investors worldwide. The longevity of our relationships shows our commitment to client service and consistency of our approach.

#### Total assets under management (as at 31 December 2019) - \$m 609,337

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	114,582.00
Equity	455,274.00
Property	23,334.00
Other	16,146.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	10,016.00
Life Insurance	4,402.00
Other Clients	487,335.00
Pension Funds	95,899.00
Private Clients	11,684.00

## Assets under management by client

domicile Las at 31 December 2019J – \$m	
US	518,739.00
UK	26,408.00
Europe ex-UK	11,115.00
Middle East	6,090.00
Pacific ex-Japan	30,686.00
Japan	3,193.00
Other	13,106.00

## Staff analysis (as at 31 December 2019)

Portfolio Managers	49
Research Analysts	23
Dealing	24
Investment Administration/Legal/	
Compliance/Operations	127

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	13
North America	74
Japan	1
Pacific ex-Japan	16

#### ESG

Signatory to PRI: Yes

## DODGE & COX

**Primary address** 

48 Pall Mall, St. James, London SW1Y 5JG, UK

Website www.dodgeandcoxworldwide.com

Contact email clientservice@dodgeandcoxworldwide.com

**Contact telephone** +44 (0) 2036423370

Founding year

Total assets under management (as at 31 December 2019) - \$m 326,660

## Assets under management by asset class

tas at 51 December 20191 – 9m	
Fixed Income	138,311.70
Equity	168,173.10
Other	20,175.50

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	3,032.00
Non Life Insurance	3,893.30
Other Clients	5,314.30
Other Mutual	178,525.60
Pension Funds	91,263.60
Retail	44,631.40

#### Assets under management by client domicile (as at 31 December 2019) - \$m

dominie tas at or becember	20103 - 4111
US	318,338.90
Other	8,321.40

## Staff analysis (as at 31 December 2019)

Portfolio Managers	14
Research Analysts	51
Dealing	14
Investment Administration/Legal/	
Compliance/Operations	222
Total Investment Prof Staff	96
Total Non-Investment Prof Staff	205

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK		
North America	-	

ESG

Signatory to PRI: Yes



#### DRAGON CAPITAL GROUP LIMITED

Primary address 1501 Me Linh Point, 2 Ngo Duc Ke, District 1, Ho Chi Minh City, Vietnam Website www.dragoncapital.com

Contact email info@dragoncapital.com

**Contact telephone** +8428 3823 9355

**Founding year** 1994

#### Description of organisation

Dragon Capital is Vietnam's longestrunning independent asset manager in listed equity, fixed income, clean technology and real estate for professional and institutional investors.

Total assets under management (as at 31 December 2019) - \$m 2,957

#### Assets under management by asset

class (as at 31 December 2019) - \$m	
Fixed Income	91.82
Equity	2,444.80
Property	7.62
Other	412.20

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	9
Research Analysts	17
Dealing	4
Marketing	6
Investment Administration/Legal/	
Compliance/Operations	29
Total Investment Prof Staff	77
Total Non-Investment Prof Staff	39

Geographical breakdown of Investment Professionals (as at 31 December 2019) Other 71.00

ESG

93

Signatory to PRI: Yes

## DRIEHAUS CAPITAL MANAGEMENT LLC

**Primary address** 25 East Erie, Chicago, IL 60611, USA

Website www.driehaus.com

**Contact email** mwickman@driehaus.com

**Contact telephone** 001-312-587-3800

Founding year 1982 Total assets under management (as at 31 December 2019) - \$m 8.804

Assets under management by asset class (as at 31 December 2019) - \$m Equity 8,159.30 Other 644.20

#### Assets under management by client type (as at 31 December 2019) - \$m

Pension Funds 8,803.50

#### Assets under management by client domicile (as at 31 December 2019) - \$m

2013) - 3111
8,057.50
16.10
212.20
28.60
489.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	11
Research Analysts	10
Combined Manager/Analysts	5
Dealing	6
Marketing	6
Investment Administration/Legal/	
Compliance/Operations	39
Total Investment Prof Staff	38
Total Non-Investment Prof Staff	62

## Geographical breakdown of Investment

Professionals (as at 31 December 2019) North America 38

#### DSM CAPITAL PARTNERS LLC

#### **Primary address**

7111 Fairway Drive, Suite 350, Palm Beach Gardens, FL 33418, USA

Website dsmcapital.com

**Contact email** dsm@dsmcapital.com

**Contact telephone** 5616184000

Founding year 2001

#### Description of organisation

DSM is an SEC-registered investment adviser that actively manages concentrated stock investment portfolios for clients including pension plans, foundations and endowments, other institutions and individuals. Using the same philosophy, process, team and valuation methodology, it offers strategies in US Large Cap Growth, Global Growth, Global Focus Growth, Global Dividend Growth, Emerging Markets Growth and International Growth.

#### Total assets under management (as at 31 December 2019) - \$m 7.765

Assets under management by asset class (as at 31 December 2019) - \$m Equity 7.765.20

## Assets under management by client

domicile (as at 31 December 2019) - \$m	
US	5,569.10
UK	84.80
Europe ex-UK	1,166.50
Other	944.80

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	8
Combined Manager/Analysts	8
Dealing	2
Marketing	2
Investment Administration/Legal/	
Compliance/Operations	15
Total Investment Prof Staff	10
Total Non-Investment Prof Staff	15

## Geographical breakdown of Investment Professionals (as at 31 December 2019)

North America	10

ESG

Signatory to PRI: Yes

#### DUFF & PHELPS INVESTMENT MANAGEMENT COMPANY

Website www.dpimc.com

Founding year 1932

#### Total assets under management (as at 31 December 2019) - \$m 11.213

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	1,736.10
Equity	1,836.00
Property	3,117.00
Other	4,523.60

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	6.00
Non Life Insurance	66.30
Other Clients	4,360.40
Other Mutual	5,683.70
Pension Funds	1,096.30

### Assets under management by client domicile (as at 31 December 2019) - \$m US 11,212.70

Staff analysis (as at 31 December 2019)

Portfolio Managers	4
Research Analysts	11
Combined Manager/Analysts	7
Dealing	2
Marketing	7
Investment Administration/Legal/	
Compliance/Operations	22
Total Investment Prof Staff	28
Total Non-Investment Prof Staff	25

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 28

ESG

Signatory to PRI: Yes

## DUNN CAPITAL MANAGEMENT LLC

#### Website

www.dunncapital.com

**Contact email** info@dunncapital.com

**Founding year** 1974

## **Description of organisation**

DUNN is one of the oldest managed futures firms, and its trading programs are quantitative, statistical and 100% systematic.

Total assets under management (as at 31 December 2019) - \$m 1,089

## DUPONT CAPITAL MANAGEMENT

**Primary address** One Righter Parkway, Suite 3200, Wilmington, DE 19803, USA

Website www.dupontcapital.com

**Contact email** Kimberly.A.Fetterman@dupontcapital.com

**Contact telephone** 302-477-6000

**Founding year** 1993

Total assets under management (as at 31 December 2019) - \$m 26,264

Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 10.392.20 Equity 6,488.50

Property	587.00
Other	8,795.90

Assets under management by client type (as at 31 December 2019) - \$m

Uther Clients	4.90
Pension Funds	26,247.60
Private Clients	11.10

## Assets under management by client

domicile Las at 31 Decembe	r 2019J - \$m
US	25,156.30
UK	241.80
Europe ex-UK	498.40
Japan	6.00
Other	361.10

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	26
Research Analysts	17
Dealing	2
Marketing	6
Investment Administration/Legal/	
Compliance/Operations	54
Total Investment Prof Staff	52
Total Non-Investment Prof Staff	60



EAGLE Asset AN AFFILIATE OF CARILLON TOWER ADVISI

#### EAGLE ASSET MANAGEMENT

Primary address 880 Carillon Parkway, PO Box 10520, St Petersburg, FL 33716, USA

Website www.eagleasset.com

**Contact email** Donald.Pepin@eagleasset.com

**Contact telephone** 800-235-3903 **Founding year** 1976

#### **Description of organisation**

Eagle Asset Management is built on the cornerstones of intelligence, experience, and conviction, driven by research and active portfolio managers. Our longtenured investment teams manage a diverse suite of fundamental equity and fixed income strategies designed to meet the long-term goals of institutional and individual investors. Our teams have the autonomy to pursue investment decisions guided by their individual philosophies and strategies.

#### Total assets under management (as at 31 December 2019) - \$m 29,274

Assets under managemen class (as at 31 December 2 Fixed Income Equity	6,056.00 17,730.30	
Other	5,488.00	
Assets under managemen		
type (as at 31 December 2		
Charity/Endowments Life Insurance	1,163.10 763.80	
Other Clients	1.831.60	
Other Mutual	11,060.60	
Pension Funds	2.449.00	
Retail	12,006.20	
Assets under management by client domicile (as at 31 December 2019)		
<b>- \$m</b> US	29,274.30	
Staff analysis (as at 31 December		
2019)		
Portfolio Managers	25	
Research Analysts	14	
Dealing	15	
Marketing	85	
Investment Administration/		
Compliance/Operations Total Investment Prof Staff	23 60	
Total Non-Investment Prof Star		
Total Non-Investment From		
Geographical breakdown	of	
Investment Professionals (as at 31		
December 2019)	00	
North America	60	

**ESG** Signatory to PRI: Yes

#### EAM INVESTORS, LLC

**Primary address** 

2533 South Coast Highway, Suite 240, Cardiff-by-the-Sea, CA 92007, USA

Website www.eaminvestors.com

**Contact email** info@eaminvestors.com

**Contact telephone** 760-479-5080

Founding year 2007

Total assets under management (as at 31 December 2019) - \$m 1,993

Assets under management by asset class (as at 31 December 2019) - \$m Equity 1,992.80

Assets under management by client type (as at 31 December 2019) - \$m	
Charity/Endowments	60.90
Other Clients	704.50
Pension Funds	1,227.40

Assets under management by client domicile (as at 31 December 2019) - \$m US 1.468.40 Pacific ex-Japan 524.40

#### EARNEST PARTNERS

Primary address 1180 Peachtree Street, Suite 2300, Atlanta, GA 30309, USA

Website www.earnestpartners.com

**Contact email** invest@earnestpartners.com

**Contact telephone** 404-815-8772

**Founding year** 1998

Total assets under management (as at 31 December 2019) - \$m 24,301

Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 7,040.00 Equity 17,261.00

Assets under management by client typeCas at 31 December 2019) - \$mCharity/Endowments370.00Life Insurance827.00

Other Mutual	2,304.00
Pension Funds	20,800.00

## Assets under management by client

domicile las at 31 December 2019J – \$m	
US	23,077.00
Europe ex-UK	510.00
Other	714.00

#### Staff analysis (as at 31 December 2019)

Combined Manager/Analysts	15
Dealing	4
Marketing	8
Investment Administration/Legal/	
Compliance/Operations	3
Total Investment Prof Staff	15
Total Non-Investment Prof Staff	29

## Geographical breakdown of Investment

Professionals	(as at 31 December 2019)
North America	14
Other	2.00

ESG

Signatory to PRI: Yes

#### EAST CAPITAL ASSET MANAGEMENT AB

**Primary address** Kungsgatan 33, Stockholm, Sweden 111 93

Website www.eastcapital.com

Contact email pro@eastcapital.com

**Contact telephone** +46 8 505 88 555

**Founding year** 1997

**ESG** Signatory to PRI: Yes

#### EATON VANCE MANAGEMENT (INTERNATIONAL) LIMITED

Website www.eatonvance.com

Contact email internationalenquiries@eatonvance.com

Founding year

Total assets under management (as at 31 December 2019) - \$m 213,437

Assets under management by asset class

## (as at 31 December 2019) - \$m

129,852.70
75,118.20
8,466.10

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	1,173.80
Other Clients	68,647.30
Pension Funds	6,772.90
Private Clients	1,779.30
Retail	135,063.60

## Assets under management by client

domicile Las at 31 December 2019J – \$m	
US	200,848.20
UK	35.40
Europe ex-UK	2,951.00
Middle East	752.30
Pacific ex-Japan	250.80
Japan	7,610.10
Other	989.30

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	62
Research Analysts	121
Combined Manager/Analysts	5
Dealing	28
Marketing	268
Investment Administration/Legal/	
Compliance/Operations	733
Total Investment Prof Staff	216
Total Non-Investment Prof Staff	1,001

## Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	19
North America	194
Japan	1
Pacific ex-Japan	2

ESG

Signatory to PRI: Yes

## ECHO STREET CAPITAL MANAGEMENT

Website www.echostreetcapital.com

Contact email echo@evestment.com

**Founding year** 2002

Total assets under management (as at 31 December 2019) - \$m 6,789

#### EDGEPOINT WEALTH MANAGEMENT INC.

Primary address 150 Bloor Street West, Suite 500, Toronto, Ontario M5S 2X9, Canada

Website www.edgepointwealth.com/en

Contact email info@edgepointwealth.com

**Contact telephone** 416.963.9353

Founding year 2008

Other

Total assets under management (as at 31 December 2019) - £m 17,554

Assets under management by asset class (as at 31 December 2019) - fm Fixed Income 50.70 Equity 10,517.70

6,985.40

## Assets under management by client

domicile las at 31 December 2019J – £m	
US	187.10
UK	1,998.40
Other	15,368.30

#### Staff analysis (as at 31 December 2019)

Starr analysis tas at or beterriber 2010.	,
Research Analysts	7
Combined Manager/Analysts	5
Dealing	2
Investment Administration/Legal/	
Compliance/Operations	61
Total Investment Prof Staff	14
Total Non-Investment Prof Staff	61

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 14

#### EDINBURGH PARTNERS LIMITED

Primary address 27-31 Melville Street, Edinburgh EH3 7JF, UK

Website www.edinburghpartners.com

Contact email enquiries@edpam.com

**Contact telephone** 0131 270 3800

Founding year 2003

**Total assets under management (as at 31 December 2019) - £m** 6,401

Assets under management by asset class

(as at 31 December 2019) - £m	
Equity	6,401.00

# Assets under management by client type(as at 31 December 2019) - fmOther Clients5,410.00Pension Funds991.00

## Assets under management by client

domicile las at 31 December 2019J – Em	
US	5,108.00
UK	532.00
Europe ex-UK	498.00
Other	263.00

#### Staff analysis (as at 31 December 2019)

Combined Manager/Analysts	11
Marketing	5
Investment Administration/Legal/	
Compliance/Operations	40
Total Investment Prof Staff	11
Total Non-Investment Prof Staff	45

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 11

**ESG** Signatory to PRI: Yes

#### EFG ASSET MANAGEMENT LIMITED

Primary address Leconfield House, Curzon Street, London W1J 5JB, UK

Website www.efgam.com

**Contact email** salessupport@efgam.com

**Contact telephone** +44 (0)207 491 9111

Founding year 1994

#### Description of organisation

EFG Asset Management Limited (EFGAM) is an international provider of actively managed and high-conviction investment products to financial intermediaries and institutional investors worldwide.

Total assets under management (as at 31 December 2019) - \$m 21.866

Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	10,495.70
Equity	7,215.80
Other	4,154.50

Assets under management by client domicile (as at 31 December 2019) - \$m

domiche las al 51 December	2013) - <b>3</b> 11
US	1,835.90
UK	10,432.30
Europe ex-UK	8,480.80
Pacific ex-Japan	1,117.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	51
Research Analysts	21
Combined Manager/Analysts	51
Dealing	2
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	60
Total Investment Prof Staff	75
Total Non-Investment Prof Staff	62

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	56
North America	12
Europe	55
Pacific ex-Japan	14

ESG

Signatory to PRI: Yes

#### EPOCH INVESTMENT PARTNERS, INC

Website www.eipny.com

Contact email info@eipny.com

Founding year 2004

**Total assets under management (as at 31 December 2019) - \$m** 34,204

Assets under management by asset class (as at 31 December 2019) - \$m		
Equity	34,067.50	
Other	136.70	

Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	304.30
Non Life Insurance	265.00
Other Clients	26,595.40
Pension Funds	7,039.50

Assets under management by client domicile (as at 31 December 2019) - \$m	
US	15,122.00
UK	1,908.70
Pacific ex-Japan	2,020.30
Other	15,153.10

Staff analysis (as at 31 December 2019)Portfolio Managers11

Research Analysts	39
Dealing	2
Marketing	30
Investment Administration/Legal/	
Compliance/Operations	33
Total Investment Prof Staff	52
Total Non-Investment Prof Staff	63

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 52

ESG

Signatory to PRI: Yes

## ERIC STURDZA INVESTMENTS

Primary address 3rd Floor, Frances House, Sir William Place, St Peter Port, Guernsey GY11GX, UK

Website www.ericsturdza.com

Contact email info@ericsturdza.com

**Contact telephone** +441481 722322

Founding year 1999

Total assets under management (as at 31 December 2019) - \$m 3,473

Assets under management by asset class (as at 31 December 2019) - \$m Other 3,473.30

Assets under management by client type (as at 31 December 2019) - \$m Other Clients 3,473.30

Assets under management by client domicile (as at 31 December 2019) - \$m Europe ex-UK 3,473.30

## ERSTE ASSET MANAGEMENT GMBH

Website www.erste-am.com

Contact email Christiane.Stangl@erste-am.com

Founding year 1965

**ESG** Signatory to PRI: Yes

#### EVERMORE GLOBAL ADVISORS

Primary address 89 Summit Avenue, Summit, NJ 07901, USA

Website www.evermoreglobal.com

Contact email Isimo@evermoreglobal.com

**Contact telephone** 9083782890

Founding year 2009

Total assets under management (as at 31 December 2019) - \$m 1,145

#### **EVLI BANK PLC**

Website www.evli.com

**Contact email** mireille.nygard@evli.com

Founding year 1985

Total assets under management (as at 31 December 2019) - €m 14.300

**ESG** Signatory to PRI: Yes



F&V CAPITAL MANAGEMENT, LLC

**Primary address** 

805 Third Avenue, 12th Floor, New York, NY 10022, USA

Website www.fvcapital.us

Contact email HTR@FVCM.US

**Contact telephone** 1-212-326-9533

Founding year 2008

#### FAYEZ SAROFIM & CO

Website www.sarofim.com

**Contact email** AChristensen@sarofim.com

**Founding year** 1958

Total assets under management (as at 31 December 2019) - \$m 21.716

## Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	394.40
Equity	17,133.00
Property	1,642.80
Other	2,546.10

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	3,765.70
Non Life Insurance	180.90
Other Clients	2,110.80
Other Mutual	3,097.70
Pension Funds	12,561.10

## Assets under management by client

**domicile (as at 31 December 2019) - \$m** US 21,716.30

### Staff analysis (as at 31 December 2019)

Portfolio Managers	5
Research Analysts	4
Combined Manager/Analysts	9
Dealing	5
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	66
Total Investment Prof Staff	20
Total Non-Investment Prof Staff	70

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 20

## FEDERATED HERMES, INC.

Primary address 1001 Liberty Avenue, Pittsburgh, PA 15222-3779, USA

Website www.federatedhermes.com

**Contact email** consultantcommunications@federatedinv. com

**Contact telephone** 1-412-288-1900

Founding year 1955

#### **Description of organisation**

Federated Hermes, Inc. is a global leader in active, responsible investing with \$605.8 billion in assets under management and \$1.1 trillion in assets under advice as of March 31, 2020. Guided by our conviction that responsible investing is the best way to create wealth over the long term, Federated Hermes (NYSE: FHI) offers investors around the globe a broad range of capabilities.

#### Total assets under management (as at 31 December 2019) - \$m 503.100

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	57,981.70
Equity	39,732.50
Cash/Deposit	398,367.10
Other	7,018.80

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	393.10
Non Life Insurance	1,593.40
Other Clients	87,199.90
Other Mutual	406,515.00
Pension Funds	2,035.10
Private Clients	210.20
Retail	5,153.40

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	481,361.00
UK	7,861.20
Europe ex-UK	5,989.40
Middle East	5,805.50
Pacific ex-Japan	56.50
Other	2,026.50

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	84
Research Analysts	79
Dealing	44
Marketing	84
Investment Administration/Legal/	

Compliance/Operations	259
Total Investment Prof Staff	219
Total Non-Investment Prof Staff	1,206

Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	10
North America	210
Japan	1

ESG

Signatory to PRI: Yes

#### FIDELITY INTERNATIONAL

#### Primary address

4 Cannon Street, London EC4M 5AB, UK

#### Website

www.fidelityinstitutional.com

## Contact email

Chris.Douse@fil.com

**Contact telephone** 020 7283 9911

Founding year 1969

Total assets under management (as at 31 December 2019) - £m 256 028

## Assets under management by asset class (as at 31 December 2019) – fm

Fixed Income	61,451.43
Equity	154,263.35
Property	1,184.39
Cash/Deposit	3,253.97
Other	35,875.20

## Assets under management by client

domicile (as at 31 December 2019) – £m		
US	7,444.10	
UK	63,524.00	
Europe ex-UK	80,611.50	
Middle East	8,091.10	
Pacific ex-Japan	56,096.10	
Japan	34,054.60	
Other	6,207.00	

#### ESG

Signatory to PRI: Yes

## FIERA CAPITAL

#### **Primary address**

1981 McGill College Avenue, Suite 1500, Montreal QC, Canada H3A0H5

#### Website

www.fieracapital.com/en

Contact email ContactUS@fieracapital.com

**Contact telephone** 514-954-3300

Founding year 2003

## Description of organisation

Fiera Capital is a prominent North American investment management firm recognised for its excellence in portfolio management, innovative and personalised investment solutions, and its ability to surpass client expectations.

Our structure promotes excellence within our specialised investment teams by combining the flexible and efficient environment of a multi-style investment manager with the scale of resources offered by a leading investment firm. Integrated solutions diversified by asset class and investment style, and supported by a disciplined risk management framework, are key.

Total assets under management (as at 31 December 2019) - CAD \$m 169 671

#### Assets under management by asset class (as at 31 December 2019) - CAD \$m

Fixed Income	75,868.20
Equity	74,927.00
Property	4,323.50
Other	14,552.30

#### Assets under management by client type (as at 31 December 2019) - CAD \$m

Charity/Endowments	7,412.20
Life Insurance	11,590.50
Non Life Insurance	9,186.40
Other Clients	31,852.20
Other Mutual	26,639.70
Pension Funds	36,542.80
Private Clients	33,552.50
Retail	12,894.60

#### Assets under management by client domicile (as at 31 December 2019) - CAD \$m

US	49,792.90
UK	8,849.00
Europe ex-UK	1,934.40
Pacific ex-Japan	2,477.60
Japan	58.80
Other	106,558.40

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	90
Research Analysts	70
Dealing	3
Marketing	169
Investment Administration/Legal/	
Compliance/Operations	528
Total Investment Prof Staff	200

Total Non-Investment Prof Staff

660

**ESG** Signatory to PRI: Yes

#### FIRST PRIVATE INVESTMENT MANAGEMENT

Website www.first-private.de

Contact email romy.radmacher@first-private.de

Founding year

Total assets under management (as at 31 December 2019) – €m 3 100

#### FISCH ASSET MANAGEMENT AG

Website www.fam.ch

Contact email info@fam.ch

**Founding year** 1994

## Description of organisation

Fisch Asset Management specialises in liquid credit strategies with a focus on convertible bond, corporate bond and absolute return solutions for institutional investors and intermediaries. All strategies are actively managed based on its long experience in the fields of credit research and portfolio management and momentum analysis. The firm is independent and 100% owned by its employees.

Total assets under management (as at 31 December 2019) – €m 9,808

Assets under management by asset class (as at 31 December 2019) - €m

Fixed Income	8,941.00
Other	867.00

#### Assets under management by client type (as at 31 December 2019) - €m

Charity/Endowments	552.00
Non Life Insurance	1,728.00
Other Clients	3,009.00
Pension Funds	4,105.00
Private Clients	235.00
Retail	179.00

Assets under management by client

domicile	las at 31 D	ecemb	oer 2019.	) - €m
Europe ex	-UK		Ç	9,798.00

Middle East	10.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	9
Research Analysts	8
Combined Manager/Analysts	13
Dealing	3
Marketing	14
Investment Administration/Legal/	
Compliance/Operations	44
Total Investment Prof Staff	30
Total Non-Investment Prof Staff	61

Geographical breakdown of Investment Professionals (as at 31 December 2019) Europe 30

**ESG** Signatory to PRI: Yes

#### FISHER INVESTMENTS EUROPE LTD.

#### Primary address

5525 NW Fisher Creek Drive, Camas, WA 98607, USA

Website

institutional.fisherinvestments.com

**Contact email** FisherInstitutional@fi.com

**Contact telephone** +1 800 851 8845

**Founding year** 1979

Total assets under management (as at 31 December 2019) - \$m 120.809

Assets under management by asset class (as at 31 December 2019) - \$m Equity 39,602.80

lquity	39,602.80

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	3,900.90
Non Life Insurance	389.50
Other Clients	10,448.00
Other Mutual	5,452.10
Pension Funds	19,262.70
Private Clients	149.70

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	14,571.90
UK	6,834.50
Europe ex-UK	6,260.70
Middle East	5,877.70
Pacific ex-Japan	3,159.00
Japan	1,265.50

1,633.60

## Staff analysis (as at 31 December 2019)

Portfolio Managers	5
Research Analysts	52
Marketing	41
Investment Administration/Legal/	
Compliance/Operations	73
Total Investment Prof Staff	86
Total Non-Investment Prof Staff	114

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

North America	84
Japan	1
Pacific ex-Japan	1

#### ESG

Other

Signatory to PRI: Yes

#### FOUNTAINCAP RESEARCH & INVESTMENT (HONG KONG) CO, LTD

#### **Primary address**

Unit 2410, China Resources Building, 26 Harbour Road, Wanchai, Hong Kong 999077

Website www.fountaincapri.com

#### **Contact telephone** +852 2170 3333

Founding year 2014

#### Total assets under management (as at 31 December 2019) - \$m 892

#### Assets under management by asset class (as at 31 December 2019) - \$m 891.70 Equity

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	72.30
Other Clients	605.30
Pension Funds	214.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	393.90
Middle East	112.30
Pacific ex-Japan	376.60
Other	8.80

## Staff analysis (as at 31 December 2019)

Portfolio Managers	1
Research Analysts	4
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	9
Total Investment Prof Staff	5

#### Total Non-Investment Prof Staff

**Geographical breakdown of Investment** Professionals (as at 31 December 2019) Pacific ex-Japan 5

#### FRANKLIN TEMPLETON INVESTMENTS

Primary address Cannon Place, 78 Cannon Street, London EC4N 6HL, UK

Website www.franklintempleton.co.uk

Contact email Adam.Rimmer@franklintempleton.co.uk

**Contact telephone** +44 20 7073 8500

Founding year 1947

## **Description of organisation**

Franklin Templeton offers strength and experience gained from over seven decades of active asset management. With 12,000+ employees in over 30 countries, we believe our firsthand understanding of local markets, companies and economies sets us apart. On July 31, 2020, Franklin Templeton completed the acquisition of Legg Mason, establishing it as one of the world's largest independent, specialised investment managers.

## Total assets under management (as at 31 December 2019) - \$m

698.305

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	280,946.70
Equity	283,191.50
Property	2,789.50
Other	131,376.90

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	2,568.20
Non Life Insurance	5,089.10
Other Clients	116,911.60
Other Mutual	42,130.20
Pension Funds	53,093.60
Private Clients	2,043.80
Retail	476,468.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	468,645.10
UK	11,085.00
Europe ex-UK	104,635.80
Middle East	7,771.30
Pacific ex-Japan	50,131.50
Japan	9,080.90

## 46,955.00

Staff analysis (as at 31 December 2019)		
Portfolio Managers	274	
Research Analysts	230	
Dealing	65	
Total Investment Prof Staff	569	

## **Geographical breakdown of Investment** Professionals (as at 31 December 2019)

UK	51
North America	337
Europe	22
Pacific ex-Japan	113
Other	46.00

ESG

Other

10

Signatory to PRI: Yes

#### FRED ALGER MANAGEMENT. INC

#### Primary address

360 Park Avenue South, New York, NY 10010, IISΔ

Website

www.alger.com

## **Contact email**

invest@alger.com

**Contact telephone** 212-806-8800

#### Founding year 1964

Total assets under management (as at 31 December 2019) - \$m 29105

#### Assets under management by asset class (as at 31 December 2019) - \$m

Equity	28,843.00
Other	262.40

#### Assets under management by client type (as at 31 December 2019) - \$m Pension Fun

nds	29,105.40

## Assets under management by client

domicile (as at 31 December 2019) - \$m	
US	27,630.10
Europe ex-UK	1,346.90
Other	128.40

### **FSG**

Signatory to PRI: Yes

## FRIESS ASSOCIATES, LLC

#### **Primary address**

PO Box 4166, 3711 Kennett Pike, Suite 100,

Greenville, DE 19807, USA

Website www.friess.com

Contact email jfields@friess.com

**Contact telephone** 302-656-7644

**Founding year** 1974

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Total assets under management (as at 31 December 2019) - \$m 1,463

Assets under management by asset class		
(as at 31 December 2019) - \$m		
Equity	1,463.20	

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	40.30
Other Clients	18.40
Other Mutual	1,341.70
Pension Funds	62.80

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US 1,463.20

## Staff analysis (as at 31 December 2019)

Portfolio Managers	1
Research Analysts	7
Dealing	3
Investment Administration/Legal/	
Compliance/Operations	1
Total Investment Prof Staff	11
Total Non-Investment Prof Staff	17

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 12

#### FULCRUM ASSET MANAGEMENT LLP

Primary address Marble Arch House, 66 Seymour Street, London W1H 5BT, UK

Website www.fulcrumasset.com

**Contact email** IR@fulcrumasset.com

**Contact telephone** +44 20 7016 6450

**Founding year** 2004

Total assets under management (as at 31

**December 2019) - \$m** 5,000

Assets under management by asset class (as at 31 December 2019) - \$m Other 5,000.00

Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	278.00
Other Clients	1,397.00
Pension Funds	3,260.00
Private Clients	65.00

 Assets under management by client

 domicile (as at 31 December 2019) - \$m

 US
 310.00

 UK
 3,141.00

 Europe ex-UK
 334.00

 Other
 1,215.00

ESG

Signatory to PRI: Yes

#### FUNDSMITH LLP

Primary address 33 Cavendish Square, London W1G 0PW, UK

Website www.fundsmith.co.uk

**Contact email** enquiries@fundsmith.co.uk

#### **Contact telephone** +44 (0)20 3551 6337

Founding year

Total assets under management (as at 31 December 2019) - £m 19.927

Assets under management by asset class (as at 31 December 2019) - fm Equity 19,927.40



#### GAM

**Primary address** 8 Finsbury Circus, London EC2M 7GB, UK

Website www.gam.com

Contact email info@gam.com

**Contact telephone** 020 7493 9990

Founding year 1983

#### **Description of organisation**

GAM Investments is an independent global asset management firm focused purely on active investment strategies. It provides investment solutions and products for institutions, financial intermediaries and private investors. The core investment business is complemented by private labelling services, which offers fund solutions focused on structuring, legal set-up, fund administration arrangements and ongoing management company services globally.

#### Total assets under management (as at 31 December 2019) - \$m 137,042

## Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	26,600.00
Equity	7,464.00
Other	102,977.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	91
Research Analysts	56
Combined Manager/Analysts	147
Dealing	17
Marketing	46
Investment Administration/Legal/	
Compliance/Operations	289
Total Investment Prof Staff	147
Total Non-Investment Prof Staff	678

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	97
North America	7
Europe	40
Pacific ex-Japan	3

ESG

Signatory to PRI: Yes

#### GAMCO ASSET MANAGEMENT

**Primary address** 

#### One Corporate Center, Rye, NY 10580, USA

#### Website www.gabelli.com

www.gabeiii.com

**Contact email** rvenezia@gabelli.com

**Contact telephone** 914-921-5100

**Founding year** 1977

**Total assets under management (as at 31 December 2019) - \$m** 13,523

Assets under management by asset class		
(as at 31 December 2019) - \$m		
Fixed Income	40.00	
Equity	13,483.00	

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	1,199.00
Other Clients	690.00
Pension Funds	3,750.00
Private Clients	4,204.00
Retail	3,680.00

### ESG

Signatory to PRI: Yes

#### GATEMORE CAPITAL MANAGEMENT LLP

Primary address 33 Cavendish Square, London W1G 0PW, UK

Website www.gatemore.com

Contact email info\_uk@gatemore.com

**Contact telephone** +44 (0)207 580 0300

**Founding year** 2005

Total assets under management (as at 31 December 2019) - £m 810

Assets under management by client type (as at 31 December 2019) - £m		
Pension Funds	726.50	
Private Clients	83.46	

## Assets under management by client domicile (as at 31 December 2019) - £m

US	83.46
UK	587.70
Europe ex-UK	138.80

#### Staff analysis (as at 31 December 2019)

Research Analysts	3
Combined Manager/Analysts	10
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	4
Total Investment Prof Staff	11
Total Non-Investment Prof Staff	4

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 12

Europe	

**ESG** Signatory to PRI: Yes

#### **GENERATION IM**

**Primary address** 20 Air Street, London W1B 5AN, UK

Website www.generationim.com

Contact email info@generationim.com

**Contact telephone** +44 207 534 4700

Founding year 2004

**ESG** Signatory to PRI: Yes

## **GERSTEIN FISHER**

Website www.gersteinfisher.com

Contact email gersteinfisher@evestment.com

Founding year 1993

Total assets under management (as at 31 December 2019) - \$m 2,476

Assets under management by asset class (as at 31 December 2019) - \$m Equity 2,476.20

Staff analysis (as at 31 December 2019)		
Portfolio Managers	3	
Research Analysts	6	

	-
Dealing	1
Marketing	4
Investment Administration/Legal/	
Compliance/Operations	25

Total Investment Prof Staff	11
Total Non-Investment Prof Staff	28

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 11

## GLOBAL ALPHA CAPITAL MANAGEMENT LTD

#### Primary address

1800 McGill College Ave, Suite 1300, Montreal H3A 3J6, Canada

Website www.globalalphacapital.com

Contact email more\_info@cclgroup.com

**Contact telephone** 514-490-2788

Founding year 2008

#### **Description of organisation**

Global Alpha focuses solely on Global Small Cap equities, defined as those with market capitalisation between US\$100 million and the upper limit of MSCI World Small Cap index. Additionally, a distinct International Equity fund was established in 2009. The firm is able to provide US small-cap management by using the existing US holdings in the Global Small Cap fund.

Total assets under management (as at 31 December 2019) - CAD \$m 4.737

Assets under management by asset class (as at 31 December 2019) - CAD \$m Equity 4.736.70

#### Assets under management by client type (as at 31 December 2019) - CAD \$m

Charity/Endowments	274.90
Other Clients	1,374.40
Pension Funds	3,087.50

#### Assets under management by client domicile (as at 31 December 2019) - CAD \$m

US	2,813.30
Other	1,923.40

## ESG

Signatory to PRI: Yes

## **GLOBAL THEMATIC PARTNERS, LLC**

Website

www.gtpartners.com

**Contact email** klaus.tanner@gtpartners.com

**Founding year** 2010

#### **Description of organisation**

Global Thematic Partners is a SEC-registered independent investment adviser managing global equities for institutional investors utilising a thematic investment approach. Products include Global Thematic Equities, the concentrated Long Duration Equity strategy, Bottom Billion Equity and Digital Health strategies.

#### Total assets under management (as at 31 December 2019) - \$m 3.347

#### Assets under management by asset class (as at 31 December 2019) - \$m

Equity 3,347.49

## Staff analysis (as at 31 December 2019)

Portfolio Managers	3
Research Analysts	6
Combined Manager/Analysts	3
Dealing	2
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	6
Total Investment Prof Staff	11
Total Non-Investment Prof Staff	8

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America

North America		
Europe		

**ESG** Signatory to PRI: Yes

## GMT CAPITAL CORP.

Website gmtcapital.com

Contact email service@gmtcapital.com

Founding year 1993

#### Total assets under management (as at 31 December 2019) - \$m 3.646

Assets under management by asset class (as at 31 December 2019) - \$m Other 3,646.20

#### **GOLDEN TREE ASSET MANAGEMENT**

Primary address 300 Park Avenue, 21st Floor, New York, NY 10022, USA

Website www.goldentree.com

Contact email info@goldentree.com

Contact telephone 212-847-3500

Founding year

Total assets under management (as at 31 December 2019) - \$m 32,306

#### **GOG PARTNERS LLC**

Primary address 450 East Las Olas Boulevard, Suite 750, Fort Lauderdale, FL 33301, USA

Website www.gqgpartners.com

**Contact email** clientservices@gqgpartners.com

**Contact telephone** 754-218-5500

Founding year 2016

4

Total assets under management (as at 31 December 2019) - £m 23,197

Assets under management by asset class (as at 31 December 2019) - fm Equity 23,196.70

## Assets under management by client type (as at 31 December 2019) - fm

Charity/Endowments	1,870.00
Other Clients	5,450.10
Other Mutual	511.90
Pension Funds	9,537.70
Private Clients	755.40
Retail	5.071.40

#### Assets under management by client domicile (as at 31 December 2019) - £m

US	14,561.60
UK	3,547.90
Europe ex-UK	1,467.10
Middle East	127.00
Pacific ex-Japan	1,941.50

Japan	1,276.50
Other	275.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	3
Research Analysts	9
Dealing	3
Marketing	23
Investment Administration/Legal/	
Compliance/Operations	28
Total Investment Prof Staff	15
Total Non-Investment Prof Staff	51

**ESG** Signatory to PRI: Yes

#### GRAMERCY

Primary address 20 Dayton Avenue, Greenwich, CT 06830, USA

Website www.gramercy.com

**Contact telephone** 203-552-1900

**Founding year** 1998

**ESG** Signatory to PRI: Yes

#### GRANTHAM, MAYO, OTTERLOO & CO. LLC

Primary address 40 Rowes Wharf, Boston, MA 02110, USA

Website www.gmo.com

**Contact email** steven.peck@gmo.com

**Contact telephone** +44 207 814 7600

**Founding year** 1977

#### Description of organisation

Grantham, Mayo, Van Otterloo & Co. LLC ("GMO") was founded in 1977 and furnishes investment advisory services, predominantly to institutional clients.

GMO is a global investment management firm that offers a broad range of investment strategies, including equity and fixed income strategies across global developed and emerging markets, asset allocation strategies, and alternative strategies.

Total assets under management (as at 31

#### December 2019) - \$m 64.199

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	6,579.00
Equity	20,935.00
Other	36,685.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	5,992.00
Life Insurance	3,761.00
Other Clients	33,979.00
Pension Funds	16,334.00
Private Clients	4,133.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	37,172.00
UK	9,967.00
Europe ex-UK	5,546.00
Middle East	614.00
Pacific ex-Japan	5,371.00
Japan	56.00
Other	5,473.00

## Staff analysis (as at 31 December 2019)

Portfolio Managers	31
Research Analysts	71
Dealing	24
Marketing	70
Investment Administration/Legal/	
Compliance/Operations	136
Total Investment Prof Staff	126
Total Non-Investment Prof Staff	344

#### **Geographical breakdown of Investment** Professionals (as at 31 December 2019) ПК

UI	0
North America	103
Pacific ex-Japan	15

## ESG

Signatory to PRI: Yes

## **GRESHAM HOUSE ASSET MANAGEMENT** LTD

Wehsite www.greshamhouse.com

**Contact email** InstitutionalDistribution@greshamhouse.com

## Founding year

1857

## **Description of organisation**

Gresham House plc is a London Stock Exchange-quoted specialist asset manager providing funds, direct investments and tailored investment solutions, including coinvestment, across a range of differentiated alternative investment strategies. We focus

on five areas: Forestry, New Energy, Housing and Infrastructure, Public and Private Equity.

Total assets under management (as at 31 December 2019) - £m 2797

#### Assets under management by asset class (as at 31 December 2019) - £m

Equity	708.00
Other	2,089.00

#### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	215.00
Non Life Insurance	56.00
Other Clients	612.00
Pension Funds	274.00
Private Clients	689.00
Retail	933.00

#### Assets under management by client domicile (as at 31 December 2019) - £m UK

2.797.00

## Staff analysis (as at 31 December 2019)

Portfolio Managers	24
Research Analysts	7
Marketing	4
Investment Administration/Legal/	
Compliance/Operations	29
Total Investment Prof Staff	46
Total Non-Investment Prof Staff	60

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK

ESG

Signatory to PRI: Yes

## **GUARDIAN CAPITAL**

Primary address Commerce Court West, 199 Bay Street, Suite 3100, Toronto, Ontario M5L 1E8, Canada

Website www.guardiancapital.com

**Contact telephone** 1800 253 9181

Founding year 1962

## **GUGGENHEIM INVESTMENTS**

Primary address 330 Madison Avenue, New York, NY 10017, USA

Website www.guggenheimpartners.com

#### Contact email

GPIMInvestorServices@guggenheimpartners. com

**Contact telephone** +1 212 518 9209

#### Founding year 1999

### **Description of organisation**

Guggenheim Investments is the global asset management division of Guggenheim Partners, LLC ("Guggenheim Partners") which is the principal subsidiary of Guggenheim Capital, LLC ("Guggenheim Capital"), which was established in 1999. Guggenheim Investments includes Guggenheim Partners Investment Management, LLC, the investment adviser which would be serving as the adviser to the proposed mandate(s).

## Total assets under management (as at 31 December 2019) - \$m

215 553

46

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	187,398.20
Equity	13,503.80
Other	14,650.50

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	304.40
Non Life Insurance	134,924.30
Other Clients	32,897.30
Pension Funds	4,322.30
Private Clients	234.10
Retail	42,870.20

## Assets under management by client

domicile las at 31 December 2019J – \$m	
US	183,158.00
Europe ex-UK	8,283.20
Middle East	507.90
Pacific ex-Japan	133.00
Other	23,470.30

## Staff analysis (as at 31 December 2019)

Portfolio Managers	52
Research Analysts	197
Dealing	24
Marketing	152
Investment Administration/Legal/	
Compliance/Operations	525
Total Investment Prof Staff	273
Total Non-Investment Prof Staff	685

## **GUINNESS ASSET MANAGEMENT**

Website www.guinnessfunds.com

## **Contact email**

info@guinnessfunds.com

## Founding year 2003

2003

Total assets under management (as at 31 December 2019) - \$m 2,954

## Assets under management by asset class

las at 31 December 2019J – Sm	
Fixed Income	1.50
Equity	2,952.00

#### Assets under management by client type (as at 31 December 2019) - \$m

2.953.50

Other Mutual

## ESG

Signatory to PRI: Yes



## HEPTAGON CAPITAL LLP

#### Primary address 63 Brook Street, Mayfair, London W1K 4HS, 11K

Website www.heptagon-capital.com

Contact email london@heptagon-capital.com

**Contact telephone** +44 207 070 1800

**Founding year** 2005

#### **Description of organisation**

Heptagon has extensive investment management, structuring and advisory expertise across multiple asset classes. Heptagon aims to bridge the gap between sophisticated investor demands and what traditional, large global institutions actually deliver, by balancing the needs for objectivity, innovation, high-quality service and performance.

Total assets under management (as at 31 December 2019) - \$m 9.100

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	339.00
Equity	3,481.00
Private Property	3,014.00
Other	2,266.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	357.00
Life Insurance	904.00
Other Clients	4,882.00
Pension Funds	2,838.00
Private Clients	92.00
Retail	27.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

364.00
1,092.00
5,369.00
1,183.00
1,092.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	3
Research Analysts	2
Marketing	14
Investment Administration/Legal/	
Compliance/Operations	9
Total Investment Prof Staff	5
Total Non-Investment Prof Staff	9

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 5

**ESG** Signatory to PRI: Yes

## HERMES FUND MANAGERS LIMITED

**Primary address** Sixth Floor, 150 Cheapside, London EC2V 6ET, UK

## Website

www.hermes-investment.com

**Contact email** rfp@hermes-investment.com

**Contact telephone** 0207 702 0888

Founding year 1983

#### Description of organisation

At the international business of Federated Hermes, we are committed to our goal of delivering superior risk-adjusted investment returns to our clients.

In addition to our financial targets, we understand that the way we achieve our investment objectives will have wider societal impacts. As such, we seek to provide both for a better financial future for our ultimate stakeholders, as well as for a better, more sustainable society.

#### Total assets under management (as at 31 December 2019) - \$m 49123

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	4,643.25
Equity	28,141.66
Property	8,124.69
Other	8,213.45

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	520.63
Life Insurance	431.87
Non Life Insurance	2,834.97
Other Clients	20,034.19
Pension Funds	25,301.40

## Assets under management by client

domicile las at 31 Decembe	r 2019J - \$m
US	4,755.85
UK	25,266.96
Europe ex-UK	14,781.56
Middle East	231.83
Pacific ex-Japan	2,589.89
Japan	66.24
Other	1,430.73

#### Staff analysis (as at 31 December 2019)

Dartfalia Managara	EC
Portfolio Managers	56
Research Analysts	52
Dealing	5
Marketing	17
Investment Administration/Legal/	
Compliance/Operations	55
Total Investment Prof Staff	143
Total Non-Investment Prof Staff	369

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	137
North America	4
Pacific ex-Japan	2

## ESG

Signatory to PRI: Yes

## HEXAVEST INC.

Primary address 1250 Rene-Levesque Blvd. West, Suite 4200,

#### Montreal QC, H3B 4W8, Canada

Website www.hexavest.com/en

Contact email service@hexavest.com

**Contact telephone** 1 514 390 8484

**Founding year** 2004

#### **Description of organisation**

Hexavest provides discretionary investment management of several long-only equity strategies that are all managed using the same top-down investment approach, including the following:

- Global equities (developed markets)All-country equities (developed and
- emerging markets)
- International equities (EAFE/World ex-US)
  Global ESG equities (developed markets)
- GIODAI ESG equities (
- Canadian equities
- Emerging market equities
- Unconstrained Multi-Asset

#### Total assets under management (as at 31 December 2019) - \$m 13.584

## Assets under management by asset class

las at 31 December 2019J – Sm	
Equity	13,556.20
Other	28.20

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	285.00
Life Insurance	37.40
Other Clients	1,171.10
Pension Funds	11,729.00
Private Clients	361.90

## Assets under management by client domicile (as at 31 December 2019) - \$m

dominine tas at or becember	
US	3,637.00
UK	459.60
Europe ex-UK	51.00
Pacific ex-Japan	3,656.30
Other	5,780.50

#### Staff analysis (as at 31 December 2019)

11
3
2
4
29

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 13

ESG

Signatory to PRI: Yes

#### HIGH POINTE CAPITAL MANAGEMENT, LLC

Website www.HighPointeCapital.com

**Contact email** GDhingra@HighPointeCapital.com

Founding year 1997

Total assets under management (as at 31 December 2019) - \$m 144

Assets under management by asset class (as at 31 December 2019) - \$m Equity 80.10 Other 63.60

Assets under management by client domicile (as at 31 December 2019) - \$m US 143.70

Staff analysis (as at 31 December 2019)

Starr analysis tas at ST December 2013	
Research Analysts	1
Combined Manager/Analysts	2
Investment Administration/Legal/	
Compliance/Operations	2
Total Investment Prof Staff	3
Total Non-Investment Prof Staff	2

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 3

## HMG FINANCE

Website www.hmgfinance.com/en

Founding year

Total assets under management (as at 31 December 2019) - £m 80

## HMI CAPITAL, LLC

**Primary address** 555 California Street, Suite 4900, San Francisco, CA 94104, USA

Website www.hmicapital.com

Contact email info@hmicapital.com

Contact telephone 415 391 9500 Founding year 2008

Total assets under management (as at 31 December 2019) - \$m 2,174

#### HOOD RIVER CAPITAL MANAGEMENT LLC

Primary address Umpqua Bank Plaza, One SW Columbia St. Suite 630, Portland, OR 97204, USA

Website www.hoodrivercapital.com

Contact email info@hoodrivercapital.com

**Contact telephone** 503-221-0983

Founding year 2013

Total assets under management (as at 31 December 2019) - \$m 2 356

Assets under management by asset class (as at 31 December 2019) - \$m Equity 2,355.60

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	58.60
Other Clients	757.60
Other Mutual	563.60
Pension Funds	974.50
Private Clients	1.30

Assets under management by client domicile (as at 31 December 2019) - \$m US 2,355.60

#### Staff analysis (as at 31 December 2019)

Research Analysts	4
Combined Manager/Analysts	3
Marketing	2
Investment Administration/Legal/	
Compliance/Operations	4
Total Investment Prof Staff	7
Total Non-Investment Prof Staff	7

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 7

## **HOSKING PARTNERS**

**Primary address** 2 St James's Market, London SW1Y 4AH, UK Website

www.hoskingpartners.com

**Contact email** info@hoskingpartners.com

**Contact telephone** +44 207 004 7850

**Founding year** 2013

#### **Description of organisation**

Hosking Partners is a London-based, independent asset management firm. We manage one product: global equities for institutional investors. All our best ideas go into this one product. The investment team is comprised of five global generalist portfolio managers.

### Total assets under management (as at 31 December 2019) - \$m

8,805

#### Assets under management by asset class (as at 31 December 2019) - \$m Equity 8,804.80

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	684.00
Non Life Insurance	21.30
Other Clients	739.10
Pension Funds	7.360.40

## Assets under management by client

domicile (as at 31 December 2019) - \$m	
US	773.10
UK	625.20
Europe ex-UK	59.20
Pacific ex-Japan	4,797.20
Japan	398.30
Other	2,151.80

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	5
Dealing	1
Marketing	4
Investment Administration/Legal/	
Compliance/Operations	6
Total Investment Prof Staff	5
Total Non-Investment Prof Staff	11

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 5

#### ESG

Signatory to PRI: Yes

#### **HOTCHKIS & WILEY**

Website www.hwcm.com

#### **Contact** email

hwclient@hwcm.com

Founding year

Total assets under management (as at 31 December 2019) - \$m 33,623

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	3,807.00
Equity	29,767.20
Other	49.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	875.60
Non Life Insurance	11.80
Other Clients	589.20
Other Mutual	17,788.80
Pension Funds	8,688.60
Private Clients	45.10
Retail	5,624.20

## Assets under management by client

domicile Las at 31 December 2019J – \$m	
US	31,946.20
UK	247.90
Europe ex-UK	1,162.70
Japan	266.60

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	19
Research Analysts	3
Marketing	16
Investment Administration/Legal/	
Compliance/Operations	33
Total Investment Prof Staff	22
Total Non-Investment Prof Staff	40

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 22

**ESG** Signatory to PRI: Yes



### **IM GLOBAL PARTNER**

Primary address 33 Cornhill, London EC3V 3ND, UK

Website www.imgp.com

#### **Contact email**

i.penrose@imgp.com

**Contact telephone** +44 203 808 9834

Founding year 2013

Total assets under management (as at 31 December 2019) – €m 2.325

#### Assets under management by asset class (as at 31 December 2019) - €m

Fixed Income	563.10
Equity	1,151.40
Other	610.10

## Assets under management by client type

las at 31 December 2019J – Em	
Other Clients	105.30
Other Mutual	340.00
Private Clients	99.20
Retail	1,780.10

#### Assets under management by client domicile (as at 31 December 2019) - En

domicile las at 31 December	. 56181 - £W
Europe ex-UK	2,324.60

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	13
Research Analysts	13
Marketing	10
Investment Administration/Legal/	
Compliance/Operations	13
Total Investment Prof Staff	22
Total Non-Investment Prof Staff	26

ESG

Signatory to PRI: Yes

## INSIGHT INVESTMENT

#### **Primary address**

160 Queen Victoria Street, London EC4V 4LA, UK

#### Website

www.insightinvestment.com

## Contact email

paul.hamilton@insightinvestment.com

**Contact telephone** 020 7163 4000

## Founding year

2002

#### **Description of organisation**

Founded in 2002, Insight Investment Management Limited (IIML) announced its acquisition of Rothschild Asset Management Limited (RAM) in 2003. In November 2009, IIML became a wholly-owned subsidiary of BNY Mellon Investment Management, part of The Bank of New York Mellon Corporation (BNY Mellon) - one of the world's major financial services groups with operations in 35 countries serving more than 100 markets.

## Total assets under management (as at 31 December 2019) - £m

661,346

#### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	243,667.00
Equity	1,659.00
Cash/Deposit	34,555.00
Other	340,015.00

#### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	5,006.00
Life Insurance	5,897.00
Non Life Insurance	13,391.00
Other Clients	39,365.00
Other Mutual	2,726.00
Pension Funds	592,967.00
Retail	1,995.00

## Assets under management by client

domicile (as at 31 December 2019) – £m	
US	33,762.00
UK	554,721.00
Europe ex-UK	44,345.00
Middle East	6.00
Pacific ex-Japan	15,774.00
Japan	10,827.00
Other	1,911.00

## Staff analysis (as at 31 December 2019)

Portfolio Managers	93
Research Analysts	78
Dealing	21
Marketing	48
Investment Administration/Legal/	
Compliance/Operations	55
Total Investment Prof Staff	236
Total Non-Investment Prof Staff	913

## Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	187
North America	46
Japan	1
Pacific ex-Japan	2

## ESG

Signatory to PRI: Yes

## INTECH INVESTMENT MANAGEMENT LLC

**Primary address** 250 S. Australian Ave, Suite 1800, West Palm Beach, FL 33401, USA

#### Website www.intechinvestments.com

**Contact** email Productmanagement@IntechInvestments. com

**Contact telephone** 561.775.1100

Founding year 1987

Total assets under management (as at 31 December 2019) - \$m 45,220

#### Assets under management by asset class (as at 31 December 2019) - \$m Equity

45,220.00

#### Assets under management by client type (as at 31 December 2019) - \$m

tas at of December 20101 - Jin	
Charity/Endowments	135.30
Other Clients	8,498.10
Other Mutual	4,040.40
Pension Funds	32,546.20

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	21,531.20
UK	96.00
Europe ex-UK	5,611.10
Middle East	43.50
Pacific ex-Japan	6,862.10
Japan	9,372.20
Other	1,703.90

## Staff analysis (as at 31 December 2019)

Portfolio Managers	3
Research Analysts	2
Dealing	5
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	25
Total Investment Prof Staff	10
Total Non-Investment Prof Staff	66

## ESG

Signatory to PRI: Yes

## INTERMEDIATE CAPITAL GROUP

**Primary address** 

Juxon House, 100 St Paul's Churchyard, London EC4M 8BU, UK

Website www.icgplc.com

**Contact** email tom.dinham@icgplc.com

**Contact telephone** +44 (0)20 3201 7700

Founding year 1989

ESG Signatory to PRI: Yes

## INVESCO LTD.

## **Primary address**

Two Peachtree Pointe, 1555 Peachtree Street, N.E., Suite 1800, Atlanta, GA 30309, USA

Website www.invesco.com

**Contact** email globalDBteam@invesco.com

**Contact telephone** 

+1 800 241 5477

Founding year 1935

## **Description of organisation**

Invesco is one of the leading independent global investment firms, solely focused on investment management. With more than 8,000 employees, it directs all of its intellectual capital, global strength and operational stability toward helping investors achieve their long-term financial objectives. It acquired Oppenheimer Funds in 2019, resulting in an increase in AuM of €201.4 billion.

#### Total assets under management (as at 31 December 2019) - £m 926,077

#### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	253,032.30
Equity	480,220.40
Property	63,655.00
Cash/Deposit	68,995.80
Other	60,173.90

#### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	1,976.07
Life Insurance	1,886.44
Non Life Insurance	41,931.44
Other Clients	120,566.13
Other Mutual	57,866.18
Pension Funds	78,819.15
Retail	623,031.96

#### **INVESTMENT COUNSELORS OF** MARYLAND, LLC

**Primary address** 300 East Lombard Street, Suite 810, Baltimore, MD 21202, USA

Website www.icomd.com

**Contact email** clientservice@icomd.com

#### Assets under management by client domicile (as at 31 December 2019) - £m

US	635,048.50
UK	56,153.60
Europe ex-UK	102,593.30
Middle East	10,140.90
Pacific ex-Japan	71,778.30
Japan	25,380.50
Other	24,982.40

## Staff analysis (as at 31 December 2019)

Portfolio Managers	436
Research Analysts	346
Dealing	106
Investment Administration/Legal/	
Compliance/Operations	3
Total Investment Prof Staff	891
Total Non-Investment Prof Staff	7,623

#### **Geographical breakdown of Investment** Professionals (as at 31 December 2019)

UK	129
North America	521
Europe	51
Japan	20
Pacific ex-Japan	170

#### ESG

Signatory to PRI: Yes

## INVESTCORP CREDIT MANAGEMENT

#### **Primary address** 48 Grosvenor Street, London W1K 3HW, UK

Website www.investcorp.com

Contact email CM-BusinessDevelopment@Investcorp.com

**Contact telephone** +44 (0)20 7629 6600

Founding year 2004

Total assets under management (as at 31 December 2019) - £m 9.680

#### **Contact telephone** 4105393838

Founding year 1972

Total assets under management (as at 31 December 2019) - \$m 2,409

## Assets under management by asset class (as at 31 December 2019) - \$m

Equity 2,408.80

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	14.60
Other Clients	472.93
Other Mutual	1,001.90
Pension Funds	919.40

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US 2,408.80

#### Staff analysis (as at 31 December 2019)

Research Analysts	6
Combined Manager/Analysts	2
Dealing	1
Marketing	2
Investment Administration/Legal/	
Compliance/Operations	5
Total Investment Prof Staff	8
Total Non-Investment Prof Staff	8

## **IONA CAPITAL**

Website www.ionacapital.co.uk

Contact email info@ionacapital.co.uk

Founding year 2011

Total assets under management (as at 31 December 2019) - £m 260

Assets under management by asset class (as at 31 December 2019) - £m 260.00 Equity

Assets under management by client type (as at 31 December 2019) - £m Pension Funds 260.00

Assets under management by client domicile (as at 31 December 2019) - £m UK 260.00

ESG Signatory to PRI: Yes

## **IRIDIAN ASSET MANAGEMENT LLC**

**Primary address** 276 Post Road, Westport, CT 06880, USA

Website www.iridian.com

Contact email cmorris@iridian.com

**Contact telephone** 212-840-7779

Founding year 1996

Total assets under management (as at 31 December 2019) - \$m 7317

#### Assets under management by asset class (as at 31 December 2019) - \$m

Equity	7,249.00
Other	67.80

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	1,777.80
Non Life Insurance	129.20
Other Clients	3,205.30
Pension Funds	1,850.40
Private Clients	354.10

## Assets under management by client

domicile (as at 31 December 2019) – \$m	
US	6,750.00
UK	8.70
Europe ex-UK	214.00
Other	344.13

#### **IVY INVESTMENTS: WADDELL & REED** FINANCIAL. INC.

Website institutional.ivyinvestments.com

**Contact email** institutional@ivyinvestments.com

Founding year

1937

Total assets under management (as at 31 December 2019) - \$m 69958

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	14,405.90
Equity	46,782.80
Cash/Deposit	1,117.50
Other	7,651.80

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	41.80
Non Life Insurance	2,140.30
Other Clients	635.50
Pension Funds	933.00
Retail	66,207.50

#### Assets under management by client domicile (as at 31 December 2019) - \$m 69,958.00 US

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	33
Research Analysts	25
Combined Manager/Analysts	10
Dealing	10
Investment Administration/Legal/	
Compliance/Operations	12
Total Investment Prof Staff	90

#### **Geographical breakdown of Investment** Professionals (as at 31 December 2019) North America 90



#### J.P. MORGAN ASSET MANAGEMENT

Website

www.jpmam.com

Founding year 1984

#### Total assets under management (as at 31 December 2019) - £m 1.491.764

#### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	434,505.70
Equity	331,004.80
Property	51,664.40
Cash/Deposit	419,487.20
Other	234,567.80

#### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	4,383.50
Non Life Insurance	100,691.40
Other Clients	273,276.00
Pension Funds	219,579.00
Private Clients	67,458.30
Retail	826,375.90

#### Assets under management by client domicile (as at 31 December 2019) - £m

US	969,635.00
UK	109,623.90
Europe ex-UK	232,571.40
Middle East	8,545.00
Pacific ex-Japan	78,543.00
Japan	25,167.70
Other	67,678.10

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	480
Research Analysts	317
Dealing	62
Total Investment Prof Staff	1,048
Total Non-Investment Prof Staff	5,931

#### ESG

Signatory to PRI: Yes

#### **JACKSON SQUARE PARTNERS, LLC**

#### Website jspartners.com

Founding year 2014

Total assets under management (as at 31 December 2019) - \$m 22.348

Assets under management by asset class (as at 31 December 2019) - \$m 22,348.40 Equity

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	40.60
Other Clients	3,187.60
Pension Funds	19,094.70
Private Clients	25.50

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	18,354.50
Europe ex-UK	412.60
Middle East	194.80
Pacific ex-Japan	2,992.70
Japan	393.70

### Staff analysis (as at 31 December 2019)

Research Analysts	1
Combined Manager/Analysts	10
Dealing	3
Marketing	1

#### Investment Administration/Legal/ Compliance/Operations 11 Total Investment Prof Staff 15 Total Non-Investment Prof Staff 11

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 15

#### FSG

Signatory to PRI: Yes

## JANUS HENDERSON INVESTORS

**Primary address** 201 Bishopsgate, London EC2M 3AE, UK

#### Website

www.janushenderson.com

#### Contact email

InstitutionalUKConsultantTeam@ janushenderson.com

## **Contact telephone**

+44 (0)20 7818 5754

#### Founding year

2017

## **Description of organisation**

Janus Henderson was formed in 2017 from the merger of two complementary businesses that trace their roots back much further. US-based Janus Capital Group was founded in 1969 and had a strong researchbased approach. Henderson Global Investors was founded in the UK in 1934 and also offered largely bottom-up, analysis-based strategies. The core client bases of each group were regionally distinct and the merger of equals formed a truly global platform global in capabilities and global in mindset.

#### Total assets under management (as at 31 December 2019) - \$m 374.829

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	76,792.30
Equity	256,082.00
Other	41,954.80

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	204,169.60
UK	69,975.30
Europe ex-UK	44,289.90
Middle East	3,006.00
Pacific ex-Japan	30,545.20
Japan	19,264.00
Other	3,579.10

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	139
Research Analysts	125
Dealing	38
Marketing	226
Investment Administration/Legal/	
Compliance/Operations	578
Total Investment Prof Staff	363
Total Non-Investment Prof Staff	1,972

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) 143 IIК

UN	140
North America	171
Japan	3
Pacific ex-Japan	21
Other	25.00

#### ESG

Signatory to PRI: Yes

#### JARISLOWSKY, FRASER LIMITED

Website

www.jflglobal.com

### Founding year 1955

#### Total assets under management (as at 31 December 2019) - \$m 33,900

#### Assets under management by asset class

Las at 31 December 2019J - \$m	
Fixed Income	4,196.65
Equity	19,545.02

#### FSG

Signatory to PRI: Yes

#### JENNISON ASSOCIATES LLC

#### **Primary address**

466 Lexington Avenue, 18th Floor, New York, NY 10017, USA

Website www.jennison.com

**Contact email** slamb@jennison.com

**Contact telephone** (212) 833-0563

Founding year 1969

#### **Description of organisation**

Jennison Associates was founded in 1969 on the principle that doing what's best for clients will always be right for the

business. Our equity expertise spans styles, geographies, and market capitalisations. Our fixed income strategies include investment grade active and structured strategies of various durations. We believe that long-term excess returns can be achieved through deep fundamental research, specialised teams of investment professionals, bottom-up portfolio construction, and high-conviction investing. Our investment professionals are focused solely on investment management.

## Total assets under management (as at 31 December 2019) - \$m

173,203

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	62,699.00
Equity	109,509.60
Other	994.50

#### Assets under management by client type (as at 31 December 2019) - \$m

1,378.20
11,115.50
85,897.10
74,760.10
52.30

## Assets under management by client

domicile (as at 31 December 2019) - \$m		
US	167,984.50	
UK	2,061.30	
Europe ex-UK	711.50	
Middle East	337.30	
Pacific ex-Japan	273.60	
Japan	1,391.10	
Other	443.80	

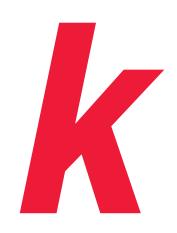
#### Staff analysis (as at 31 December 2019)

29
26
15
11
270
70
279

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 70

ESG

Signatory to PRI: Yes



#### **KAGISO ASSET MANAGEMENT (RSA)**

#### Website

www.kagisoam.com

#### **Contact email**

info@kagisoam.com

Founding year 2001

#### Total assets under management (as at 31 December 2019) - Rm 31,467

#### Assets under management by asset class (as at 31 December 2019) - Rm

Fixed Income	1,571.00
Equity	26,491.00
Property	1,514.40
Cash/Deposit	1,816.40

### Assets under management by client type

(as at 31 December 2019) - Rm	
Other Clients	3,085.40
Pension Funds	22,881.90
Retail	5,499.70

## Assets under management by client

domicile	las at 31	December	2019J - Rm
Other			31,467.00

## Staff analysis (as at 31 December 2019)

Portfolio Managers	6
Research Analysts	11
Dealing	3
Marketing	2
Investment Administration/Legal/	
Compliance/Operations	24
Total Investment Prof Staff	19
Total Non-Investment Prof Staff	26

#### **Geographical breakdown of Investment** Professionals (as at 31 December 2019) Other

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ESG

Signatory to PRI: Yes

#### **KAMES CAPITAL**

#### **Primary address** Kames House, 3 Lochside Crescent, Edinburgh Park, Edinburgh EH12 9SA, UK

Website www.kamescapital.com

**Contact email** InstitutionalBusiness@kamescapital.com

**Contact telephone** 0800 169 0101

**Founding year** 1831

## Description of organisation

Kames Capital is a UK-based investment management business. From Edinburgh, London and The Hague, our investment professionals manage assets on behalf of UK and international clients, including pension funds, financial institutions, charities, wealth managers, family offices and individuals. We have capabilities in fixed income, equities, property and multi-asset investing and invest to meet a range of client objectives.

## Total assets under management (as at 31 December 2019) - £m

37,279

#### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	2,037.80
Equity	647.30
Property	538.40
Other	34,055.40

## Assets under management by client type (as at 31 December 2019) – fm

Charity/Endowments	143.40
Non Life Insurance	28,097.80
Other Clients	9,037.70

## Assets under management by client domicile (as at 31 December 2019) - £m

UK	35,284.30
Europe ex-UK	1,946.10
Pacific ex-Japan	19.80
Japan	8.10
Other	20.60

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	57
Research Analysts	22
Dealing	5
Marketing	32
Investment Administration/Legal/	
Compliance/Operations	172
Total Investment Prof Staff	84

Total Non-Investment Prof Staff

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 84

204

ESG

Signatory to PRI: Yes

#### **KAYNE ANDERSON RUDNICK**

**Primary address** 1800 Avenue of the Stars, Second Floor, Los Angeles, CA 90067, USA

Website www.kayne.com

Contact email srigali@kayne.com

**Contact telephone** 001-800-231-7414

**Founding year** 1984

#### Description of organisation

KAR focuses exclusively on investing in companies that it defines as "high quality." It utilises a bottom-up, fundamental research approach that results in high-conviction portfolios. KAR manages portfolios across the market cap and style spectrum, all utilising the same unified investment approach.

## Total assets under management (as at 31 December 2019) - \$m

33,006

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	1,215.00
Equity	31,791.40

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	378.30
Non Life Insurance	22.50
Other Clients	16,134.90
Other Mutual	13,476.70
Pension Funds	2,994.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	32,831.10
Europe ex-UK	15.20
Japan	45.80
Other	114.30

## Staff analysis (as at 31 December 2019)

Research Analysts	6
Combined Manager/Analysts	11
Dealing	8
Marketing	10

Investment Administration/Legal/	
Compliance/Operations	58
Total Investment Prof Staff	25
Total Non-Investment Prof Staff	68

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 17

**ESG** Signatory to PRI: Yes

#### **KEMPEN CAPITAL MANAGEMENT**

Website www.kempen.nl

Contact email bas.haasnoot@kempen.nl

Founding year

## Total assets under management (as at 31 December 2019) - €m

76,174

#### Assets under management by asset class (as at 31 December 2019) - €m

Fixed Income	8,297.00
Equity	5,749.00
Property	1,415.00
Other	60,712.00

#### Assets under management by client type (as at 31 December 2019) – €m

Charity/Endowments	250.00
Non Life Insurance	6,627.00
Pension Funds	48,533.00
Private Clients	346.00
Retail	20,418.00

#### Assets under management by client

domicile (as at 31 December 2019) - €m	
UK	6,410.00
Europe ex-UK	69,218.00
Other	546.00

## ESG

Signatory to PRI: Yes

## KEPPLER ASSET MANAGEMENT INC.

## Website

www.kamny.com

## Contact email

info@kamny.com

Founding year 1992

Total assets under management (as at 31

**December 2019) - \$m** 1,116

Assets under management by asset class Cas at 31 December 2019) - \$m Equity 1.115.70

#### KNIGHTHEAD CAPITAL MANAGEMENT LLC

Website www.knighthead.com

Founding year 2008

Total assets under management (as at 31 December 2019) - \$m 4,000

#### KOHLBERG KRAVIS ROBERTS & CO.

Website www.kkr.com

**Founding year** 1976

**Total assets under management (as at 31 December 2019) - £m** 164,646

## Assets under management by asset class (as at 31 December 2019) – fm

Fixed Income	55,878.86
Property	4,267.00
Other	104,500.44

## Assets under management by client type (as at 31 December 2019) - fm

Charity/Endowments	1,526.05
Non Life Insurance	14,477.80
Other Clients	102,418.78
Other Mutual	18.53
Pension Funds	36,507.27
Private Clients	9,696.10
Retail	1.77

## Assets under management by client domicile (as at 31 December 2019) - £m

US	103,249.44
UK	5,455.88
Europe ex-UK	9,070.00
Middle East	6,716.16
Pacific ex-Japan	19,069.67
Japan	7,995.91
Other	13,089.23

ESG

Signatory to PRI: Yes

#### KRANESHARES

Primary address 280 Park Avenue, 32nd Floor, New York, NY 10017, USA

Website kraneshares.com

Contact email info@kraneshares.com

**Contact telephone** +1 212-933-0393

Founding year 2012

Total assets under management (as at 31 December 2019) - £m 2,262

Assets under management by asset class (as at 31 December 2019) - fm Fixed Income 68.60 Equity 2,193.20

Assets under management by client type (as at 31 December 2019) - fm Other Mutual 2,261.80

#### Assets under management by client

domicile (as at 31 December 2019) - £m	
US	132.10
Pacific ex-Japan	2,112.30
Other	17.30

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	2
Research Analysts	3
Marketing	7
Investment Administration/Legal/	
Compliance/Operations	20
Total Investment Prof Staff	5
Total Non-Investment Prof Staff	27

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 5

#### **KSTONE PARTNERS LLC**

Primary address 500 Summit Lake Drive, Suite 180, Valhalla, NY 10595, USA

Website

www.kstonepartners.com

Contact email jn@kstonepartners.com

**Contact telephone** 914-495-7000

Founding year

2008



#### LEADENHALL CAPITAL PARTNERS LLP

Website www.leadenhallcp.com

**Contact email** investors@leadenhallcp.com

Founding year 2008

Total assets under management (as at 31 December 2019) - \$m 5,600

#### Assets under management by asset class (as at 31 December 2019) - \$m

<u>Other</u> 5,600.00

### Staff analysis (as at 31 December 2019)

Portfolio Managers	7
Research Analysts	6
Marketing	4
Investment Administration/Legal/	
Compliance/Operations	11
Total Investment Prof Staff	13
Total Non-Investment Prof Staff	15

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 12

Other ESG

Signatory to PRI: Yes

### LEGAL & GENERAL INVESTMENT MANAGEMENT (LGIM)

**Primary address** One Coleman Street, London EC2R 5AA, UK

Website

www.lgim.com

#### **Contact email**

LGIMDatabaseRequests@lgim.com

**Contact telephone** +44 (0)20 3124 3155

**Founding year** 1970

#### **Description of organisation**

LGIM is one of Europe's largest asset managers and a major global investor, with assets under management of £1.2 trillion\*. We work with a wide range of global clients, including pension schemes, sovereign wealth funds, fund distributors and retail investors. \*Source: LGIM as at 31 December 2019. The AuM disclosed aggregates the assets managed by LGIM in the UK, LGIMA in the US and LGIM Asia in Hong Kong. The AuM includes derivatives positions.

#### Total assets under management (as at 31 December 2019) - £m 1196.166

#### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	417,912.80
Equity	343,643.20
Property	18,332.80
Cash/Deposit	51,101.90
Other	365,174.80

## Assets under management by client type (as at 31 December 2019) - fm

Charity/Endowments	5,488.56
Non Life Insurance	2,897.46
Other Clients	102,108.87
Other Mutual	113,038.14
Pension Funds	932,134.43
Retail	40,498.06

#### Assets under management by client domicile (as at 31 December 2019) - £m

US	115,691.80
UK	910,577.60
Europe ex-UK	64,876.40
Middle East	47,435.00
Pacific ex-Japan	14,295.40
Japan	42,323.90
Other	965.40

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	158
Research Analysts	112
Dealing	27
Marketing	99
Investment Administration/Legal/	
Compliance/Operations	677
Total Investment Prof Staff	394
Total Non-Investment Prof Staff	2,202

Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	329
North America	60
Pacific ex-Japan	5

ESG

Signatory to PRI: Yes

#### LEGATO CAPITAL MANAGEMENT, LLC

Website www.legatocm.com

Contact email info@legatocm.com

**Founding year** 2004

Total assets under management (as at 31 December 2019) - \$m 1,569

Assets under management by asset class (as at 31 December 2019) - \$m Equity 1,568.77

#### Assets under management by client type (as at 31 December 2019) - \$m

Life Insurance	206.27
Other Clients	51.07
Pension Funds	1,311.43

Assets under management by client domicile (as at 31 December 2019) - \$m US 1,568.77

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	2
Research Analysts	3
Combined Manager/Analysts	1
Total Investment Prof Staff	6
Total Non-Investment Prof Staff	5

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 5

**ESG** Signatory to PRI: Yes

#### LEUTHOLD WEEDEN CAPITAL MANAGEMENT

Website www.lwcm.com

Founding year

Total assets under management (as at 31 December 2019) - \$m 1.038

Assets under management by asset class

#### (as at 31 December 2019) - \$m

Fixed Income	194.40
Equity	501.40
Cash/Deposit	313.80
Other	28.80

### LGM INVESTMENTS

Primary address 95 Wigmore Street, London W1U 1HH, UK

Website www.lgminvestments.com

**Contact email** info@lgminvestments.com

**Contact telephone** +44 203 650 6600

Founding year

**ESG** Signatory to PRI: Yes

#### LGT CAPITAL PARTNERS

Website www.lgtcp.com

Contact email lgt.cp@lgt.com

Founding year 1996

Total assets under management (as at 31 December 2019) - \$m 60,000

**ESG** Signatory to PRI: Yes

#### LINDSELL TRAIN LIMITED

**Primary address** Cayzer House, 30 Buckingham Gate, London SW1E 6NN, UK

Website www.lindselltrain.com

Contact email info@lindselltrain.com

**Contact telephone** 020 7802 4700

Founding year

Total assets under management (as at 31 December 2019) - £m 21,958

Assets under management by asset class (as at 31 December 2019) - fm Equity 21,957.90

## Assets under management by client type (as at 31 December 2019) – fm

Charity/Endowments	841.40
Other Clients	1,740.40
Other Mutual	17,961.00
Pension Funds	1,415.10

#### Assets under management by client domicile (as at 31 December 2019) - £m

dominicite (as at of December	2010J - 2111
US	1,148.40
UK	10,643.00
Europe ex-UK	10,160.80
Pacific ex-Japan	5.80

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	2
Research Analysts	3
Combined Manager/Analysts	1
Marketing	6
Investment Administration/Legal/	
Compliance/Operations	8
Total Investment Prof Staff	6
Total Non-Investment Prof Staff	14

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

<u>UK 6</u>

## ESG

Signatory to PRI: Yes

#### LIONTRUST ASSET MANAGEMENT PLC

## Primary address

2 Savoy Court, Strand, London WC2R 0EZ, UK

#### Website

www.liontrust.co.uk

Contact email frank.doyle@liontrust.co.uk

#### **Contact telephone** +44 203 908 8735

**Founding year** 1994

#### **Total assets under management (as at 31 December 2019) - £m** 19,105

#### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	1,875.00
Equity	14,246.00
Other	14,246.00

**ESG** Signatory to PRI: Yes

#### LOGAN CAPITAL MANAGEMENT

Primary address 3843 West Chester Pike, Suite 150, Newtown Square, PA 19073, USA

### Website www.logancapital.com

Contact email djhesketh@logancapital.com

**Contact telephone** 215-569-1100

#### **Founding year** 1993

Total assets under management (as at 31 December 2019) - \$m 2.050

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	199.20
Equity	1,797.00
Cash/Deposit	53.20

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	93.40
Life Insurance	596.80
Non Life Insurance	14.40
Other Mutual	62.10
Pension Funds	261.00
Private Clients	301.90
Retail	720.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m US 2,049.50

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	12
Research Analysts	1
Combined Manager/Analysts	12
Marketing	8
Investment Administration/Legal/	
Compliance/Operations	8
Total Investment Prof Staff	12
Total Non-Investment Prof Staff	9

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 12

#### LOMBARD ODIER INVESTMENT MANAGERS

**Primary address** Queensberry House, 3 Old Burlington Street, London W1S 3AB, UK

Website www.loim.com

Contact email consultant-relations@lombardodier.com

**Contact telephone** +44 203 206 6000

**Founding year** 1796

#### Description of organisation

Lombard Odier Investment Management provides active investment management across equities, bonds and alternatives. The mission is to provide clients with experts across the asset classes. Care is taken to meet clients' investment objectives, but also to take into consideration the environment and society in which we all live.

#### Total assets under management (as at 31 December 2019) - £m 42,506

#### 42,300

## Assets under management by asset class (as at 31 December 2019) – fm

Fixed Income	18,131.00
Equity	7,959.00
Other	16,417.00

## Assets under management by client type (as at 31 December 2019) - $\pm$ m

Other Clients	6,803.00
Pension Funds	21,484.00
Private Clients	14,220.00

#### Assets under management by client

domicile Las at 31 December 2019J – £m	
US	1,717.00
UK	562.00
Europe ex-UK	38,832.00
Pacific ex-Japan	978.00
Japan	418.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	68
Research Analysts	55
Combined Manager/Analysts	12
Dealing	12
Marketing	20
Investment Administration/Legal/	
Compliance/Operations	109
Total Investment Prof Staff	148
Total Non-Investment Prof Staff	236

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	42
North America	21
Europe	69
Pacific ex-Japan	16

ESG

## CEMENT

Signatory to PRI: Yes

#### LONGFELLOW INVESTMENT MANAGEMENT CO., LLC

**Primary address** 20 Winthrop Square, Boston, MA 02118, USA

Website longfellowim.com

**Contact email** info@longfellowim.com

**Contact telephone** 617 695 3504

Founding year 1986

#### **Description of organisation**

Longfellow Investment Management Co., LLC (LIM) is an independent, 100% employeeowned investment firm and a certified Women's Business Enterprise. Since its founding in 1986, it has expanded its fixed income offerings based on client demand. We now manage a broad range of strategies across the maturity and quality spectrums for clients, including public funds, pensions, endowments, foundations and other institutional investors.

## Total assets under management (as at 31 December 2019) - \$m

11,311

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	11,019.00
Other	291.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	1,375.00
Non Life Insurance	397.00
Other Clients	5,077.00
Other Mutual	1,029.00
Pension Funds	3,205.00
Retail	228.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m 11.310.80

US

## Staff analysis (as at 31 December 2019)

Portfolio Managers	9
Research Analysts	9
Dealing	1
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	14
Total Investment Prof Staff	19
Total Non-Investment Prof Staff	17

#### Geographical breakdown of Investment

Professionals (as at 31 December 2019) North America 19

ESG Signatory to PRI: Yes

#### LOOMIS SAYLES

**Primary address** One Financial Center, Boston, MA 02111, USA

Website www.loomissayles.com

**Contact telephone** (800) 343-2029

## Founding year

1926

#### **Description of organisation**

Loomis Sayles & Company, L.P. ("Loomis Sayles") is structured as a limited partnership. It is a wholly-owned subsidiary of Natixis Global Asset Management, L.P. ("NGAM"), the US-based subsidiary of Natixis which is based in Paris, France. NGAM, headquartered in Boston, Massachusetts, has several investment management affiliates and other securities-related firms both in and outside of the US.

## Total assets under management (as at 31 December 2019) - \$m

297,212

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income 222,674.10 74,538.10 Equity

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	2,423.00
Non Life Insurance	11,046.00
Other Clients	50,733.10
Other Mutual	52,165.90
Pension Funds	110,432.10
Private Clients	5,371.10
Retail	65,041.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	230,039.10
UK	11,878.20
Europe ex-UK	17,096.70
Middle East	5,128.60
Pacific ex-Japan	8,935.20
Japan	9,462.00
Other	14,672.40

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	47
Research Analysts	163
Marketing	70

Investment Administration/Legal/	
Compliance/Operations	140
Total Investment Prof Staff	282
Total Non-Investment Prof Staff	413

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	12
North America	261
Pacific ex-Japan	9

## ESG

Signatory to PRI: Yes

## LORD, ABBETT & CO. LLC

#### **Primary address**

90 Hudson Street, Jersey City, NJ 07302, USA

Website www.lordabbett.com

Contact email clientservices@lordabbett.com

**Contact telephone** 12018272000

Founding year 1929

Total assets under management (as at 31 December 2019) - \$m 205.217

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	175,747	.60
Equity	29,189	.00
Other	280	.80

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	267.20
Non Life Insurance	2,105.20
Other Clients	22,324.40
Other Mutual	34,154.70
Pension Funds	7,483.90
Private Clients	10.40
Retail	138,871.70

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	202,368.60
Europe ex-UK	849.60
Pacific ex-Japan	189.70
Japan	1,647.30
Other	162.20

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	58
Research Analysts	70
Dealing	19
Total Investment Prof Staff	164

Total Non-Investment Prof Staff

ESG

Signatory to PRI: Yes

#### LOS ANGELES CAPITAL MANAGEMENT

Primary address 11150 Santa Monica Boulevard, Suite 200, Los Angeles, CA 90025, USA

Website www.lacapm.com

Contact email info@lacapm.com

**Contact telephone** 310 479-9998

**Founding year** 2002

#### **Description of organisation**

Los Angeles Capital is a global quantitative equity firm, managing assets for leading institutions in the US and Europe. The firm is a pioneer in dynamic equity management, utilising proprietary technology to engineer portfolios that adapt to today's equity market.

#### Total assets under management (as at 31 December 2019) - \$m 26.757

20,707

Assets under management by asset class	
(as at 31 December 2019) - \$m	
Equity	26,757.40

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	147.90
Other Clients	12,771.10
Pension Funds	13,838.40

#### Assets under management by client

domicile las at 31 December 2019J – Sm	
US	19,042.20
Europe ex-UK	7,528.60
Other	186.60

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	13
Research Analysts	15
Dealing	8
Marketing	6
Investment Administration/Legal/	
Compliance/Operations	34
Total Investment Prof Staff	47
Total Non-Investment Prof Staff	40

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 35

**ESG** Signatory to PRI: Yes

616

#### LSV ASSET MANAGEMENT

Website www.lsvasset.com

Founding year

Total assets under management (as at 31 December 2019) - £m 120,591

Assets under management by asset class (as at 31 December 2019) - £m Equity 120,591.00

#### LUPUS ALPHA ASSET MANAGEMENT AG

Website www.lupusalpha.com

Contact email service@lupusalpha.de

Founding year 2000

Total assets under management (as at 31 December 2019) - €m 12,000

#### Assets under management by asset class (as at 31 December 2019) - £m

tas at 51 December 20131 - 611	
Fixed Income	3,100.00
Equity	4,500.00
Other	4,400.00

#### Assets under management by client type (as at 31 December 2019) - €m

Charity/Endowments	150.00
Life Insurance	800.00
Other Clients	2,800.00
Pension Funds	6,350.00
Retail	1,900.00

#### Assets under management by client domicile (as at 31 December 2019) - €m

Europe ex-UK 12,000.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	22
Research Analysts	4
Combined Manager/Analysts	6
Dealing	4
Marketing	4
Investment Administration/Legal/	
Compliance/Operations	18
Total Investment Prof Staff	44
Total Non-Investment Prof Staff	27

Geographical breakdown of Investment Professionals (as at 31 December 2019) Europe 44

**ESG** Signatory to PRI: Yes

#### LYRICAL ASSET MANAGEMENT, L.P.

Primary address 250 W 55th Street, 37th Floor, New York, NY 10019, USA

Website www.lyricalam.com

**Contact email** ir@lyricalpartners.com

**Contact telephone** 212-415-6600

Founding year 2008

Total assets under management (as at 31 December 2019) - \$m 7.933

Assets under management by asset class (as at 31 December 2019) - \$m Equity 7,923.30 Other 9.60

## Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	405.10
Other Clients	5,833.50
Other Mutual	1,684.60
Private Clients	0.50
Retail	9.00

#### Assets under management by client

domicile (as at 31 December 2019) - \$m		
US	5,003.30	
UK	1,415.20	
Europe ex-UK	1,065.00	
Middle East	227.40	
Pacific ex-Japan	209.90	
Other	12.00	

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	1
Combined Manager/Analysts	3
Marketing	9
Investment Administration/Legal/	
Compliance/Operations	14
Total Investment Prof Staff	4
Total Non-Investment Prof Staff	23

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 4

ESG

#### Signatory to PRI: Yes



#### M&G PLC

Primary address 10 Fenchurch Avenue, London EC3M 5AG, UK

Website www.mandg.co.uk

**Contact email** GCISS@mandg.co.uk

**Contact telephone** 020 7548 2516

Founding year 1931

#### **Description of organisation**

M&G was founded under its original name of 'Municipal and General Securities' in 1901 as the financial arm of a British engineering company. M&G revolutionised British finance in 1931 when it launched the first-ever mutual fund for the public. Since that time, the firm has concentrated on the management of investment funds and has undergone over 85 years of innovation; in 1954, we launched the first regular investment savings plan in the UK.

#### Total assets under management (as at 31 December 2019) - £m

275,054

## Assets under management by asset class (as at 31 December 2019) – fm

	Fixed Income	165,042.00
Property 30.233	Equity	63,074.00
110perty	Property	30,233.40
Cash/Deposit 16,706.	Cash/Deposit	16,706.00

#### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	1,840.00
Life Insurance	135,809.00
Non Life Insurance	5,619.00
Pension Funds	58,341.00
Retail	73,446.00

## Assets under management by client domicile (as at 31 December 2019) - £m

US	1.10
UK	210.60
Europe ex-UK	49.00
Middle East	6.10
Other	8.30

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	373
Research Analysts	59
Dealing	16
Marketing	171
Investment Administration/Legal/	
Compliance/Operations	1605
Total Investment Prof Staff	448
Total Non-Investment Prof Staff	1,776

Geographical breakdown of InvestmentProfessionals (as at 31 December 2019)Europe432Japan6

Japan

ESG Signatory to PRI: Yes

#### MACKAY SHIELDS LLC

Primary address 1345 Avenue of the Americas, 43rd Floor, New York, NY 10105, USA

Website www.mackayshields.com

Contact email michelle.hennigar@mackayshields.com

Contact telephone 2127585400

**Founding year** 1938

#### Description of organisation

We serve a prominent group of pension funds, government and financial institutions, family offices, high-net-worth individuals, not-for-profit and occupational pension schemes across the globe. Our boutique investment teams utilise their own philosophy, processes and expertise to add value across capital markets while supported by a single operating platform. Our investment teams enjoy a high degree of autonomy and independence and have a vested interest in the success of their investment strategies.

Total assets under management (as at 31 December 2019) - \$m 131,978

Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	118,567.50
Equity	12,511.90
Other	898.10

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	1,328.90
Non Life Insurance	22,025.90
Other Clients	20,940.80
Other Mutual	60,629.30
Pension Funds	26,286.30
Private Clients	766.30

#### Assets under management by client domicile (as at 31 December 2019) - \$m

uomiche las al or decembe	er 2013) - Jill
US	110,754.80
UK	582.50
Europe ex-UK	16,423.00
Middle East	932.00
Pacific ex-Japan	189.10
Japan	1,879.60
Other	1,216.60

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	31
Research Analysts	34
Dealing	14
Marketing	23
Investment Administration/Legal/	
Compliance/Operations	70
Total Investment Prof Staff	84
Total Non-Investment Prof Staff	122

#### Geographical breakdown of Investment

Professionals Las at 31 Dec	cember 2019J
North America	80
Europe	4

ESG Signatory to PRI: Yes

#### MACKENZIE INVESTMENTS

#### **Primary address**

180 Queen Street West, Toronto ON, M5V 3K1, Canada

#### Website

www.mackenzieinvestments.com/ institutional

#### **Contact** email

mackenzieinstitutionalcontentmanagement@ mackenzieinvestments.com

**Contact telephone** 

1-416-922-5322

**Founding year** 1967

#### **Description of organisation**

Mackenzie Investments was founded in 1967 and is a leading diversified asset management solutions provider, headquartered in Toronto



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with additional investment teams in Boston, Dublin and Hong Kong. As part of IGM Financial Inc., a subsidiary of Power Financial Corporation with a history dating back to 1925, Mackenzie benefits from the financial stability of a deep corporate structure while maintaining a boutique investment management profile.

#### Total assets under management (as at 31 December 2019) - \$m

104,950

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	24,447.90
Equity	54,711.40
Cash/Deposit	1,521.90
Other	24,269.10

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	2.80
Life Insurance	985.20
Other Clients	49,685.10
Pension Funds	1,403.00
Retail	52,874.10

#### Assets under management by client domicile (as at 31 December 2019) - \$m

donnene (d) de or beccent	
US	309.40
UK	19.00
Europe ex-UK	432.40
Pacific ex-Japan	11.20
Other	104,178.30

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	56
Research Analysts	40
Dealing	15
Marketing	61
Investment Administration/Legal/	
Compliance/Operations	87
Total Investment Prof Staff	114
Total Non-Investment Prof Staff	1,112

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

North America	96
Europe	8
Pacific ex-Japan	10

#### ESG

Signatory to PRI: Yes

#### MACQUARIE INVESTMENT MANAGEMENT

#### **Primary address**

Ropemaker Place, 28 Ropemaker Street, London EC2Y 9HD, UK

#### Website

www.macquarieim.com

#### **Contact** email

mim.emea@macquarie.com

#### **Contact telephone**

+44 20 3037 2000

#### **Founding year** 1969

Total assets under management (as at 31 December 2019) - AUD \$m 367.952

#### Assets under management by asset class (as at 31 December 2019) - AUD \$m

Fixed Income	212,913.40
Equity	147,455.60
Other	7,583.40

#### Assets under management by client type (as at 31 December 2019) - AUD \$m

Charity/Endowments	709.80
Non Life Insurance	106,808.60
Other Clients	70,037.50
Other Mutual	6,648.60
Pension Funds	43,413.30
Private Clients	225.40
Retail	140,109.30

#### Assets under management by client domicile (as at 31 December 2019) - AUD \$m

219,727.90
341.00
12,821.60
123,090.90
66.20
11,904.70

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	42
Research Analysts	91
Combined Manager/Analysts	57
Dealing	32
Marketing	120
Investment Administration/Legal/	
Compliance/Operations	488
Total Investment Prof Staff	235
Total Non-Investment Prof Staff	608

ESG

Signatory to PRI: Yes

#### MAGELLAN ASSET MANAGEMENT LIMITED DOING BUSINESS AS MFG ASSET MANAGEMENT

#### Primary address

Level 36, 19 Martin Place, Sydney, NSW 2000, Australia

#### Website

www.magellangroup.com.au

#### **Contact** email

zarina.kalapesi@magellangroup.com.au

#### **Contact telephone** +61 2 9235 4888

Founding year 2006

#### Description of organisation

Magellan Asset Management Limited doing business as MFG Asset Management (Magellan) in jurisdictions outside Australia and New Zealand, offers global equity and infrastructure investment strategies to institutional, intermediate and high-networth investors globally. It also manages these strategies in segregated, sub-advisory relationships and via globally focused investment funds for institutional and retail investors internationally. The company is a wholly owned subsidiary of Magellan Financial Group Limited (MFG), which is listed on the Australian Securities Exchange (ASX:MFG).

#### Total assets under management (as at 31 December 2019) - £m 51745

#### Assets under management by asset class (as at 31 December 2019) - fm Equity 51,744.80

## Assets under management by client type (as at 31 December 2019) – fm

	•
Charity/Endowments	1,818.40
Non Life Insurance	641.80
Other Clients	17,757.30
Other Mutual	40.40
Pension Funds	17,543.00
Private Clients	692.50
Retail	13,251.40

#### Assets under management by client

domicile las at 31 December 2019J – £m		
US	9,036.40	
UK	16,270.60	
Europe ex-UK	307.40	
Middle East	36.40	
Pacific ex-Japan	25,052.00	
Japan	115.30	
Other	926.60	

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	15
Research Analysts	20
Dealing	4
Marketing	34
Investment Administration/Legal/	
Compliance/Operations	57
Total Investment Prof Staff	41
Total Non-Investment Prof Staff	89

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

Pacific ex-Japan	41
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#### ESG

Signatory to PRI: Yes

#### MAGNITUDE CAPITAL LLC

#### Website

www.magnitudecapital.com

Contact email magnitudecapital.com

#### Founding year

2001

Total assets under management (as at 31 December 2019) - \$m 4,117

## MAINFIRST AFFILIATED FUND MANAGERS (DEUTSCHLAND) GMBH

#### **Primary address**

Kennedyallee 76, Frankfurt, Germany 60596

Website www.mainfirst-invest.com

**Contact email** clientservice@mainfirst-invest.com

**Contact telephone** +49(0)69 788 08147

Founding year 2001

#### Description of organisation

MainFirst is an independent European financial services provider specialised in portfolio management and fund services. In active asset management, we focus on continuous positive alpha generation.

#### Total assets under management (as at 31 December 2019) - €m 4.667

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	21
Dealing	3
Marketing	6

**ESG** Signatory to PRI: Yes

#### MAJEDIE ASSET MANAGEMENT

Primary address 10 Old Bailey, London EC4M 7NG, UK

Website www.majedie.com

Contact email steven.powers@majedie.com

## **Contact telephone** 020 7618 3900

Founding year 2002

Total assets under management (as at 31 December 2019) - £m 10,238

## Assets under management by client domicile (as at 31 December 2019) - £m

US	78.20
UK	9,757.80
Europe ex-UK	399.10
Middle East	2.90
Other	0.30

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	10
Research Analysts	11
Dealing	2
Investment Administration/Legal/	
Compliance/Operations	38
Total Investment Prof Staff	23
Total Non-Investment Prof Staff	38

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 23

#### ESG

Signatory to PRI: Yes

#### MALTESE CAPITAL MANAGEMENT, LLC

Website www.maltesecap.com/users/sign\_in

Founding year 1996

Total assets under management (as at 31 December 2019) - \$m 1,322

#### MAN GROUP PLC

Primary address Riverbank House, 2 Swan Lane, London EC4R 3AD, UK

Website www.man.com

Contact email matt.frost@man.com

**Contact telephone** +44 20 7144 1000

Founding year 1783

#### Total assets under management (as at 31 December 2019) - \$m 117.700

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	12.00
Equity	46.00
Property	2.00
Other	57.00

#### Assets under management by client

domicile las at 31 December 2019J	– \$m
US	25.00
UK	23.00
Europe ex-UK	31.00
Middle East	10.00
Pacific ex-Japan	3.00
Japan	7.00
Other	18.00

#### ESG

Signatory to PRI: Yes

#### MANDARINE GESTION

#### **Primary address**

40 avenue George V, Paris, France 75008

#### Website

www.mandarine-gestion.com

#### **Contact email**

serviceclient@mandarine-gestion.com

#### **Contact telephone**

0033 180 181 480

#### Founding year

2007

#### **Description of organisation**

 Independent and owner-managed asset management firm, specialised in European stock-picking

• Actively managed investment strategies based on the fund managers' strongest convictions, including value and growth management styles, large, small and mid and microcap funds

• A signatory of the UNPRI with a strong SRI franchise (four SRI-labelled equity funds) and solidarity-based investments.

#### Total assets under management (as at 31 December 2019) - €m 2.977

Assets under management by asset class (as at 31 December 2019) - €m

Equity	2,676.00
Other	152.80

Assets under management by client type (as at 31 December 2019) - €m

Charity/Endowments	2.80
Life Insurance	195.60
Non Life Insurance	8.70
Other Clients	1,284.80
Pension Funds	758.70
Private Clients	549.90
Retail	196.90

## Assets under management by client

UK	156.90
Europe ex-UK	2,839.60
Middle East	0.90

#### Staff analysis (as at 31 December 2019)

Research Analysts	3
Combined Manager/Analysts	9
Marketing	13
Investment Administration/Legal/	
Compliance/Operations	9
Total Investment Prof Staff	34
Total Non-Investment Prof Staff	1

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) Europe 35

ESG

Signatory to PRI: Yes

#### MANNING & NAPIER ADVISORS, LLC

#### **Primary address**

290 Woodcliff Drive, Fairport, NY 14450, USA

Website www.manning-napier.com

#### Contact email

info@manning-napier.com

**Contact telephone** (585) 325-6880

#### Founding year

1970

#### Total assets under management (as at 31 December 2019) - \$m

19,480

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	1,035.90
Equity	4,996.60
Property	109.80
Other	13,337.80

#### Assets under management by client type

Las at 31 December 2019J – Sm	
Other Clients	6,082.50
Pension Funds	10,265.10

Retail	3,132

#### Assets under management by client

# Image: Weight of the system State <thS

#### Staff analysis (as at 31 December 2019)

Research Analysts	25
Dealing	5
Marketing	24
Investment Administration/Legal/	
Compliance/Operations	75
Total Investment Prof Staff	174
Total Non-Investment Prof Staff	133

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 174

#### MANULIFE INVESTMENT MANAGEMENT (EUROPE) LIMITED

Primary address One London Wall, London EC2Y 5EA, UK

Website www.manulifeim.com/institutional

**Contact email** Martin\_Powis@manulife.com

Contact telephone

-44 (0)207 256 3766

#### Founding year 1887

## Description of organisation

Manulife Investment Management is the global asset management arm of Manulife Financial Corporation, one of the world's leading financial services groups with over 100 years of investment experience. We actively manage multiple asset classes across public and private investment markets. Our investment expertise extends across a broad range of asset classes including equity, fixed income, liquid alternatives and private investments.

#### Total assets under management (as at 31 December 2019) - \$m

409,193

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	176,793.00
Equity	96,768.00
Cash/Deposit	11,932.00
Other	123,700.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	377.00
Non Life Insurance	90,500.00
Other Clients	238,911.00

Pension Funds	78,765.00
Private Clients	640.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	182,249.00
UK	4,708.00
Europe ex-UK	2,004.00
Middle East	1,548.00
Pacific ex-Japan	82,924.00
Japan	39,033.00
Other	96,727.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	163
Research Analysts	198
Dealing	38
Total Investment Prof Staff	399

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	24
North America	211
Japan	12
Pacific ex-Japan	152

#### ESG

Signatory to PRI: Yes

#### MAPLE-BROWN ABBOTT

#### **Primary address**

Level 31, 259 George Street, Sydney, NSW 2000, Australia

#### Website

www.maple-brownabbott.com.au

#### **Contact** email

susan.douse@douseassociates.com

#### Contact telephone

+44 1306 876 192

#### Founding year

1984

#### **Description of organisation**

Maple-Brown Abbott (MBA) is a privately owned investment management company, based in Sydney. We specialise in the management of investment portfolios across Australian equities, Asia-Pacific ex-Japan equities and global listed infrastructure securities. We also manage multi-asset portfolios that have exposure to Australian and international equities, Australian fixed interest, real estate investment trusts (REITs), alternative assets and cash.

#### Total assets under management (as at 31 December 2019) - \$m

9,925

Assets under management by asset class



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#### (as at 31 December 2019) - \$m

Fixed Income	53.40
Equity	9,048.10
Property	131.60
Cash/Deposit	691.80

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	24.70
Non Life Insurance	93.19
Other Clients	5,219.53
Other Mutual	2,079.30
Pension Funds	2,404.88
Private Clients	96.70

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	643.08
UK	875.87
Europe ex-UK	191.49
Middle East	471.58
Pacific ex-Japan	6,311.28
Japan	157.74
Other	1,267.25

#### Staff analysis (as at 31 December 2019)

Research Analysts	13
Combined Manager/Analysts	10
Dealing	2
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	31
Total Investment Prof Staff	25
Total Non-Investment Prof Staff	32

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

Pacific ex-Japan

#### ESG

Signatory to PRI: Yes

#### MAR VISTA INVESTMENT PARTNERS, LLC

Primary address 11150 Santa Monica Blvd, Suite 320, Los Angeles, CA 90025, USA

Website www.marvistainvestments.com

**Contact email** info@marvistainvestments.com

**Contact telephone** 310-917-2800

**Founding year** 2007

#### **Description of organisation**

Mar Vista is a minority-owned registered investment management firm serving the needs of a variety of clients, including institutions, foundations, pensions, endowments, trusts, and high-net-worth individuals. We are located in Los Angeles, California and our operations are run from Minnetonka, Minnesota.

#### Total assets under management (as at 31 December 2019) - \$m

5,983

#### Assets under management by asset class (as at 31 December 2019) - \$m

5,983.00

Equity

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	539.40
Other Clients	3,262.20
Pension Funds	2,010.90
Private Clients	156.20
Retail	14.30

#### Assets under management by client

domicile Las at 31 December 2019J – \$m	
US	5,447.20
UK	296.90
Japan	146.40
Other	92.50

#### Staff analysis (as at 31 December 2019)

Combined Manager/Analysts	4
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	10
Total Investment Prof Staff	4
Total Non-Investment Prof Staff	13

#### Geographical breakdown of Investment

**Professionals (as at 31 December 2019)** North America

**ESG** Signatory to PRI: Yes

25

#### MARATHON ASSET MANAGEMENT LLP

Primary address Orion House, 5 Upper St. Martin's Lane, London WC2H 9EA, UK

Website www.marathon.co.uk

**Contact telephone** 0207 497 2211

Founding year 1986

Total assets under management (as at 31 December 2019) - \$m 60,697

Assets under management by asset class (as at 31 December 2019) - \$m Equity 60,696.60

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	353.50
Other Clients	16,005.60
Pension Funds	44,337.60

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	43,893.00
UK	2,731.10
Europe ex-UK	4,624.30
Middle East	436.60
Pacific ex-Japan	3,299.80
Japan	128.50
Other	5,583.30

#### Staff analysis (as at 31 December 2019)

10
5
4
78
19
78

#### ESG

Signatory to PRI: Yes

#### MARCH ALTUS CAPITAL MANAGEMENT

Website www.marchaltus.com

**Contact email** bshah@marchaltus.com

Founding year

2012

4

#### MARINE CAPITAL LIMITED

Primary address 70 Pall Mall, London SW1Y 5ES, UK

Website www.marine-capital.co.uk

**Contact email** mail@marine-capital.co.uk

**Contact telephone** 0203 432 1451

Founding year 2003

Total assets under management (as at 31 December 2019) - \$m 100

Assets under management by asset class (as at 31 December 2019) - \$m Other 100.00

#### MARTINGALE ASSET MANAGEMENT, L.P.

Primary address 888 Boylston Street, Suite 1400, Boston, MA 02199, USA

Website www.martingale.com

**Contact email** information@martingale.com

**Contact telephone** 617-424-4700

**Founding year** 1987

Total assets under management (as at 31 December 2019) - \$m 10.108

#### Assets under management by asset class (as at 31 December 2019) - \$m

Equity	10,107.90

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	83.90
Non Life Insurance	128.90
Other Clients	4,527.80
Pension Funds	5,266.30
Private Clients	101.00

#### Assets under management by client

domicile (as at 31 December 2019) - \$m		
US	9,261.50	
Europe ex-UK	423.00	
Other	423.40	

#### Staff analysis (as at 31 December 2019)

Combined Manager/Analysts	6
Dealing	2
Investment Administration/Legal/	
Compliance/Operations	18
Total Investment Prof Staff	8
Total Non-Investment Prof Staff	18

#### MERIAN GLOBAL INVESTORS (UK) LIMITED

#### **Primary address**

2 Lambeth Hill, London EC4P 4WR, UK

Website

www.merian.com

**Contact email** RFPTeam@merian.com

**Contact telephone** +44 (0)20 7332 7500

Founding year

#### 2012

Total assets under management (as at 31 December 2019) - £m 22,405

#### Assets under management by asset class (as at 31 December 2019) – fm Fixed Income 1,804.00 Equity 15,664.00

Other	4,937.00

ESG

Signatory to PRI: Yes

## MESIROW FINANCIAL INTERNATIONAL UK

Website www.mesirowfinancial.com

**Contact email** dkeegan@mesirowfinancial.com

**Founding year** 1937

#### Description of organisation

Founded in 1937 with approximately 500 employees located across 21 cities globally, Mesirow Financial is a leading independent financial services firm with expertise in investment, risk management and advisory services.

#### Total assets under management (as at 31 December 2019) - \$m 130,690

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	3,895.10
Equity	661.20
Other	28,809.50

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	704.30
Non Life Insurance	4,844.80
Other Clients	12,846.30
Other Mutual	59.70
Pension Funds	106,784.00
Private Clients	5,450.80

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	24,504.30
UK	5,156.90
Europe ex-UK	30,415.20
Middle East	721.00
Pacific ex-Japan	42,888.50
Other	27,004.00

#### ESG

Signatory to PRI: Yes

#### METLIFE INVESTMENT MANAGEMENT (FORMERLY LOGAN CIRCLE PARTNERS)

**Primary address** 

1717 Arch Street, Suite 1500, Philadelphia, PA 19103, USA

#### Website

investments.metlife.com

Contact email dan.perullo@metlife.com

**Contact telephone** 267-330-0000

Founding year 2006

ESG

Signatory to PRI: Yes

#### MFS INVESTMENT MANAGEMENT

Website

www.mfs.com

#### **Contact** email

jlindsay@mfs.com

Founding year

#### **Description of organisation**

Since launching the first US open-end mutual fund in 1924, MFS has been committed to a single purpose: to create value by allocating capital responsibly for clients. Through our powerful global investment platform, we combine collective expertise; thoughtful risk management and long-term discipline to uncover what we believe are the best investment opportunities in the market.

#### Total assets under management (as at 31 December 2019) - \$m 526 253

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	66,743.40
Equity	434,462.60
Other	25,046.70

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	4,061.20
Non Life Insurance	27,382.30
Other Clients	66,994.90
Other Mutual	2,819.40
Pension Funds	127,525.50
Private Clients	201.20
Retail	297,268.10

## Assets under management by client

domicile las at 31 Decembe	r 2019J - ֆm
US	389,336.60
UK	10,035.80
Europe ex-UK	43,336.70
Middle East	5,882.50
Pacific ex-Japan	36,090.50
Japan	16,784.70
Other	24,786.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	90
Research Analysts	118
Dealing	27
Total Investment Prof Staff	235

#### ESG

Signatory to PRI: Yes

#### MIRABAUD ASSET MANAGEMENT LTD

Primary address 5th Floor, 10 Bressenden Place, London SW1E 5DH, UK

Website www.mirabaud-am.com

**Contact email** marketing@mirabaud-am.com

#### **Contact telephone** +44 20 3167 7000

Founding year

#### Description of organisation

Mirabaud Asset Management is an independent partnership, founded in 1819, offering active, high-conviction investments for institutional and wholesale clients. Investments span Equities, Fixed Income and Alternatives, including unconstrained and multi-asset credit, high yield, emerging market debt, hedge funds, private equity and real estate. Products feature a strong focus on managing risk with a commitment towards environmental, social and corporate governance principles.

Contact: Paul Waters, Head of Institutional Sales, UK & Netherlands: paul.waters@ mirabaud-am.com

#### Total assets under management (as at 31 December 2019) - CHFm 7.230

#### Assets under management by asset class

las at 31 December 2019J – CHFm	
Fixed Income	1,737.00
Equity	2,934.00
Other	2,559.00

Assets under management by client type

#### (as at 31 December 2019) - CHFm

Pension Funds	4,556.61
Private Clients	2,673.88

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	33
Research Analysts	10
Dealing	2
Marketing	22
Investment Administration/Legal/	
Compliance/Operations	51
Total Investment Prof Staff	54
Total Non-Investment Prof Staff	64

#### ESG

Signatory to PRI: Yes

#### MIROVA

Website www.mirova.com

Contact email mirova@evestment.com

Founding year 2012

Total assets under management (as at 31 December 2019) - £m 12,685

## Assets under management by asset class (as at 31 December 2019) - fm

Fixed Income	2,005.70
Equity	6,443.50
Other	4,236.10

#### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	3.90
Life Insurance	662.30
Non Life Insurance	576.30
Other Clients	4,098.00
Other Mutual	0.10
Pension Funds	5,464.30
Retail	1,880.40

#### Assets under management by client domicile (as at 31 December 2019) - £m

US	0.90
UK	170.60
Europe ex-UK	11,948.00
Middle East	12.80
Pacific ex-Japan	233.40
Japan	76.30
Other	243.30

#### ESG

Signatory to PRI: Yes

#### MOMENTUM GLOBAL INVESTMENT MANAGEMENT LIMITED

#### Primary address

2nd Floor, The Rex Building, 62 Queen Street, London EC4R 1EB, UK

#### Website

www.momentumgim.co.uk

#### **Contact** email

DistributionServices@momentum.co.uk

#### **Contact telephone**

+44 (0) 207 939 1700

## Founding year

#### **Description of organisation**

Momentum Global Investment Management was established in the UK in 1998 and focuses on designing, building and managing outcomes-based investment solutions, delivered through multi-asset portfolios and tailored client solutions. We work closely with institutional and adviser partners in the UK and Europe, Asia and the Middle East, South America and South Africa to meet the needs of our clients.

#### Total assets under management (as at 31 December 2019) - £m 4.256

## Assets under management by asset class (as at 31 December 2019) – fm

Fixed Income	150.00
Equity	1,768.00
Property	32.00
Other	2,305.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	4
Research Analysts	4
Combined Manager/Analysts	2
Dealing	2
Marketing	4
Investment Administration/Legal/	
Compliance/Operations	10
Total Investment Prof Staff	14
Total Non-Investment Prof Staff	17
Investment Administration/Legal/ Compliance/Operations	14

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

#### ESG

UK

Signatory to PRI: Yes

## MONDRIAN INVESTMENT PARTNERS LIMITED

#### **Primary address**

Fifth Floor, 10 Gresham Street, London EC2V 7JD, UK

#### Website

14

www.mondrian.com

Contact email CSL@mondrian.com

**Contact telephone** 0207 477 7000

**Founding year** 1990

#### Description of organisation

Mondrian Investment Partners Limited (as of Q3 19) • Mondrian is employee-owned;

approximately half of employees are partners

Founded in 1990, with almost 30 years of

stable, consistent leadership

• Highly experienced team of 56 investment professionals in London

• Firmwide assets: approximately \$50 billion

• Income-oriented value discipline applies

across all products

#### Total assets under management (as at 31 December 2019) - \$m 54.400

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	3,734.10
Equity	50,639.60
Other	26.60

#### Assets under management by client type (as at 31 December 2019) - \$m

Pension Funds 54,400.30

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	48,271.50
UK	1,309.70
Europe ex-UK	1,726.10
Middle East	868.80
Pacific ex-Japan	51.70
Japan	202.40
Other	1,970.10

#### Staff analysis (as at 31 December 2019)

Research Analysts	3
Combined Manager/Analysts	47
Dealing	4
Marketing	40
Investment Administration/Legal/	
Compliance/Operations	79
Total Investment Prof Staff	54
Total Non-Investment Prof Staff	119

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 54

#### ESG

Signatory to PRI: Yes

#### MONTAG & CALDWELL, LLC

Primary address 3455 Peachtree Road NE, Suite 1500, Atlanta, GA 30326, USA

Website www.montag.com

Contact email marketingsupport@montag.com

**Contact telephone** 404-836-7100

**Founding year** 1945

#### Description of organisation

Montag & Caldwell is a US SEC registered investment adviser which provides investment management services for assets in the following US asset strategies – largecap growth equity, mid-cap growth equity, thematic growth equity, fixed income, and multi-strategy (e.g. balanced) – primarily for, but not limited to, US-domiciled clients.

#### Total assets under management (as at 31 December 2019) - \$m

2,371

#### Assets under management by asset class (as at 31 December 2019) - \$m

101.00
2,009.00
211.00

#### Assets under management by client type (as at 31 December 2019) - \$m

117.00
437.00
579.00
1,001.00
237.00

#### Assets under management by client

domicile (as at 31 December 2019) – \$m	
US	2,287.00
Europe ex-UK	83.00
Other	1.00

#### Staff analysis (as at 31 December 2019)

7
6
2
2
3
11
15
5

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 15

#### MONTRUSCO BOLTON INVESTMENTS INC.

Website www.montruscobolton.com

Contact email DONNA.DIMARIA@TESSERACAPITAL.COM

Founding year 1946

Total assets under management (as at 31 December 2019) - \$m 3.864

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	646.27
Equity	2,744.13
Other	473.11

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	849.70
Other Clients	1,902.80
Pension Funds	1,016.58
Retail	94.44

#### Assets under management by client

domicile las at 31 December 2019J – \$m	
US	3.96
Europe ex-UK	27.92
Other	3,831.63

#### ESG

Signatory to PRI: Yes

#### MORGAN STANLEY INVESTMENT MANAGEMENT

#### **Primary address**

25 Cabot Square, Canary Wharf, London E14 4QA, UK

#### Website

www.msim.com

#### Contact email

Samantha.Schoen@morganstanley.com

#### **Contact telephone**

0044 207 425 8700

**Founding year** 1975

Total assets under management (as at 31 December 2019) - \$m 551.921

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	78,410.00
Equity	143,644.40

Property	44,185.70
Cash/Deposit	196,178.20
Other	89,502.90

## Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	6,444.60
Non Life Insurance	19,550.50
Other Clients	77,059.00
Pension Funds	446,975.90
Private Clients	1,891.10

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	316,538.40
UK	7,088.10
Europe ex-UK	136,802.60
Middle East	26,346.20
Pacific ex-Japan	17,494.80
Japan	33,256.60
Other	14,394.50

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	144
Research Analysts	154
Total Investment Prof Staff	711
Total Non-Investment Prof Staff	1,717

#### ESG

Signatory to PRI: Yes

#### MUZINICH & CO.

Primary address 450 Park Avenue, New York, NY 10022, USA

Website www.muzinich.com

Contact email info@muzinich.com

**Contact telephone** 1 212 888 3413

**Founding year** 1988

Total assets under management (as at 31 December 2019) - \$m 38,113

Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 38,112.60

#### Assets under management by client type (as at 31 December 2019) - \$m

Unarity/Endowments	602.60
Non Life Insurance	1,403.70
Pension Funds	1,208.30
Private Clients	322.70
Retail	34,575.30

#### Assets under management by client

## domicile (as at 31 December 2019) - \$m US 2,083.70 UK 471.50

471.50
6,972.80
549.30
246.40
27,788.90

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	17
Research Analysts	24
Dealing	5
Marketing	63
Investment Administration/Legal/	
Compliance/Operations	93
Total Investment Prof Staff	91
Total Non-Investment Prof Staff	111

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 34

UN	54
North America	34
Europe	21
Pacific ex-Japan	2

ESG

Signatory to PRI: Yes



#### NATIXIS INVESTMENT MANAGERS

**Primary address** 1 Carter Lane, London EC4V 5ER, UK

Website www.im.natixis.com

Contact email londoninstitgroup@ngam.natixis.com

**Contact telephone** +44 20 3405 2196

**Founding year** 1984

#### Description of organisation

With assets under management of €934 billion, Natixis Investment Managers is ranked among the world's largest asset management firms. Natixis Investment Managers has more than 20 affiliated investment managers in the Americas, Europe and Asia. These affiliated investment managers are supported by a global distribution network.

#### Total assets under management (as at 31 December 2019) - €m 934.078

#### Assets under management by asset class (as at 31 December 2019) - €m

Fixed Income	471,700.00
Equity	329,300.00
Property	55,900.00
Cash/Deposit	45,900.00
Other	31,277.70

#### Assets under management by client type (as at 31 December 2019) - €m

212,000.00
32,000.00
217,977.70
130,000.00
62,100.00
280,000.00

#### Assets under management by client domicile (as at 31 December 2019) - €m

US	399,816.00
UK	20,468.00
Europe ex-UK	442,703.00
Middle East	8,991.00
Pacific ex-Japan	30,953.00
Japan	13,147.00
Other	17,999.70

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	690
Research Analysts	308
Dealing	77
Marketing	850
Investment Administration/Legal/	
Compliance/Operations	1443
Total Investment Prof Staff	1,222
Total Non-Investment Prof Staff	2,715

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	56
North America	453
Europe	680
Pacific ex-Japan	20
Other	13.00

ESG

Signatory to PRI: Yes

#### NAVELLIER AND ASSOCIATES

#### Primary address

1 E Liberty, Suite 504, Reno, NV 89501, USA

#### Website

www.navellier.com

**Contact email** 

nancys@navellier.com

**Contact telephone** 7753439903

**Founding year** 1987

**Total assets under management (as at 31 December 2019) - \$m** 1,498

Assets under management by as	set class
(as at 31 December 2019) - \$m	
Equity	1,498.19

Assets under management by client type	
(as at 31 December 2019) - \$m	
Other Clients	1,273.47
Other Mutual	87.02
Retail	137.70

Assets under management by client domicile (as at 31 December 2019) - \$m US 1,498.19

## NEWFLEET ASSET MANAGEMENT, LLC ("NEWFLEET")

**Primary address** One Financial Plaza, Hartford, CT 06103, USA

Website www.newfleet.com

**Contact telephone** 1-877-332-8172

**Founding year** 1989

#### **Description of organisation**

Newfleet Asset Management, LLC ("Newfleet") is a Hartford, Connecticut-based multi-sector fixed income manager with over two decades of multi-sector fixed income investment experience. Newfleet has \$10.7 billion in assets under management, \$7.0 billion of which is invested in multi-sector fixed income strategies, as of September 30, 2019. All 35 of Newfleet's team members are located on the 20th floor of One Financial Plaza, Hartford, CT 06103.

#### Total assets under management (as at 31 December 2019) - \$m 10,612

Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 10,612.00

Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	7.40
Other Clients	925.50
Other Mutual	9,679.10

Assets under management by client domicile (as at 31 December 2019) - \$m US 10,612.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	10
Research Analysts	13
Dealing	3
Marketing	2
Investment Administration/Legal/	
Compliance/Operations	7
Total Investment Prof Staff	26
Total Non-Investment Prof Staff	9

#### NEWTON INVESTMENT MANAGEMENT

Primary address BNY Mellon Centre, 160 Queen Victoria Street, London EC4V 4LA, UK

Website www.newtonim.com

Contact email Ross.Byron-Scott@newtonim.com

**Contact telephone** 020 7163 9000

Founding year 1978

#### **Description of organisation**

Newton is a global investment management firm, founded in 1978 and owned by BNY Mellon. Investing with purpose, we work with our clients to deliver their desired investment outcomes using our responsible, themebased approach, fundamental research and deep industry experience.

Total assets under management (as at 31 December 2019) - \$m 65.968

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	7,639.90
Equity	30,727.70
Cash/Deposit	7.90
Other	27,592.20

Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	3,963.80
Other Clients	5,711.90
Pension Funds	7,677.90
Retail	48,614.20

Assets under management by client domicile (as at 31 December 2019) - \$m

US	8,304.40
UK	44,105.90
Europe ex-UK	9,376.50
Pacific ex-Japan	2,543.30
Japan	19.60
Other	1,618.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	33
Research Analysts	32
Dealing	8
Marketing	16
Investment Administration/Legal/	
Compliance/Operations	24
Total Investment Prof Staff	66
Total Non-Investment Prof Staff	274

Geographical breakdown of Investment

Professionals (as at 31 December 2019)

66

ESG

UK

Signatory to PRI: Yes

#### NINETY ONE (PREVIOUSLY INVESTEC ASSET MANAGEMENT)

Primary address 55 Gresham Street, London EC2V 7EL, UK

Website www.ninetyone.com

**Contact email** ConsultantDatabases@ninetyone.com

#### **Contact telephone**

+44 (0)20 3938 2000

Founding year 1991

#### Description of organisation

Ninety One (previously called Investec Asset Management) is an independent global asset manager, offering organically-developed active investment capabilities.

Established in South Africa as Investec Asset Management, the firm started offering domestic investments in an emerging market. In 2020, almost three decades of organic growth later, the firm demerged from Investec Group and became Ninety One.

Today Ninety One offers distinctive active strategies across equities, fixed income, multi-asset and alternatives to institutions, advisers and individual investors around the world.

#### Total assets under management (as at 31 December 2019) - £m 126,085

Assets under management by asset class (as at 31 December 2019) –  $\pm m$ 

Fixed Income	34,436.40
Equity	57,795.80
Other	33,852.70

## Assets under management by client type (as at 31 December 2019) - fm

Charity/Endowments	2,331.60
Life Insurance	6,181.60
Non Life Insurance	4,633.00
Other Clients	29,003.60
Other Mutual	10,116.40
Pension Funds	33,570.00
Private Clients	22.10
Retail	40,226.70

## Assets under management by client domicile (as at 31 December 2019) - £m

US	6,350.67
UK	25,590.00
Europe ex-UK	33,014.30
Middle East	8,650.30
Pacific ex-Japan	9,386.70
Japan	111.10
Other	42,981.80

#### ESG

Signatory to PRI: Yes

#### NIPPON VALUE INVESTORS KK

#### Primary address

Marunouchi Trust Tower North, 18th Fl, 1-8-1 Marunouchi, Chiyoda-ku, Tokyo, Japan 100-0005

Website www.nippon-value.com

Contact email y.matsuoka@nippon-value.com

**Founding year** 2005

#### **Description of organisation**

Nippon Value Investors KK ("NVI") is an employee-owned asset management company headquartered in Tokyo, Japan to specialise in Japanese equity investment management valued on its disciplined value philosophy and pure bottom-up approach since 2006.

Total assets under management (as at 31 December 2019) - \$m 1831

Assets under management by asset class (as at 31 December 2019) - \$m	
Equity	1,831.00

Assets under management by client type (as at 31 December 2019) - \$m	
Charity/Endowments	294.50
Life Insurance	2.10

Other Clients	1,281.10
Pension Funds	14.90
Private Clients	238.50

#### Assets under management by client

US	494.20
UK	636.40
Europe ex-UK	641.30
Pacific ex-Japan	36.80
Japan	11.00
Other	11.40

#### Staff analysis (as at 31 December 2019)

Combined Manager/Analysts	6
Dealing	1
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	7
Total Investment Prof Staff	6
Total Non-Investment Prof Staff	9

Geographical breakdown of Investment Professionals (as at 31 December 2019) Japan 6

ESG

Signatory to PRI: Yes

#### NN INVESTMENT PARTNERS HOLDINGS N.V

Website www.nnip.com

Contact email NNIP.RFP.Services@NNIP.com

**Founding year** 1994

Total assets under management (as at 31 December 2019) - €m 276,274

#### Assets under management by asset class (as at 31 December 2019) - €m

Fixed Income	212,501.60
Equity	24,579.10
Other	39,193.00

#### Assets under management by client type (as at 31 December 2019) - €m

Charity/Endowments	844.30
Non Life Insurance	201,822.20
Other Clients	72,002.90
Private Clients	1,604.30

#### Assets under management by client domicile (as at 31 December 2019) - €m

US	94.80
UK	1,364.90
Europe ex-UK	247,672.60
Pacific ex-Japan	6,086.80
Japan	20,299.90

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	135
Research Analysts	87
Dealing	17
Marketing	205
Investment Administration/Legal/	
Compliance/Operations	510
Total Investment Prof Staff	293
Total Non-Investment Prof Staff	661

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UN	4
North America	10
Europe	262
Japan	8
Pacific ex-Japan	9

ESG

Other

Signatory to PRI: Yes

#### NOMURA ASSET MANAGEMENT

**Primary address** 1 Angel Lane, London EC4R 3AB, UK

Website www.nomura-asset.co.uk

Contact email info@nomura-asset.co.uk

**Contact telephone** +44 20 7521 3333

Founding year

1959

Total assets under management (as at 31 December 2019) - \$m 494.297

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	166,560.10
Equity	258,808.50
Other	68,928.20

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	1,127.30
Life Insurance	1,749.60
Non Life Insurance	6,996.70
Other Clients	9,515.50
Other Mutual	35,793.20
Pension Funds	104,403.60
Private Clients	312.30
Retail	334,398.50

#### Assets under management by client

domicile Las	s at 31 December 2019J – \$m
US	8,916.90
UK	2,541.90

Europe ex-UK	29,122.20
Middle East	3,213.00
Pacific ex-Japan	11,631.60
Japan	435,030.60
Other	3,840.50

#### Staff analysis (as at 31 December 2019)

Research Analysts	99
Combined Manager/Analysts	237
Dealing	49
Marketing	263
Total Investment Prof Staff	648
Total Non-Investment Prof Staff	685

#### ESG

Signatory to PRI: Yes

#### NORDEA ASSET MANAGEMENT

#### **Primary address**

6th Floor, 5 Aldermanbury Square, London EC2V 7AZ, UK

Website www.nordea.co.uk

Contact email stephen.hearle@nordea.com

**Contact telephone** +44 203 967 9181

**Founding year** 1989

#### **Description of organisation**

Nordea Asset Management ("NAM") is an organisational division of the Nordea Group. NAM is structured mainly around the two legal companies Nordea Investment Management AB ("NIM AB") and Nordea Investment Funds S.A. ("NIF SA", the fund management company of Luxembourgdomiciled funds).

#### Total assets under management (as at 31 December 2019) - €m

234,195

#### Assets under management by asset class (as at 31 December 2019) - €m

Fixed Income	77,924.20
Equity	52,445.20
Other	103,825.30

#### Assets under management by client type (as at 31 December 2019) - €m

Charity/Endowments	3,500.60
Life Insurance	29,357.80
Non Life Insurance	8,012.10
Other Clients	17,474.70
Pension Funds	27,008.20
Private Clients	11,045.60
Retail	137,795.90

# Assets under management by client domicile (as at 31 December 2019) - €m US 2,606.70 UK 4,217.10 Europe ex-UK 227,371.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	86
Research Analysts	49
Dealing	29
Marketing	22
Investment Administration/Legal/	
Compliance/Operations	634
Total Investment Prof Staff	164
Total Non-Investment Prof Staff	656

Geographical breakdown of Investment Professionals (as at 31 December 2019) Europe 208

ESG

Signatory to PRI: Yes

#### NORTHERN TRUST ASSET MANAGEMENT

Website www.northerntrust.com

Contact email Consultant\_Database\_Team@ntrs.com

Founding year 1889

#### Total assets under management (as at 31 December 2019) - \$m 1,016,610

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	160,157.80
Equity	618,170.50
Cash/Deposit	238,077.00
Other	205.00

#### Assets under management by client type (as at 31 December 2019) - \$m

 Other Clients
 233,924.50

 Pension Funds
 782,685.90

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	850,244.50
UK	814.80
Europe ex-UK	85,979.40
Middle East	38,401.00
Pacific ex-Japan	39,307.30
Japan	488.00
Other	1,375.40

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	86
Research Analysts	129
Dealing	14
Marketing	49

Investment Administration/Legal/Compliance/Operations609Total Investment Prof Staff229Total Non-Investment Prof Staff658

#### ESG

Signatory to PRI: Yes

### NS PARTNERS LTD

**Primary address** 1 Knightsbridge Green, London SW1X 7QA, UK

Website www.ns-partners.co.uk

Contact email more\_info@cclgroup.com

**Contact telephone** +44 20 3535 8100

Founding year 1988

Total assets under management (as at 31 December 2019) - \$m 2.539

Assets under management by asset class (as at 31 December 2019) - \$m Equity 2,538.50

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	20.30
Other Clients	2,275.50
Pension Funds	233.20
Private Clients	9.50

#### Assets under management by client

domicile (as at 31 Decem	ber 2019) - \$m
US	646.10
Europe ex-UK	15.60
Other	1,876.80

ESG

Signatory to PRI: Yes



#### OAKTREE CAPITAL MANAGEMENT (UK) LLP

Primary address Oaktree Capital Management (UK) LLP, Verde,

10 Bressenden Place, London SW1E 5DH, UK

Website www.oaktreecapital.com

Contact email cslondon@oaktreecapital.com

**Contact telephone** +44 20 7201-4600

Founding year 1995

#### **Description of organisation**

Oaktree Capital Management is a leading global alternative investment management firm with expertise in credit strategies. The firm was formed in 1995 by a group of individuals who had been investing together since the mid-1980s in high yield bonds, convertible securities, distressed debt, real estate, control investments and listed equities.

#### Total assets under management (as at 31 December 2019) - \$m

124,710

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	16,714.00
Equity	6,977.00
Other	101,019.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	5,433.00
Life Insurance	11,782.00
Other Clients	30,677.00
Pension Funds	30,455.00
Retail	16,573.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	60,630.00
UK	3,790.00
Europe ex-UK	9,778.00
Middle East	2,829.00
Pacific ex-Japan	12,007.00
Japan	1,205.00
Other	4,681.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	39
Research Analysts	282
Marketing	100
Investment Administration/Legal/	
Compliance/Operations	51
Total Investment Prof Staff	332
Total Non-Investment Prof Staff	693

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	66
North America	225
Europe	10
Japan	1
Pacific ex-Japan	30

**ESG** Signatory to PRI: Yes

#### OCEAN DIAL ASSET MANAGEMENT

**Primary address** 13/14 Buckingham Street, London WC2N 6DF, UK

Website www.oceandial.com

**Contact telephone** +44 207 068 9872

Founding year 2010

Total assets under management (as at 31 December 2019) - £m 220

#### OCTAGON CREDIT INVESTORS LLC

Website www.octagoncredit.com

Contact email octagon@evestment.com

**Founding year** 1994

Total assets under management (as at 31 December 2019) - \$m 25,535

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	4
Research Analysts	21
Dealing	4
Marketing	7
Investment Administration/Legal/	
Compliance/Operations	31
Total Investment Prof Staff	31
Total Non-Investment Prof Staff	38

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 31

ODEY ASSET MANAGEMENT

Primary address 12 Upper Grosvenor Street, London W1K 2ND, UK

Website www.odey.com

Contact email info@odey.com

**Contact telephone** +44 20 7208 1400

Founding year 1991

Total assets under management (as at 31 December 2019) - \$m 4,072

#### **OPTIS INVESTMENT MANAGEMENT**

Website www.optisim.co.uk

**Contact email** hannah@optiscapital.com

Founding year 2008

Total assets under management (as at 31 December 2019) - \$m 97,802.711

#### **OSMOSIS INVESTMENT MANAGEMENT**

Website www.osmosisim.com

Contact email info@osmosisim.com

Founding year 2009

Total assets under management (as at 31 December 2019) - \$m 1.388

Assets under management by asset class (as at 31 December 2019) - \$m Equity 1,387.90

Staf	f	ana	lysis	(as	at	31	Decem	ber	2019)	

Portfolio Managers	4
Research Analysts	7
Marketing	6
Investment Administration/Legal/	
Compliance/Operations	7
Total Investment Prof Staff	13
Total Non-Investment Prof Staff	11

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 13

**ESG** Signatory to PRI: Yes

#### OSTRUM ASSET MANAGEMENT (NATIXIS INVESTMENT MANAGERS)

Website

www.ostrum.com

**Founding year** 1984

Total assets under management (as at 31 December 2019) - £m 232,230

#### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	186,716.50
Equity	8,732.70
Cash/Deposit	26,194.60
Other	10,586.40

#### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	12.60
Life Insurance	177,513.30
Non Life Insurance	3,421.90
Other Clients	36,412.50
Pension Funds	13,004.60
Retail	1,865.30

#### Assets under management by client domicile (as at 31 December 2019) - fm

uomiche las al or becember	2013) - TIII
US	3.20
UK	1.40
Europe ex-UK	230,735.10
Middle East	4.20
Pacific ex-Japan	425.90
Japan	1,059.40
Other	1.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	86
Research Analysts	40
Marketing	22
Investment Administration/Legal/	
Compliance/Operations	202
Total Investment Prof Staff	127
Total Non-Investment Prof Staff	223

#### **OWNERSHIP CAPITAL**

Website www.ownershipcapital.com

Founding year 2012

#### Description of organisation

Ownership Capital is a long-only global equity manager based in Amsterdam, the Netherlands.

Total assets under management (as at 31 December 2019) - £m 2,229

## Assets under management by asset class (as at 31 December 2019) – fm

Equity 2,229.00

# Staff analysis (as at 31 December 2019)Portfolio Managers5Research Analysts6Investment Administration/Legal/6Compliance/Operations9Total Investment Prof Staff11Total Non-Investment Prof Staff2

ESG

Signatory to PRI: Yes



#### PA CAPITAL, LLC

Website www.pacapital.com

Contact email emarcks@pacapital.com

Founding year

Total assets under management (as at 31 December 2019) - \$m 5,429

Assets under management by asset class (as at 31 December 2019) - \$m Other 5,429.46

PALISADES INVESTMENT PARTNERS, LLC

#### Website www.palpartners.com

Contact email gstills@palpartners.com

Founding year 2003

Total assets under management (as at 31 December 2019) - \$m 45

Assets under management by asset class (as at 31 December 2019) - \$m Equity 44.90

Assets under management by client domicile (as at 31 December 2019) - \$m US 44.90

#### PANAGORA ASSET MANAGEMENT, INC.

#### Primary address One International Place, 24th Floor, Boston, MA 02110

Website www.panagora.com

Contact email Imahoney@panagora.com

**Contact telephone** 617-439-6300

**Founding year** 1989

#### Description of organisation

PanAgora has offered investment management services to institutional clients across the globe since 1989. Offerings include both absolute and relative return strategies within Risk Premia, Alternative, and Active Equity disciplines. PanAgora's Multi-Asset capabilities include absolute return and alternative beta strategies designed to generate more stable returns and greater downside protection by capturing both Market Risk premia (Risk Parity) and Factor Risk premia.

Total assets under management (as at 31 December 2019) - \$m 43,532

Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	136.60
Equity	31,349.10
Other	12,046.70

Assets under management by client type (as at 31 December 2019) - \$m

Other Clients	7,584.80
Pension Funds	35,947.60

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	16,132.40
Europe ex-UK	9,136.30
Middle East	7,839.90
Pacific ex-Japan	5,822.80
Japan	1,084.80
Other	3,516.10

#### ESG

Signatory to PRI: Yes

#### PARADIGM CAPITAL MANAGEMENT

**Primary address** 9 Elk St, Albany, NY 12207, USA

Website www.paradigmcapital.com

**Contact email** cbetke@paradigmcapital.com

**Contact telephone** 518-431-3500

Founding year 1994

#### **Description of organisation**

Paradigm Capital Management, Inc. manages Small/SMID cap equity investment funds for institutions, endowments, and corporate pension funds, and also runs a growing family of mutual funds. Paradigm employs a value-oriented investment strategy to take advantage of inefficiencies in the equity markets.

#### Total assets under management (as at 31 December 2019) - \$m 1204

#### Assets under management by asset class (as at 31 December 2019) - \$m

Equity	1,204.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	33.00
Non Life Insurance	132.00
Other Clients	375.00
Other Mutual	155.00
Private Clients	509.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m 115 120400

05	1,204.00
Staff analysis (as at 31 December	2019)

Starr analysis tas at or becember 20105	
Portfolio Managers	3
Research Analysts	3

Marketing	3
Investment Administration/Legal/	
Compliance/Operations	1
Total Investment Prof Staff	6
Total Non-Investment Prof Staff	8

**Geographical breakdown of Investment** Professionals (as at 31 December 2019) North America 6

#### PARNASSUS INVESTMENTS

**Primary address** 1 Market Street, Suite 1600, San Francisco, CA 94105, USA

#### Website

www.parnassus.com

Contact email Scott.Liffick@parnassus.com

**Contact telephone** (415) 778-2661

Founding year 1984

Total assets under management (as at 31 December 2019) - \$m 30,985

#### Assets under management by asset class (as at 31 December 2019) - \$m

	ΨIII	
Fixed Income		230.10
Equity		30,754.90

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	43.40
Other Clients	908.10
Other Mutual	28,792.70
Pension Funds	1,240.80

#### Assets under management by client L 21 D d

domicile tas at 31 Dec	ember 2019) – ֆm
US	29,490.80
Europe ex-UK	1,494.20

#### Staff analysis (as at 31 December 2019)

Stall analysis tas at SI December 201	3)
Portfolio Managers	4
Research Analysts	8
Combined Manager/Analysts	5
Dealing	1
Marketing	12
Investment Administration/Legal/	
Compliance/Operations	26
Total Investment Prof Staff	18
Total Non-Investment Prof Staff	38

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 15

ESG

#### Signatory to PRI: Yes



#### PARTNERS GROUP

**Primary address** Partners Group AG, Zugerstrasse 57, Baar-Zug, Switzerland 6341

Website www.partnersgroup.com

**Contact email** partnersgroup@partnersgroup.com

**Contact telephone** +41 41 784 60 00

Founding year 1996

#### **Description of organisation**

Partners Group is an independent global private markets investment manager with a major ownership by its employees. The firm serves over 900 institutional organisations worldwide who seek attractive investment performance through private markets for their more than 200 million beneficiaries. Partners Group has €79.8 billion in assets under management and employs more than 1,300 professionals across 20 offices.

Total assets under management (as at 31 December 2019) - CHFm 94.113

#### Assets under management by asset class (as at 31 December 2019) -CHE

UNFIN	
Equity	43,562.00
Private Property	14,765.00
Other	32,812.00

#### Staff analysis (as at 31 December 2019)

Total	Investment Prof Staff	342
Total	Non-Investment Prof Staff	1,128

ESG

Signatory to PRI: Yes

#### **PAYDEN & RYGEL**

#### Website

www.payden.com

#### Contact email

rfpgroup@payden.com

## **Founding year** 1983

#### Total assets under management (as at 31 December 2019) - \$m 119.100

Assets under management by asset class
(as at 31 December 2019) - \$m

Fixed Income	117,071.00
Equity	2,029.00

## Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	9,477.00
Non Life Insurance	17,950.60
Other Clients	49,741.60
Other Mutual	10,332.40
Pension Funds	28,857.20
Private Clients	2,741.30

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	87,767.90
UK	6,122.00
Europe ex-UK	13,944.40
Middle East	1,520.30
Pacific ex-Japan	4,083.80
Other	5,661.60

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	33
Research Analysts	37
Dealing	34
Marketing	21
Investment Administration/Legal/	
Compliance/Operations	125
Total Investment Prof Staff	106
Total Non-Investment Prof Staff	146

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	lb
North America	103
Europe	4

**ESG** Signatory to PRI: Yes

#### PERKINS INVESTMENT MANAGEMENT LLC

Website www.perkinsinvestmentmanagement.com

**Founding year** 1980

Total assets under management (as at 31 December 2019) - \$m

#### 11,861

#### Assets under management by asset class (as at 31 December 2019) - \$m

Equity	11,788.00
Other	72.50

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	29.20
Other Clients	2,766.30
Pension Funds	1,152.80
Retail	7,912.10

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	10,636.60
Europe ex-UK	388.30
Middle East	43.70
Pacific ex-Japan	364.80
Japan	100.80
Other	326.20

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	4
Research Analysts	11
Investment Administration/Legal/	
Compliance/Operations	4
Total Investment Prof Staff	17
Total Non-Investment Prof Staff	5

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 17

#### ESG

Signatory to PRI: Yes

#### PGIM FIXED INCOME

Primary address Grand Buildings, 1-3 Strand, Trafalgar Square, London WC2N 5HR, UK

Website www.pgimfixedincome.com

Contact email kunal.patel@pgim.com

#### Contact telephone

(0)207 766 2484

Founding year 1875

#### Description of organisation

PGIM Fixed Income is a global asset manager offering active solutions across all fixed income markets. The company has offices in Newark, New Jersey, Amsterdam, London, Tokyo, Hong Kong and Singapore. As of March 31, 2020, the firm has \$868 billion of assets under management including \$348 billion in institutional assets, \$174 billion in retail assets, and \$346 billion in proprietary assets. Over 800 institutional asset owners have entrusted PGIM Fixed Income with their assets.

Total assets under management (as at 31 December 2019) - \$m 850.539

## Assets under management by asset class (as at 31 December 2019) - \$m

	<b>WITT</b>
Fixed Income	850,539.20

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	1,289.00
Other Clients	645,715.50
Pension Funds	203,534.70

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	540,754.20
UK	19,856.70
Europe ex-UK	40,760.00
Middle East	16,708.10
Pacific ex-Japan	17,615.30
Japan	208,844.40
Other	6,000.50

#### Staff analysis (as at 31 December 2019)

Total Investment Prof Staff	301
Total Non-Investment Prof Staff	605

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	39
North America	235
Japan	23
Pacific ex-Japan	4

#### ESG

Signatory to PRI: Yes

#### PHILOSMITH

Primary address Six Landmark Square, Stamford, CT 06901, USA

Website www.philosmith.com

**Contact email** investors@philosmith.com

**Contact telephone** 203-348-7365

Founding year 1962

#### **Description of organisation**

PhiloSmith is a leading independent boutique investment firm focused on providing investment management services to corporations, financial institutions and

high-net-worth individuals across a broad spectrum of insurance and financial services businesses, including: Property and Casualty Insurers, Insurance Brokers, Life and Health Insurers, Multi-Line Insurers, Reinsurance, Specialised Finance, and Consumer Finance.

#### Total assets under management (as at 31 December 2019) - \$m 201

#### Assets under management by asset class (as at 31 December 2019) - \$m

Equity	189.36
Cash/Deposit	11.91

Assets under management by client type	
(as at 31 December 2019) - \$m	
Private Clients	201.27

#### Assets under management by client

domicile (as at 31 December 2019) – \$m	
US	199.31
UK	1.96

#### PICTET ASSET MANAGEMENT

#### Primary address

Moor House, Level 11, 120 London Wall, London EC2Y 5ET, UK

Website www.am.pictet

**Contact email** CDB\_LDN@pictet.com

#### Contact telephone

00 44 207 847 5000

Founding year

#### **Description of organisation**

Pictet Asset Management provides specialist investment management services through segregated accounts and investment funds to some of the world's largest pension funds, financial institutions, sovereign wealth funds, intermediaries and their clients.

Our aim is to be the investment partner of choice to our clients; giving them our undivided attention, offering pioneering strategies and being committed to excellence.

#### **Total assets under management (as at 31 December 2019) - £m** 157.285

#### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	47,737.78
Equity	81,923.57
Other	27,623.94

#### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	3,729.31
Life Insurance	5,682.47
Non Life Insurance	1,762.83
Other Clients	67,700.52
Pension Funds	35,766.03
Private Clients	42,644.12

#### Assets under management by client domicile (as at 31 December 2019) - £m

US	2,529.75
UK	4,550.76
Europe ex-UK	116,971.42
Middle East	3,924.10
Pacific ex-Japan	4,146.39
Japan	17,105.44
Other	8,057.43

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	174
Research Analysts	105
Dealing	34
Marketing	115
Investment Administration/Legal/	
Compliance/Operations	562
Total Investment Prof Staff	371
Total Non-Investment Prof Staff	619

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	128
Europe	199
Japan	14
Pacific ex-Japan	30

#### ESG

Signatory to PRI: Yes

#### PINEBRIDGE INVESTMENTS

#### **Primary address**

65 East 55th Street, New York, NY 10022, USA

Website www.pinebridge.com

**Founding year** 1996

#### **Description of organisation**

PineBridge Investments is a private, global asset manager focused on active, highconviction investing. We draw on the collective power of our experts in each discipline, market, and region of the world through an open culture of collaboration designed to identify the best ideas. Our mission is to exceed clients' expectations on every level, every day. As of 31 March 2020, the firm managed US\$96.2 billion across global asset classes for sophisticated investors around the world.

#### Total assets under management (as at 31 December 2019) - \$m 101 285

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	64,311.50
Equity	25,502.50
Other	11,471.20

#### Assets under management by client type (as at 31 December 2019) - \$m

191.20
32,028.90
8,228.20
49,133.30
11,470.00
233.50

#### Assets under management by client

domicile (as at 31 December 2019) - \$m	
US	27,145.70
UK	4,914.00
Europe ex-UK	11,174.30
Middle East	553.30
Pacific ex-Japan	50,528.70
Japan	5,346.80
Other	1,622.50

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	74
Research Analysts	96
Dealing	16
Marketing	34
Investment Administration/Legal/	
Compliance/Operations	460
Total Investment Prof Staff	202
Total Non-Investment Prof Staff	478

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	24
North America	107
Europe	1
Japan	11
Pacific ex-Japan	56
Other	3.00

ESG

Signatory to PRI: Yes

#### PLUSCIOS MANAGEMENT LLC

#### Website

www.pluscios.com

#### **Contact** email

kchesney@pluscios.com

## Founding year 2006

Total assets under management (as at 31 December 2019) - \$m 307

#### **POLAR CAPITAL**

#### **Primary address** 16 Palace Street, London SW1E5JD, UK

Website www.polarcapital.co.uk

#### **Contact email** investor-relations@polarcapital.co.uk

Contact telephone

0207 227 2721

## Founding year 2001

#### **Description of organisation**

Polar Capital is a specialist, investmentled, active fund manager with a collegiate and meritocratic culture where capacity of investment strategies is managed to enhance and protect performance. Since its foundation in 2001, it has grown steadily and currently has 12 autonomous investment teams managing specialist, active and capacity-constrained portfolios, with combined AuM of £14.3billion (as at 30.09.2019).

#### Total assets under management (as at 31 December 2019) - £m 14.22

## Assets under management by asset class

tas at 51 December 20191 – Em	
Fixed Income	891.00
Equity	13,331.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	21
Research Analysts	32
Marketing	25
Investment Administration/Legal/	
Compliance/Operations	39
Total Investment Prof Staff	53
Total Non-Investment Prof Staff	89

**ESG** Signatory to PRI: Yes

#### POLEN CAPITAL MANAGEMENT

Website www.polencapital.com

Contact email rfp@polencapital.com

**Founding year** 1979

Total assets under management (as at 31 December 2019) - \$m

#### 34,784

#### Assets under management by asset class (as at 31 December 2019) - \$m

Equity 34,784.40

#### Assets under management by client type (as at 31 December 2019) - \$m Charity/Endowments 819.70

Non Life Insurance	51.10
Other Clients	24,953.50
Other Mutual	5,305.40
Pension Funds	2,255.90
Private Clients	1,398.80

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	31,465.80
UK	0.90
Europe ex-UK	2.50
Other	818.30

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	10
Research Analysts	7
Dealing	2
Marketing	29
Investment Administration/Legal/	
Compliance/Operations	36
Total Investment Prof Staff	17
Total Non-Investment Prof Staff	67

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK

North America		

**ESG** Signatory to PRI: Yes

#### POLUNIN CAPITAL PARTNERS LIMITED

Website polunin.co.uk

Contact email clients@polunin.co.uk

Founding year 2001

Total assets under management (as at 31 December 2019) - £m 4,999

Assets under management by asset class (as at 31 December 2019) - fm Equity 4,998.72

#### PORTLAND HILL ASSET MANAGEMENT

Website www.portlandhill.com

#### **Contact email**

victoria.monk@portlandhill.com

Founding year 2011

#### Description of organisation

Portland Hill is a London-based Investment Management firm founded in 2011. Portland Hill runs a fundamental catalystdriven strategy with a bottom-up approach and targets a diversified portfolio of investment ideas to generate alpha on both the long and short sides. We manage Cayman-based offshore and Luxembourgbased Ucits funds, as well as dedicated managed accounts.

#### Total assets under management (as at 31 December 2019) - \$m 636

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	1
Total Investment Prof Staff	8
Total Non-Investment Prof Staff	17

#### PRESERVER PARTNERS, LLC

Primary address 8700 Trail Lake Drive, Suite 105, Memphis, TN 38125, USA

Website www.preserverpartners.com

Contact email dpointer@preserverpartners.com

**Contact telephone** 901-755-4737

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**Founding year** 2009

Total assets under management (as at 31 December 2019) - \$m 150

Assets under management by asset class (as at 31 December 2019) - \$m Other 149.70

Assets under management by client type (as at 31 December 2019) - \$m Charity/Endowments 20.20

Other Clients	81.00
Pension Funds	48.50

Assets under management by client domicile (as at 31 December 2019) - \$m US 149.70

**Staff analysis (as at 31 December 2019)** Portfolio Managers

Research Analysts	2
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	1
Total Investment Prof Staff	3
Total Non-Investment Prof Staff	2

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 5



#### PRESTIGE FUNDS

Primary address 36 Spital Square, London E1 6DY, UK

Website www.prestigefunds.com

**Contact email** info@prestigefunds.com

**Contact telephone** +44 (0) 203 178 4055

**Founding year** 2007

#### **Description of organisation**

Founded in 2007, Prestige consists of several companies under common ownership and control. The objective of this enterprise is to provide professional, innovative financial products and services to a diverse international client base and to deliver consistent, positive investment returns.

Prestige is also committed to continuously improving all areas of its business while empowering and developing its diverse team of professionals – many of whom come from senior positions within banking, finance and investment management.

#### Total assets under management (as at 31 December 2019) - £m 2,200

## Staff analysis (as at 31 December 2019)

Portfolio Managers	2
Research Analysts	3
Marketing	2

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) Europe 7

#### PRINCIPAL GLOBAL INVESTORS

Primary address 1 Wood Street, London EC2V 7JB, UK

Website www.principalglobal.com

**Contact email** taylor.adrian@principal.com

**Contact telephone** +44 20 7710 0220

Founding year

#### **Description of organisation**

Principal Global Investors is a global, multiboutique investment management business providing a single point of access to a family of world-class investment boutiques with assets under management totaling just shy of \$460 billion.

Access to the independent knowledge of our boutiques allows us to create consistent, competitive and tailored investment options that support investors' need for income and yield. We do this by offering quality-focused alpha and beta strategies in both developed and emerging markets across the asset class spectrum.

#### Total assets under management (as at 31 December 2019) - \$m

476,487

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	209,481.30
Equity	175,499.30
Property	30,663.40
Private Property	56,908.40
Other	3,934.20

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	645.90
Life Insurance	31,777.70
Non Life Insurance	22,461.10
Other Clients	65,669.10
Other Mutual	97,683.90
Pension Funds	242,650.10
Retail	15,598.70

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	410,054.00
UK	4,328.00
Europe ex-UK	13,527.50
Middle East	2,838.70
Pacific ex-Japan	15,587.30
Japan	4,945.20
Other	25,205.90

#### Signatory to PRI: Yes

#### **PUTNAM INVESTMENTS**

Primary address 100 Federal Street, Boston, MA 02110, USA

Website www.putnam.com

**Contact email** Lauren\_Fitzgerald@putnam.com

**Contact telephone** 617-292-1000

Founding year 1937

#### **Description of organisation**

Putnam provides investment services across a range of equity, fixed income, absolute return, and alternative strategies. We are a sophisticated active manager that emphasises innovative investment solutions and the pursuit of efficient returns, and our broad range of clients includes endowments, foundations, retirement plans, and sovereign entities across the globe. With offices in Boston, London, Frankfurt, Tokyo, Singapore, and Sydney, our global presence is united by our collaborative investment culture and singular focus on our clients' objectives.

#### Total assets under management (as at 31 December 2019) - £m 137,154

## Assets under management by asset class

las at 31 December 2019J – Em	
Fixed Income	57,816.00
Equity	36,701.90
Other	42,636.40

## Assets under management by client type (as at 31 December 2019) - fm

Charity/Endowments	31.60
Non Life Insurance	696.40
Other Clients	54,731.60
Pension Funds	12,841.70
Retail	68,853.00

## Assets under management by client domicile (as at 31 December 2019) - $\pounds$ m

	LOIO, LIII
US	85,868.60
UK	680.00
Europe ex-UK	3,185.20
Middle East	13.90
Pacific ex-Japan	1,854.00
Japan	10,206.50
Other	4,228.20

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	36
Research Analysts	70

Dealing	18
Marketing	35
Investment Administration/Legal/	
Compliance/Operations	1196
Total Investment Prof Staff	172
Total Non-Investment Prof Staff	1,183

Geographical breakdown of Investment Professionals (as at 31 December 2019)

UIN	0
North America	158
Pacific ex-Japan	5

#### ESG

Signatory to PRI: Yes

#### PYRFORD INTERNATIONAL LTD

**Primary address** 95 Wigmore Street, London W1U 1FD, UK

Website www.pyrford.co.uk

**Contact email** information@pyrford.co.uk

**Contact telephone** 0044 207 495 4641

**Founding year** 1987

#### **Description of organisation**

Pyrford is a provider of global asset management services for collective investment funds, investment management companies, local and state bodies, pension schemes, endowments and foundations. The company has been operating from its London, UK base since 1987.

#### Total assets under management (as at 31 December 2019) - \$m 11,985

Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	3,177.20
Equity	8,267.20
Cash/Deposit	540.50

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	341.90
Life Insurance	71.50
Other Clients	2,478.90
Other Mutual	838.60
Pension Funds	7,695.60
Private Clients	3.10
Retail	555.30

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US 3,977.40

UK	4,208.30
Europe ex-UK	516.90
Pacific ex-Japan	435.70
Other	2,846.60

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	11
Research Analysts	3
Dealing	2
Marketing	5
Investment Administration/Legal/	
Compliance/Operations	17
Total Investment Prof Staff	14
Total Non-Investment Prof Staff	24

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 14

#### ESG

Signatory to PRI: Yes

#### PZENA INVESTMENT MANAGEMENT, LLC

Primary address 34-37 Liverpool Street, London EC2M 7PP, UK

Website www.pzena.com

Contact email requests@pzena.com

#### **Contact telephone** +44 (0) 203 696 8254

Founding year 1995

Total assets under management (as at 31 December 2019) - \$m 41,238

Assets under management by asset class (as at 31 December 2019) - \$m Equity 41,190.80 Other 46.90

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	261.00
Other Clients	25,773.10
Pension Funds	14,712.20
Private Clients	14.90
Retail	476.50

Assets under management by client domicile (as at 31 December 2019) - \$m US 27.00130

00	L/,001.00
UK	4,145.10
Europe ex-UK	2,952.80
Middle East	62.60
Pacific ex-Japan	3,737.70
Japan	372.50
Other	2,965.70

#### Staff analysis (as at 31 December 2019)

Research Analysts	15
Combined Manager/Analysts	12
Dealing	2
Marketing	30
Investment Administration/Legal/	
Compliance/Operations	56
Total Investment Prof Staff	29
Total Non-Investment Prof Staff	86

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America

29

#### ESG

Signatory to PRI: Yes



#### **OBERA CAPITAL**

Website www.qberacapital.com

Contact email alex.norton@qberacapital.com

#### Founding year

2017

#### Description of organisation

Obera Capital is an independent advisory and asset management firm, facilitating and providing debt and equity solutions for real economy assets and companies specialising in energy, resources, agricultural and renewables sectors.

#### **QMA LLC**

#### **Primary address**

2 Gateway Center, 6th Floor, McCarter Highway & Market Street, Newark, NJ 07102, USA

#### Website

www.qma.com

#### Contact email

contactus@qma.com

**Contact telephone** 1+866-748-0643

**Founding year** 1975

#### Total assets under management (as at 31 December 2019) - \$m 127.227

#### Assets under management by asset class (as at 31 December 2019) - \$m Equity 68,584.20

Equity	68,584.20
Other	58,642.80

#### Assets under management by client type

las at 31 December 2019J - 5m	
Charity/Endowments	348.30
Other Clients	38,073.90
Other Mutual	88,804.80

### Assets under management by client

n
7.20
4.40
8.60
5.30
6.50

#### Staff analysis (as at 31 December 2019)

37
28
3
16
159
74
169

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 74

**ESG** Signatory to PRI: Yes

#### **QMA WADHWANI LLP**

Primary address 9th Floor, Orion House, 5 Upper St Martin's Lane, London WC2H 9EA, UK

Website www.qmaw.com

Contact email contactus@qmaw.com

**Contact telephone** +44 20 7663 3414

Founding year

#### 2002

#### Description of organisation

QMA Wadhwani LLP (QMAW) is an alternative investment management company that specialises in systematic/quantitative macro investing.

Total assets under management (as at 31 December 2019) - \$m 884

Assets under management by asset class (as at 31 December 2019) - \$m Other 884.40

Staff analysis (as at 31 December 2019)Portfolio Managers7Research Analysts15Total Non-Investment Prof Staff16



#### **RAM ACTIVE INVESTMENT**

Website www.ram-ai.com

Contact email investor.relations@ram-ai.com

Founding year 2007

**ESG** Signatory to PRI: Yes

#### RARE INFRASTRUCTURE LIMITED

Website www.RAREinfrastructure.com

**Contact email** RAREreporting@RAREinfrastructure.com

Founding year 2006

Total assets under management (as at 31

**December 2019) - €m** 4,403

Assets under management by asset class (as at 31 December 2019) – €m Equity 4,403.20

#### Assets under management by client type (as at 31 December 2019) - €m

Life Insurance	185.80
Other Mutual	715.40
Pension Funds	863.40
Retail	2,638.60

#### Assets under management by client domicile (as at 31 December 2019) - £m

UK         656.1           Europe ex-UK         601.6           Pacific ex-Japan         1,954.4	uomiche las al or becember	20133 - 6111
Europe ex-UK601.6Pacific ex-Japan1,954.4	US	966.00
Pacific ex-Japan 1,954.4	UK	656.10
	Europe ex-UK	601.60
Other 225.1	Pacific ex-Japan	1,954.40
	Other	225.10

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	6
Research Analysts	7
Dealing	2
Investment Administration/Legal/	
Compliance/Operations	26
Total Investment Prof Staff	13
Total Non-Investment Prof Staff	28

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

	20107
Pacific ex-Japan	13

**ESG** Signatory to PRI: Yes

#### RATHBONE UNIT TRUST MANAGEMENT

Primary address 8 Finsbury Circus, London EC2M 7AZ, UK

Website www.rathbonefunds.com

Contact email rutm@rathbones.com

**Contact telephone** 020 7399 0399

Founding year 1999

Total assets under management (as at 31 December 2019) - £m 7.400

**ESG** Signatory to PRI: Yes



#### REAMS ASSET MANAGEMENT, A DIVISION OF SCOUT INVESTMENTS

Primary address 227 Washington Street, PO Box 727, Columbus, IN 47202-0727, USA

Website www.reamsasset.com

Contact email info@reamsasset.com

**Contact telephone** 1.812.372.6606

**Founding year** 1981

#### **Description of organisation**

Reams Asset Management is a fixed income investment management firm whose mission is to provide high-quality investment expertise and unmatched client service. We apply our consistent investment process across a range of strategies, seeking to take advantage of volatility and react opportunistically to price and valuation dislocation in the bond market. Reams offers clients customised solutions that seek to maximise risk-adjusted total returns over a full market cycle and across a range of fixed income strategies.

#### Total assets under management (as at 31 December 2019) - \$m 19,241

Assets under managem class (as at 31 December Fixed Income		
Assets under managem	ent by client	
type (as at 31 Decembe	r 2019) - \$m	
Charity/Endowments	1,736.10	
Non Life Insurance	526.00	
Other Clients	6,525.10	
Other Mutual	2,011.30	
Pension Funds	8,442.00	
Assets under management by client domicile (as at 31 December 2019) - \$m		
US	18,865.70	
Europe ex-UK	374.80	
Chaff an altrait fact at 211	Deservation	

#### Staff analysis (as at 31 December 2019) Portfolio Managers 7

6
22
13
22

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 13

**ESG** Signatory to PRI: Yes

#### REAVES ASSET MANAGEMENT

Website

www.reavesassetmanagement.com

Contact email marketing@whreaves.com

Founding year

#### **Description of organisation**

The cornerstone of the firm is our proprietary research. Reaves' team of analysts average over 20 years of industry experience. Reaves seeks to utilise this resource to create an informational advantage among a defined set of complex industry sectors.

#### Total assets under management (as at 31 December 2019) - \$m 3,301

501

Assets under management by asset class (as at 31 December 2019) - \$m Equity 3,300.57

)

Assets under management by client domicile (as at 31 December 2019) - \$m US 3,297.50 Other 3.07

## Staff analysis (as at 31 December 2019)

Research Analysts	1
Combined Manager/Analysts	4
Dealing	2
Marketing	2
Investment Administration/Legal/	
Compliance/Operations	10
Total Investment Prof Staff	7
Total Non-Investment Prof Staff	12

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America

#### REDWOOD INVESTMENTS LLC

**Primary address** 

One Gateway Center, Suite 802, Newton, MA 02458, USA

Website www.redwoodinv.com

Contact email info@redwoodinv.com

**Contact telephone** 617.467.3000

**Founding year** 2004

#### **Description of organisation**

Redwood Investments is an SEC-registered firm that began managing assets in 2004. Founders Jennifer K Silver and Michael J Mufson worked at Putnam Investments in the 1990s, where they built highly competitive growth track records. Their performance, disciplined investment process and teamoriented approach enabled them to build several multi-billion growth products.

Total assets under management (as at 31 December 2019) - \$m 1982

Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	0.10
Equity	1,982.10

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	47.30
Other Clients	724.40
Pension Funds	1,112.10
Retail	98.40

#### Assets under management by client

domicile (as at 31	December 2019) - \$m
US	1,875.60
UK	106.70

#### Staff analysis (as at 31 December 2019)

Research Analysts	3
Combined Manager/Analysts	7
Dealing	2
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	2
Total Investment Prof Staff	12
Total Non-Investment Prof Staff	5

Geographical breakdown of Investment Professionals (as at 31 December 2019)

12

**ESG** Signatory to PRI: Yes

North America

RIVER AND MERCANTILE GROUP

#### Website

www.riverandmercantile.com

#### **Contact email**

enquiries@riverandmercantile.com

## Founding year

2006

### Description of organisation

River and Mercantile Group ("RMG") is an asset management and advisory business with a broad range of services, from consulting and advisory to fully delegated and fund management. The group focuses on providing outcome-orientated propositions and delivering investment growth to all their clients.

#### Total assets under management (as at 31 December 2019) - £m

6,122

## Assets under management by client type (as at 31 December 2019) - fm

Other Clients	4,924.90
Pension Funds	1,197.20

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	9
Research Analysts	46
Combined Manager/Analysts	55
Dealing	2
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	32
Total Investment Prof Staff	105
Total Non-Investment Prof Staff	60

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	221
North America	39
Pacific ex-Japan	1

#### ESG

Signatory to PRI: Yes

#### ROBECO

**Primary address** Weena 850, Rotterdam, Netherlands 3014 DA

Website www.robeco.com

Contact email consultant.relations@robeco.com

**Contact telephone** +31 10 2241224

Founding year 1929 Total assets under management (as at 31 December 2019) - €m 173.482

**ESG** Signatory to PRI: Yes

#### ROYAL LONDON ASSET MANAGEMENT

Primary address 55 Gracechurch Street, London EC3V ORL, UK

#### Website

www.rlam.co.uk

#### **Contact telephone** 020 327 2500

Founding year 1988

Total assets under management (as at 31 December 2019) - £m 138.793

#### Assets under management by asset class (as at 31 December 2019) - fm

68,439.11
42,249.77
7,992.23
15,772.30
4,339.30

#### Assets under management by client domicile (as at 31 December 2019) - £m UK 138.792.70

## JK 138,792.7

Staff analysis las at 31 December	2019J
Portfolio Managers	56
Research Analysts	43
Dealing	6

Dealing	б
Marketing	24
Total Investment Prof Staff	104
Total Non-Investment Prof Staff	163

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 104

**ESG** Signatory to PRI: Yes

#### RUFFER LLP

Primary address 80 Victoria Street, London SW1E 5JL, UK

Website www.ruffer.co.uk

Contact email ruffer@ruffer.co.uk **Contact telephone** 020 7963 8100

**Founding year** 1994

Total assets under management (as at 31 December 2019) - £m 19 907

Assets under management by asset class (as at 31 December 2019) – fm Other 19,837.00

## Assets under management by client type (as at 31 December 2019) – fm

Charity/Endowments	
Other Clients	2,047.00
Pension Funds	9,115.00
Private Clients	5,455.00
Retail	1,591.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	46
Research Analysts	34
Dealing	5
Marketing	6
Investment Administration/Legal/	
Compliance/Operations	151
Total Investment Prof Staff	106

#### ESG

Signatory to PRI: Yes

#### RUSSELL INVESTMENTS

#### Website

www.russellinvestments.com

**Founding year** 1936

Total assets under management (as at 31 December 2019) - £m 307,397

#### **RVX ASSET MANAGEMENT LLC**

Website rvx-am.com

Founding year 2015

Total assets under management (as at 31 December 2019) - \$m 299

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	61.00
Equity	101.70
Other	136.30

Assets under management by client type		
(as at 31 December 2019) - \$m		
Other Clients	136.40	
Other Mutual	7.20	
Pension Funds	155 50	

Assets under management by client domicile (as at 31 December 2019) - \$m US 194.50 Other 104.50

Staff analysis (as at 31 December 2019)	
Research Analysts	3
Combined Manager/Analysts	4
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	5
Total Investment Prof Staff	8

#### **Geographical breakdown of Investment**

Total Non-Investment Prof Staff

Professionals (as at 31 December 2019) North America 8

#### RWC

**Primary address** Verde 4th Floor, 10 Bressenden Place, London

SW1E 5DH, UK

Website www.rwcpartners.com

#### **Contact email** invest@rwcpartners.com

#### **Contact telephone** +44 20 7227 6000

Founding year 2000

#### Total assets under management (as at 31 December 2019) - \$m 20,674,118,454

ESG Signatory to PRI: Yes



#### S. W. MITCHELL

Website www.swmitchellcapital.com

**Contact email** andrew@swmitchellcapital.com

Founding year 2005

Total assets under management (as at 31 December 2019) - \$m 1.169

#### SAGE ADVISORY SERVICES, LTD CO

Website www.sageadvisory.com

Founding year 1996

5

Total assets under management (as at 31 December 2019) - \$m 14.621

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	12,671.00
Equity	351.00
Other	1,599.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	621.00
Life Insurance	2,703.00
Other Clients	5,344.00
Pension Funds	2,305.00
Retail	3,648.00

Assets under management by client domicile (as at 31 December 2019) - \$m US 14,621.00

Staff analysis	(as at 31	December 2	019)
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Portfolio Managers	8
Research Analysts	8
Marketing	14
Investment Administration/Legal/	
Compliance/Operations	18
Total Investment Prof Staff	18
Total Non-Investment Prof Staff	30

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 18

FSG

Signatory to PRI: Yes

SAGE CAPITAL

**Primary address** Level 26, 10'Connell Street, Sydney, NSW 2000. Australia

Website www.sagecap.com.au

**Contact email** Enquiries@sagecap.com.au

**Contact telephone** 610730097629

Founding year 2019

#### Description of organisation

Sage Capital is a Sydney-based, employee owned long/short equities manager that was established in June 2019 by Sean Fenton, one of Australia's longest-standing long/ short investors, whose track record and investment process spans the last 20 years. Sage run two long/short Australian equities strategies that aim to generate return and control risk through a balanced investment process that uniquely combines quantitative and fundamental analysis with a focus on risk control framework and style neutrality.

#### Total assets under management (as at 31 December 2019) - AUD \$m 15

#### Assets under management by asset class (as at 31 December 2019) - AUD \$m Other 14.80

ESG

Signatory to PRI: Yes

#### SAILINGSTONE CAPITAL PARTNERS LLC

#### Primary address

125 E Sir Francis Drake Blvd, Larkspur, CA 94939, USA

Website

sailingstonecapital.com

**Contact telephone** 415-429-5198

Founding year 2013

Total assets under management (as at 31 December 2019) - \$m 687

Assets under management by asset class (as at 31 December 2019) - \$m Equity 687.00

#### SANLAM INVESTMENTS UK

Primary address 24 Monument Street, Monument Place, London EC3R 8AJ, UK

Website www.sanlaminvestments.co.uk

Contact email sienquiries@sanlam.co.uk

**Contact telephone** 020 3116 4000

**Founding year** 2006

**Total assets under management (as at 31 December 2019) - £m** 5,401

## SCHRODER INVESTMENT MANAGEMENT LIMITED

Primary address 1 London Wall Place, London EC2Y 5AU, UK

Website www.schroders.com

**Contact email** ben.hajder@schroders.com

**Contact telephone** 020 7658 6000

Founding year 1804

Total assets under management (as at 31 December 2019) - £m 500,192

## Assets under management by asset class (as at 31 December 2019) – fm

Fixed Income	92,649.00
Equity	178,691.00
Other	228,852.00

**ESG** Signatory to PRI: Yes

#### SCIO CAPITAL LLP

Primary address 30 Broadwick St, London W1F8JB, UK

Website www.scio-capital.com

**Contact email** 

tim.riggins@scio-capital.com

**Contact telephone** 0044 20 3941 5880

**Founding year** 2009

#### **Description of organisation**

SCIO is an independent London-based asset manager specialising in European asset-backed credit. Founded in 2009, SCIO provides investment opportunities to qualified investors, and has compiled an exceptional track record by targeting the underserved €5-20m loan market segment characterised by limited competition and high barriers to entry.

#### Total assets under management (as at 31 December 2019) - €m 70

J

Assets under management by asset class (as at 31 December 2019) - €m Fixed Income 70.00

#### Assets under management by client type (as at 31 December 2019) - €m

Charity/Endowments	2.00
Non Life Insurance	1.00
Pension Funds	9.00
Private Clients	58.00

#### Assets under management by client

domicile (as at 31 December 2	019) - €m
UK	9.00
Europe ex-UK	61.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	5
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	1
Total Investment Prof Staff	5
Total Non-Investment Prof Staff	2

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 5

ESG

Signatory to PRI: Yes

#### SCOR INVESTMENT PARTNERS SE

**Primary address** 5, avenue Kléber, Paris cedex 16, France 75795

Website www.scor-ip.com

**Contact telephone** +33153646526 **Founding year** 2008

Total assets under management (as at 31 December 2019) - €m 14.967

ESG

Signatory to PRI: Yes

#### SCOUT INVESTMENTS

#### **Primary address**

1201 Walnut Street, 21st Floor, Kansas City, MO 64106, USA

#### Website

www.scoutinv.com

#### **Contact email**

datainfo@scoutinv.com

Contact telephone 800.521.1195

Founding year

#### **Description of organisation**

Scout Investments' independent equity investment teams take a selective approach, using rigorous research and analysis to seek out high-quality companies and patiently pursue long-term capital appreciation for clients. Our thoughtful approach to asset management extends to cultivating lasting partnerships with our clients.

Total assets under management (as at 31 December 2019) - \$m 5,923

Assets under management by asset class (as at 31 December 2019) - \$m Equity 5,923.20

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	144.30
Other Clients	1,379.50
Other Mutual	3,963.40
Pension Funds	386.50
Retail	49.50

Assets under management by client domicile (as at 31 December 2019) - \$m US 5.923.2

5,923.20

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	15
Research Analysts	10
Dealing	2
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	23

Total Investment Prof Staff Total Non-Investment Prof Staff

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 27

ESG Signatory to PRI: Yes



#### SEILERN INVESTMENT MANAGEMENT

**Primary address** 15-16 Buckingham Street, London WC2N 6DU. UK

Wehsite www.seilernfunds.com

**Contact email** cberthoux@seilernfunds.com

**Contact telephone** +44 (0)20 7494 1996

Founding year 2003

#### **Description of organisation**

Seilern Investment Management is a London-based asset manager that provides quality growth investment strategies. For over 30 years, we have been focused on delivering superior returns to long-term investors, through a range of high-conviction, low-turnover equity portfolios, which are rigorously researched by our investment team. We aim to identify quality businesses that have a long-term sustainable advantage and predictable growth.

Total assets under management (as at 31 December 2019) - £m 1.350

Assets under management by asset class (as at 31 December 2019) - £m 1.350.00 Equity

#### Staff analysis (as at 31 December 2019)

Research Analysts	
Combined Manager/Analysts	6
Dealing	
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	Z
Total Investment Prof Staff	8
Total Non-Investment Prof Staff	8

**Geographical breakdown of Investment** Professionals (as at 31 December 2019) UK 16

ESG Signatory to PRI: Yes

27

31

#### SEIX INVESTMENT ADVISORS LLC

**Primary address** One Maynard Drive, Suite 3200, Park Ridge, NJ 07656, USA

Website www.seixadvisors.com

**Contact email** rehrhart@seixadvisors.com

Contact telephone 201-391-0300

Founding year 1992

Total assets under management (as at 31 December 2019) - \$m 18 071

Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 18,070.78

#### Assets under management by client domicile (as at 31 December 2019) - \$m

uomiche las al or becember	20101 - 4111
US	16,868.80
Europe ex-UK	515.10
Pacific ex-Japan	318.20
Other	368.70

#### SILK INVEST LIMITED

**Primary address** 68 Lombard Street, London EC3V 9LJ, UK

Website www.silkinvest.com

Contact email info@silkinvest.com

Contact telephone +44 208 088 1040

Founding year 2008

ESG Signatory to PRI: Yes

#### **SKAGEN FUNDS**

Primary address 22A St. James's Square, London SW1Y 4JH, ΠK

Website www.skagenfunds.co.uk

**Contact email** contact@skagenfunds.com

**Contact telephone** 0047 51 21 38 58

Founding year 1993

#### **Description of organisation**

SKAGEN AS (part of the Storebrand Group) is a boutique fund management company whose sole business is active long-only equity and fixed income fund management. The company was established in 1993 and is headquartered in Stavanger, Norway. We pursue a value-based, bottom-up, longterm investment approach with broad, unconstrained mandates and a strong focus on ESG.

#### Total assets under management (as at 31 December 2019) - £m 5,619

#### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	384.72
Equity	5,084.44
Other	149.87

#### Staff analysis (as at 31 December 2019)

Research Analysts	5
Combined Manager/Analysts	11
Marketing	36
Investment Administration/Legal/	
Compliance/Operations	9
Total Investment Prof Staff	16
Total Non-Investment Prof Staff	78

Geographical breakdown of Investment Professionals (as at 31 December 2019) Europe 11

**FSG** Signatory to PRI: Yes

#### SLATER INVESTMENTS LIMITED

**Primary address** Nicholas House, 3 Laurence Pountney Hill, London EC4R OEU, UK

Website www.slaterinvestments.com

# IN FOCUS CAMRADATA ROUNDTABLES

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Investment Director, UK Consulting firm



"Just a note to say thank you for organising the panel and having me on it. I found the full group discussion super informative."

Portfolio Manager, Global Asset Manager



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To find out more - Natasha Silva (Natasha.silva@camradata.com) would be delighted to speak to you.

**Contact email** 

ralphb@slaterinvestments.com

**Contact telephone** +44 (0)20 7220 9460

#### Founding year 1994

#### **Description of organisation**

Slater Investments Limited is a private limited company founded in 1994 by Mark Slater and Ralph Baber to provide quality UK equity investment management services to high-net-worth individuals. Today, Slater Investments manages pooled funds and segregated portfolios for institutional investors, pension funds, charities and highnet-worth individuals. The company also manages a long-biased long/short equity hedge fund.

#### Total assets under management (as at 31 December 2019) - £m 855

Assets under management by asset class (as at 31 December 2019) - £m	
Equity	855.40

#### Assets under management by client domicile (as at 31 December 2019) - £m UK 855.40

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	2
Research Analysts	3
Dealing	1
Marketing	2
Investment Administration/Legal/	
Compliance/Operations	8
Total Investment Prof Staff	5
Total Non-Investment Prof Staff	11

**Geographical breakdown of Investment** Professionals (as at 31 December 2019) 5 UK

ESG Signatory to PRI: Yes

#### SMEAD CAPITAL MANAGEMENT

**Primary address** 1001 Fourth Avenue, Suite 4305, Seattle, WA 98154. USA

Website www.smeadcap.com

**Contact email** info@smeadcap.com

**Contact telephone** +1 (877) 701-2883

Founding year 2007

Total assets under management (as at 31 December 2019) - \$m 2.302

Assets under management by asset class (as at 31 December 2019) - \$m 2,302.00

Equity

#### Assets under management by client type (as at 31 December 2019) - \$m

Other Clients	731.10
Other Mutual	1,520.20
Pension Funds	10.00
Private Clients	40.60

Assets under management by client domicile (as at 31 December 2019) - \$m 115 189410

	1,00 110
Europe ex-UK	100.80
Other	307.10

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	3
Marketing	8
Investment Administration/Legal/	
Compliance/Operations	4
Total Investment Prof Staff	3
Total Non-Investment Prof Staff	12

**Geographical breakdown of Investment** Professionals (as at 31 December 2019) North America 3

#### SOUTH AFRICA ALPHA CAPITAL MANAGEMENT

Website www.sa-alpha.com

**Contact email** info@sa-alpha.com

Founding year 2008

Total assets under management (as at 31 December 2019) - \$m 577

#### SOUTHEASTERN ASSET MANAGEMENT

Website www.southeasternasset.com

Founding year 1975

Total assets under management (as at 31 December 2019) - \$m 12,713

#### Assets under management by asset class (as at 31 December 2019) - \$m 12.712.70 Equity

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	344.10
Other Clients	2,294.30
Other Mutual	6,761.20
Pension Funds	2,619.00
Retail	694.10

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	9,775.80
UK	116.10
Europe ex-UK	278.30
Middle East	21.20
Pacific ex-Japan	1,093.50
Japan	188.30
Other	1,239.40

#### Staff analysis (as at 31 December 2019)

Research Analysts	14
Dealing	4
Investment Administration/Legal/	
Compliance/Operations	7
Total Investment Prof Staff	68

#### ESG

Signatory to PRI: Yes

#### SOUTHERNSUN ASSET MANAGEMENT

#### Website

southernsunam.com

**Contact email** 

clientservice@southernsunam.com

Founding year 1989

#### **Description of organisation**

SouthernSun was founded by Michael Cook (CEO/CIO) in January 1989. Mr Cook remains the CIO for all three of its strategies (US Small Cap, US SMID Cap, and Global Opportunities), leads the investment team and is supported by six investment professionals. SouthernSun is a research-driven investment management firm. They are absolute return-oriented, investing with a value approach and long-term perspective through disciplined, bottom-up, fundamental analysis and on-site research.

Total assets under management (as at 31 December 2019) - \$m 1,252

Assets under management by asset class (as at 31 December 2019) - \$m Equity 1,251.90

Assets under management by client type

#### (as at 31 December 2019) - \$m

Charity/Endowments	14.60
Other Clients	396.20
Other Mutual	237.50
Pension Funds	386.80
Private Clients	216.70

#### Assets under management by client domicile (as at 31 December 2019) - \$m US 1,130.70

05	1,130.70
Pacific ex-Japan	121.20

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	1
Research Analysts	6
Dealing	2
Marketing	5
Investment Administration/Legal/	
Compliance/Operations	11
Total Investment Prof Staff	7
Total Non-Investment Prof Staff	18

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

	 	 	_
North America			

#### SPARINVEST HOLDINGS SE

#### Primary address 28 Boulevard Royal, Luxembourg 2449

Website www.sparinvest.eu

**Contact email** mail@sparinvest.lu

#### Contact telephone

+3522627471

**Founding year** 1968

#### Total assets under management (as at 31 December 2019) – €m 13.252

#### Assets under management by asset class (as at 31 December 2019) - €m

Fixed Income	5,082.60
Equity	4,442.80
Other	3,726.20

#### Staff analysis (as at 31 December 2019)

Research Analysts	8
Combined Manager/Analysts	17
Dealing	3
Marketing	7
Investment Administration/Legal/	
Compliance/Operations	7
Total Investment Prof Staff	25
Total Non-Investment Prof Staff	96

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

Europe

**ESG** Signatory to PRI: Yes

## STATE STREET GLOBAL ADVISORS LIMITED

Primary address 20 Churchill Place, Canary Wharf, London E14 5HJ, UK

Website www.ssga.co.uk

Contact email ConsultantRelationsLondon@ssga.com

#### **Contact telephone** +44 (0)20 3395 1325

**Founding year** 1978

Total assets under management (as at 31 December 2019) - \$m 3,116,421

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	472,382.00
Equity	1,990,357.90
Property	40,132.50
Cash/Deposit	320,141.50
Other	293,407.50

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	103,308.00
Non Life Insurance	112,293.60
Other Clients	187,231.80
Other Mutual	107,916.30
Pension Funds	2,600,568.00
Private Clients	5,103.80

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	2,155,607.20
UK	115,332.40
Europe ex-UK	213,179.80
Middle East	109,657.50
Pacific ex-Japan	181,263.80
Japan	288,248.30
Other	53,132.40

#### ESG

Signatory to PRI: Yes

#### STENHAM ASSET MANAGEMENT INC

#### **Primary address** Kingsway House, Havilland Street, St. Peter Port, Guernsey GY1 2QE, UK

#### Website

25

www.stenhamassetmanagement.com

Contact email client@stenhamassetmanagement.com

**Contact telephone** 441481716387

Founding year

#### STEWART INVESTORS

#### Website

www.stewartinvestors.com

Contact email communications@stewartinvestors.com

**Founding year** 1988

Total assets under management (as at 31 December 2019) - £m 17,912

Assets under management by asset class (as at 31 December 2019) - fm Equity 17,912.00

### Assets under management by client

domicile tas at 51 December 2015) – Em	
US	1,311.00
UK	11,382.00
Europe ex-UK	3,065.00
Pacific ex-Japan	2,154.00

#### ESG

Signatory to PRI: Yes

#### STEYN CAPITAL MANAGEMENT (PTY) LTD

#### Primary address

Klein D'Ària Estate, Verdi House, 97 Jip de Jager Drive, Bellville, Cape Town, South Africa 7530

#### Website

www.steyncapitalmanagement.com

#### **Contact email**

jamie@steyncapitalmanagement.com

#### Contact telephone

+27219132846

#### Founding year 2008

#### **Description of organisation**

Steyn Capital Management is a valueorientated investment manager, focused on Africa, which manages approximately \$500 million in long-only and long/short South African equities as well as longonly pan-African and frontier equities. All portfolios are run with the same valueorientated philosophy and research-intensive methodology, and have been among the top performers in their respective categories since inception. Investors include European family offices, insurance companies, pension funds, multi-managers, high-networth individuals, fund of funds and the investment team.

#### Total assets under management (as at 31 December 2019) - \$m 772

Assets under management by asset class (as at 31 December 2019) - \$m Equity 772.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Life Insurance	22.00
Other Clients	197.00
Other Mutual	164.00
Pension Funds	361.00
Private Clients	28.00

#### Assets under management by client

domicile (as at 31 December 2019) - \$m	
US	16.00
Europe ex-UK	131.00
Other	625.00

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	1
Research Analysts	8
Dealing	1
Investment Administration/Legal/	
Compliance/Operations	4
Total Investment Prof Staff	10
Total Non-Investment Prof Staff	5

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) Other 10.00

## STONE HARBOR INVESTMENT PARTNERS LP

#### **Primary address**

48 Dover Street, 5th Floor, London W1S 4FF, UK

Website www.shiplp.com

Contact email cmarciano@shiplp.com

**Contact telephone** 00 44 20 3205 4100

## Founding year 2006

#### **Description of organisation**

We are a global fixed income investment manager specialising in credit and multisector credit strategies. We manage institutional clients' assets across strategies including emerging markets debt, core fixed income, securitised, high yield, bank loans, and multi-sector credit strategies. We seek to generate attractive risk-adjusted returns through disciplined fundamental credit analysis complemented by solid portfolio management skills and sound risk management.

#### Total assets under management (as at 31 December 2019) - \$m 20.423

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income 20,423.30

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	396.40
Life Insurance	721.70
Other Clients	2,195.20
Other Mutual	252.10
Pension Funds	16,857.90

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	9,782.30
UK	2,832.50
Europe ex-UK	6,768.50
Middle East	28.70
Pacific ex-Japan	686.80
Japan	100.00
Other	224.50

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	21
Research Analysts	20
Combined Manager/Analysts	7
Marketing	28
Investment Administration/Legal/	
Compliance/Operations	45
Total Investment Prof Staff	41
Total Non-Investment Prof Staff	73

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 8

33

UK North America

ESG

Signatory to PRI: Yes

#### STONEHAGE FLEMING INVESTMENT MANAGEMENT

**Primary address** 

15 Suffolk Street, London SW1Y 4HG, UK

#### Website

www.stonehagefleminginvestments.com

Contact email enquiries@stonehagefleming.com

#### Contact telephone 02070870173

Founding year 2015

Total assets under management (as at 31 December 2019) - £m 10,600

#### STOREBRAND ASSET MANAGEMENT AS

#### **Primary address**

Professor Kohts vei 9, Lysaker, Norway 1327

#### Website

www.storebrandfunds.co.uk

#### **Contact email**

ik@storebrand.no

#### **Contact telephone**

+47 22311200

#### Founding year 1981

#### Description of organisation

Storebrand Asset Management (SAM) is a Nordic pioneer and market leader within sustainable investments. SAM is a wholly owned subsidiary of Storebrand ASA, which is listed on the Oslo Stock Exchange (ticker: STB). Client assets are invested in funds and segregated accounts of equities, fixed income, real estate and private equity investments.

#### Total assets under management (as at 31 December 2019) – NOK krm 830,676

#### Assets under management by asset class (as at 31 December 2019) – NOK krm

Fixed Income	433,351.00
Equity	346,876.00
Property	27,087.00
Cash/Deposit	10,051.18
Other	13,311.46

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	38
Research Analysts	10
Dealing	1
Marketing	29
Investment Administration/Legal/	
Compliance/Operations	83

Total Investment Prof Staff Total Non-Investment Prof Staff

Geographical breakdown of Investment Professionals (as at 31 December 2019) Europe 49

ESG Signatory to PRI: Yes

#### **STRALEM & COMPANY, INC**

**Primary address** 551 Madison Ave, 10th Floor, New York, NY 10022, USA

Website www.stralem.com

**Contact email** andrea.lustig@stralem.com

**Contact telephone** 212-888-8123

Founding year 1966

Total assets under management (as at 31 December 2019) - \$m 253

#### Assets under management by asset class

las at 31 December 2019J – \$m		
Equity	186.80	
Other	66.10	

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	6.70
Other Clients	165.50
Other Mutual	80.60

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	251.50
Other	1.40

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	2
Research Analysts	1
Dealing	1
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	3
Total Investment Prof Staff	5
Total Non-Investment Prof Staff	3

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) 5

North America

#### SUMITOMO MITSUI DS ASSET

#### MANAGEMENT

49

112

Primary address Atago Green Hills MORI Tower 28F. 2-5-1 Atago, Minato-ku, Tokyo, Japan 105-6228

Website www.smd-am.co.uk

Contact email ukmarketing@smd-am.co.jp

Contact telephone 020 7507 6400

Founding year 1973

#### **Description of organisation**

We are one of the largest investment management companies in Japan, offering discretionary investment management, investment trusts and advisory services to a range of institutional investors, pension funds, government agencies and retail investors worldwide. We offer a range of global equity, regional equity and fixed income solutions for the global market, through a range of investment vehicles.

#### Total assets under management (as at 31 December 2019) - \$m 140 763

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	56,253.80
Equity	30,965.50
Other	53,543.50

#### Assets under management by client type (as at 31 December 2019) - \$m

Non Life Insurance	39,536.10
Other Clients	31,070.40
Other Mutual	7,894.20
Pension Funds	27,174.30
Private Clients	1,403.30
Retail	33,684.70

#### Assets under management by client domicile (as at 31 December 2019) - \$m

dominie (as at of December	2010J - 4111
Europe ex-UK	647.70
Middle East	3,193.10
Pacific ex-Japan	1,031.60
Japan	133,117.90
Other	2,772.60

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	164
Research Analysts	112
Dealing	24
Marketing	287
Investment Administration/Legal/	
Compliance/Operations	484
Total Investment Prof Staff	303
Total Non-Investment Prof Staff	771

#### **Geographical breakdown of Investment** Professionals (as at 31 December 2019)

UK	4
North America	4
Japan	261
Pacific ex-Japan	35

**FSG** Signatory to PRI: Yes

#### SUSTAINABLE GROWTH ADVISERS LP

#### **Primary address**

301 Tresser Blvd, Ste 1310, Stamford, CT 06901. USA

#### Website

www.sgadvisers.com

#### **Contact telephone**

203-348-4742

Founding year 2003

Total assets under management (as at 31 December 2019) - \$m 14.891

Assets under management by asset class (as at 31 December 2019) - \$m 14.891.40 Equity

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	451.80
Non Life Insurance	355.20
Other Clients	9,476.30
Other Mutual	1,884.70
Pension Funds	2.723.40

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	9,281.50
UK	1,173.80
Europe ex-UK	1,200.70
Middle East	56.80
Pacific ex-Japan	1,447.60
Japan	41.20
Other	1,689.80

#### Staff analysis (as at 31 December 2019)

Research Analysts	9
Combined Manager/Analysts	3
Dealing	3
Marketing	5
Investment Administration/Legal/	
Compliance/Operations	9
Total Investment Prof Staff	15
Total Non-Investment Prof Staff	14

#### ESG

Signatory to PRI: Yes



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WWW.CAMRADATA.COM



#### SUSTAINABLE INSIGHT CAPITAL MANAGEMENT

#### **Primary address** 261 Fifth Avenue, 8h Floor, New York, NY 10016, USA

#### Website www.sicm.com

**Contact email** info@sicm.com

#### **Contact telephone** 646.790.4800

#### Founding year 2012

Total assets under management (as at 31 December 2019) - \$m

208

#### Assets under management by asset class (as at 31 December 2019) - \$m 208.40 Eauity

#### Assets under management by client domicile (as at 31 December 2019) - \$m US 198.10 Other 10.20

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	2
Research Analysts	2
Investment Administration/Legal/	
Compliance/Operations	2
Total Investment Prof Staff	4
Total Non-Investment Prof Staff	2

#### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	1
North America	2
Pacific ex-Japan	1

FSG Signatory to PRI: Yes

#### SVM ASSET MANAGEMENT LIMITED

Website www.svmonline.co.uk

**Contact** email info@svmonline.co.uk

Founding year 1990

Total assets under management (as at 31 December 2019) - £m 592

#### SYDBANK A/S

Website www.sydbank.com/sydbankcom

## Founding year

1970

#### Total assets under management (as at 31 December 2019) - \$m 14,126

Assets under management by asset class (as at 31 December 2019) - \$m	
Fixed Income	5,338.80
Equity	2,645.60
Other	6,141.30

#### Assets under management by client type (as at 31 December 2019) - \$m

Other Clients	3,555.70
Private Clients	6,740.90
Retail	3,829.00

#### Assets under management by client dominilo (ac at 21 Da ombor 2010)

domicile tas at 51 December	2019) - 9m
Europe ex-UK	14,125.70

#### ESG

Signatory to PRI: Yes



#### T ROWE PRICE GROUP, INC.

**Primary address** 60 Queen Victoria Street, London EC4N 4TZ, ΙK

Website www.troweprice.com

**Contact** email Consultant\_Database\_Group@troweprice. com

**Contact telephone** +44 207 651 8200

#### Founding year 1937

#### **Description of organisation**

At T. Rowe Price, we're solely focused on providing investment management and longterm results for clients. We're an independent investment management firm with clients in 49 countries, offering investors a full range of equity, fixed income and multiasset strategies. Our experience through all market conditions contributes to a proven investment strategy designed to produce strong performance for the long term.

#### Total assets under management (as at 31 December 2019) - \$m 1.206.800

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	242,290.30
Equity	937,347.70
Other	27,162.00

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	4,814.50
Non Life Insurance	129,537.80
Other Clients	132,966.50
Other Mutual	46,940.00
Pension Funds	81,579.30
Private Clients	175,159.10
Retail	635,802.80

#### Assets under management by client

domicile (as at 31 December 2019) - \$m	
US	1,123,546.20
UK	4,560.50
Europe ex-UK	31,801.90
Middle East	1,816.50
Pacific ex-Japan	21,519.10
Japan	7,251.80
Other	16,304.10

#### Staff analysis (as at 31 December 2019)

Portfolio Managers	133
Research Analysts	292
Dealing	87
Marketing	1,179
Investment Administration/Legal/	
Compliance/Operations	5560
Total Investment Prof Staff	661
Total Non-Investment Prof Staff	6,739

ESG

Signatory to PRI: Yes

#### TCW

#### **Primary address** 25 Hanover Square, London W1S 1JF, UK

Website www.tcw.com

#### **Contact email**

clive.crowe@tcw.com

**Contact telephone** 0203 817 3564

### **Founding year** 1971

#### Total assets under management (as at 31 December 2019) - \$m 217.480

Assets under management by asset class
(as at 31 December 2019) - \$m

Fixed Income	199,289.10
Equity	11,891.40
Other	6,299.50

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	1,364.70
Non Life Insurance	7,404.20
Other Clients	66,792.90
Other Mutual	14,761.30
Pension Funds	31,558.60
Private Clients	5,877.50
Retail	89,720.80

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	186,269.00
UK	1,111.00
Europe ex-UK	3,895.00
Middle East	7,902.00
Pacific ex-Japan	7,415.00
Japan	9,324.00
Other	1,564.00

### Staff analysis (as at 31 December 2019)

Portfolio Managers	23
Research Analysts	82
Marketing	120
Investment Administration/Legal/	
Compliance/Operations	352
Total Investment Prof Staff	151
Total Non-Investment Prof Staff	472

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

North America	149

**ESG** Signatory to PRI: Yes

### TEEWINOT CAPITAL ADVISERS, LLC

Website www.teewinotfunds.com

Contact email teewinotfunds.com

### Founding year

### 2003

Total assets under management (as at 31 December 2019) - \$m 393

Assets under management by asset class (as at 31 December 2019) - \$m Equity 393.00

Assets under management by client domicile (as at 31 December 2019) - \$m US 393.00

### Staff analysis (as at 31 December 2019)

Portfolio Managers	1
Research Analysts	2
Dealing	3
Marketing	1
Investment Administration/Legal/	
Compliance/Operations	3
Total Investment Prof Staff	6
Total Non-Investment Prof Staff	4

### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 6

### THIRD AVENUE MANAGEMENT LLC

Website www.thirdave.com

Contact email rfpteam@thirdave.com

**Founding year** 1986

### **Description of organisation**

Third Avenue is a boutique asset manager utilising an unconstrained, value-oriented approach to investments across market capitalisations and geographies. Our investment expertise includes Real Estate, Small-Cap and Global Value strategies.

### Total assets under management (as at 31 December 2019) - \$m 2,083

### Assets under management by asset class (as at 31 December 2019) - \$m

Equity	990.50
Property	1,092.42

Assets under management by client type (as at 31 December 2019) - \$m Charity/Endowments 1.00

Other Clients	89.72
Other Mutual	1,977.00
Private Clients	15.20

Assets under management by client domicile (as at 31 December 2019) - \$m

US	1,857.90
Other	225.20

### Staff analysis (as at 31 December 2019)

Research Analysts	5
Combined Manager/Analysts	5
Dealing	2
Investment Administration/Legal/	
Compliance/Operations	13
Total Investment Prof Staff	12
Total Non-Investment Prof Staff	13

### Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 12

### THREADNEEDLE ASSET MANAGEMENT LTD

### **Primary address**

Cannon Place 78 Cannon Street London United Kingdom EC4N 6AG

### Website

www.columbiathreadneedle.com

### **Contact email**

camilla.crowe@columbiathreadneedle.com

### **Contact telephone**

+44 (0)20 7464 5000

### **Founding year** 1994

### **Description of organisation**

Threadneedle Asset Management Ltd and Columbia Management Investment Advisers, LLC are the global asset management group of Ameriprise Financial, Inc. (NYSE: AMP), a leading US-based financial services firm. In 2012, Threadneedle and Columbia began working together to enhance both firms' capabilities in global asset classes; this led to the launch in 2015 of the global brand, Columbia Threadneedle Investments.

#### Total assets under management (as at 31 December 2019) - £m 106.074

## Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	26,169.80
Equity	55,597.50
Property	7,334.10
Cash/Deposit	4,352.10
Other	12,620.70

### Assets under management by client type (as at 31 December 2019) - £m

Non Life Insurance	16,514.50
Other Clients	22,016.20
Pension Funds	21,823.30
Retail	45,720.20

### Assets under management by client domicile (as at 31 December 2019) - £m

US	1,233.00
UK	80,319.80
Europe ex-UK	17,140.40
Middle East	4,186.90
Pacific ex-Japan	2,266.30
Japan	20.30
Other	907.60

### Staff analysis (as at 31 December 2019)

Portfolio Managers	77
Research Analysts	51
Dealing	12
Total Investment Prof Staff	140
Total Non-Investment Prof Staff	675

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

i i oressionais (as at or becember	2013
UK	
Pacific ex-Japan	

### ESG

Signatory to PRI: Yes

### TIETON CAPITAL MANAGEMENT

### Primary address

4700 Tieton Drive, Suite C, Yakima, WA 98908, USA

### Website www.TietonCapital.com

Contact email

Tieton@TietonCapital.com

### Contact telephone

509-965-6488

Founding year 2005

**Total assets under management (as at 31 December 2019) - \$m** 150

### Assets under management by asset class (as at 31 December 2019) - \$m

Equity	149.60

Assets under management by client type		
(as at 31 December 2019) - \$m		
Charity/Endowments	35.50	
Other Clients	34.10	
Private Clients	80.00	

### Assets under management by client domicile (as at 31 December 2019) – \$m

US	149.60
Staff analysis (as at 31 December 2019)	
Portfolio Managers	. 1
Research Analysts	1
Investment Administration/Legal/	
Compliance/Operations	1

Total Investment Prof Staff

Geographical breakdown of Investment Professionals (as at 31 December 2019) North America 3

### TOKIO MARINE ASSET MANAGEMENT CO., LTD

### Website

www.tokiomarineam.com

Contact email tmal@tokiomarine.co.uk

Founding year 1985

132

8

### **Total assets under management (as at 31 December 2019) - £m** 48,946

## Assets under management by asset class (as at 31 December 2019) - £m

	•
Fixed Income	13,067.10
Equity	6,342.50
Other	29,536.60

#### Assets under management by client type (as at 31 December 2019) - £m

	_	
Other Clients		14,437.20
Pension Funds		22,201.30
Retail		12,307.70

### Assets under management by client

domicile (as at 31 Dec	ember 2019) - £m
Middle East	568.70
Japan	48,377.60

### Staff analysis (as at 31 December 2019)

Portfolio Managers	77
Research Analysts	43
Marketing	51
Investment Administration/Legal/	
Compliance/Operations	64
Total Investment Prof Staff	120
Total Non-Investment Prof Staff	254

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UN	1
North America	9
Japan	102
Pacific ex-Japan	8

ESG

Signatory to PRI: Yes

### TRINITY STREET ASSET MANAGEMENT

Website www.trinitystreetam.com

### Contact email

Marketing@trinitystreetam.com

Founding year 2002

3

### Description of organisation

TSAM is a boutique investment management firm focused on global & international equities.

Total assets under management (as at 31 December 2019) - \$m 4 776

### Assets under management by asset class (as at 31 December 2019) - \$m Equity 4,776.27

### Assets under management by client domicile (as at 31 December 2019) - \$m

4,378.31
50.50
256.91
90.55

### Staff analysis (as at 31 December 2019)

Portfolio Managers	3
Research Analysts	3
Dealing	2
Marketing	5
Investment Administration/Legal/	
Compliance/Operations	10
Total Investment Prof Staff	6
Total Non-Investment Prof Staff	15

#### Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 6

### TT INTERNATIONAL

### **Primary address**

62 Threadneedle Street, London EC2R 8HP, UK

### Website

www.ttint.com

## Contact email info@ttint.com

Contact telephone 02075091000

Founding year

## Description of organisation

Founded in 1988, TT International is a leading global asset manager specialising in long-only and alternative strategies. Our Long-Only strategies span Global, International ex-US, Emerging Market, Asian, Chinese, European and UK equities. Our Alternative strategies comprise Equity Long/Short and Global Macro.

Total assets under management (as at 31 December 2019) - \$m 8436

Assets under management by asset class (as at 31 December 2019) - \$m 7 400 00

Equity	7,460.90
Other	974.60

#### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	118.00
Other Clients	3,836.00
Pension Funds	4,467.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

doministic (d) di Di December	
US	3,232.40
UK	1,424.10
Europe ex-UK	1,086.40
Middle East	349.50
Pacific ex-Japan	2,141.60
Japan	75.40
Other	111.90

### Staff analysis (as at 31 December 2019)

Research Analysts	9
Combined Manager/Analysts	16
Dealing	6
Marketing	12
Investment Administration/Legal/	
Compliance/Operations	20
Total Investment Prof Staff	32
Total Non-Investment Prof Staff	55

#### **Geographical breakdown of Investment** Professionals (as at 31 December 2019)

UK	26
Pacific ex-Japan	6

FSG Signatory to PRI: Yes

### TWEEDY, BROWNE COMPANY LLC

Website www.tweedy.com

**Contact email** jminard@tweedy.com

Founding year 1920

#### Total assets under management (as at 31 December 2019) - \$m 14.864

Assets under management by asset class (as at 31 December 2019) - \$m 14,863.80 Equity

Assets under management by client type (as at 31 December 2019) - \$m Charity/Endowments 421.40

Other Clients	4,082.60
Pension Funds	1,122.80
Retail	9,237.00

#### Assets under management by client domicile (as at 31 December 2019) - \$m

domicile cas at of December	2013) - 311
US	11,304.40
UK	94.20
Europe ex-UK	501.90
Pacific ex-Japan	1,622.70
Other	1,340.50

### Staff analysis (as at 31 December 2019)

Research Analysts	8
Combined Manager/Analysts	6
Dealing	5
Marketing	3
Investment Administration/Legal/	
Compliance/Operations	28
Total Investment Prof Staff	20
Total Non-Investment Prof Staff	31

### TWENTYFOUR ASSET MANAGEMENT LLP

### **Primary address**

8th Floor The Monument Building, 11 Monument Street, London EC3R 8AF, UK

Website www.twentyfouram.com

### **Contact email**

institutional@twentyfouram.com

**Contact telephone** 0207 015 8900

### Founding year

2008

Total assets under management (as at 31 December 2019) - £m 16.123

Assets under management by asset class (as at 31 December 2019) - £m 16,122.60 Fixed Income

### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	115.70
Non Life Insurance	234.10
Other Clients	5,086.10
Other Mutual	8,300.20
Pension Funds	2,386.50

Assets under management by client domicile (as at 31 December 2019) - £m 16.122.60 UK

### Staff analysis (as at 31 December 2019)

Portfolio Managers	16
Research Analysts	11
Combined Manager/Analysts	2
Marketing	16

#### Investment Administration/Legal/ Compliance/Operations 21 Total Investment Prof Staff 28 37 Total Non-Investment Prof Staff

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	25
North America	3

### ESG

Signatory to PRI: Yes



### **UBS ASSET MANAGEMENT**

**Primary address** 5 Broadgate, London EC2M 2QS, UK

Website www.ubs.com

**Contact email** malcolm.gordon@ubs.com

**Contact telephone** +44 (0) 20 7901 5418

Founding year 1998

### Description of organisation

UBS Asset Management is a large-scale and diversified asset manager, with a presence in 22 countries. We offer investment capabilities and investment styles across major traditional and alternative asset classes as well as platform solutions and advisory support, to institutions, wholesale intermediaries and wealth management clients. We take a connected approach to find the answers to our clients' investment challenges.

### Total assets under management (as at 31 December 2019) - \$m 902,864

Assets under management by asset class (as at 31 December 2019) - \$m Fixed Income 151,362.36

Equity	366,987.15
Property	85,398.02
Cash/Deposit	101,654.16
Other	197,462.20

### Assets under management by client type (as at 31 December 2019) - \$m

Non Life Insurance	701.99
Other Clients	29,387.33
Pension Funds	867,439.68
Private Clients	59.08
Retail	5,275.82

#### Assets under management by client domicile (as at 31 December 2019) - \$m

US	187,330.12
UK	64,025.56
Europe ex-UK	440,493.68
Middle East	43,121.67
Pacific ex-Japan	94,073.68
Japan	25,130.90
Other	48,688.27

### FSG

Signatory to PRI: Yes

### **UNIGESTION SA**

### **Primary address**

8C avenue de Champel, CP 387, 1211 Geneva 12, Switzerland

### Website

www.unigestion.com

### **Contact email**

consultants@unigestion.com

### **Contact telephone** +41 (0) 22 704 41 11

Founding year 1971

### **Description of organisation**

Unigestion is an independent, specialist asset manager providing innovative, tailored solutions for investors worldwide. Today, we are responsible for £17.11 billion in assets under management across our four areas of expertise - equities, private equity, liquid alternatives and multi asset. (Source: Unigestion. All data as at 30.06.2020)

#### Total assets under management (as at 31 December 2019) - £m 17.310

Assets under management by asset class (as at 31 December 2019) - £m Equity 8,782.20 Other 8,528.10

Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	326.70
Non Life Insurance	3,582.60
Other Clients	4,031.90
Pension Funds	8,080.60
Private Clients	1,288.50

#### Assets under management by client domicile (as at 31 December 2019) - £m

US	1,010.30
UK	2,290.10
Europe ex-UK	11,031.10
Middle East	0.10
Pacific ex-Japan	468.00
Other	2,509.00

### Staff analysis (as at 31 December 2019)

Portfolio Managers	24
Research Analysts	40
Marketing	55
Investment Administration/Legal/	
Compliance/Operations	57
Total Investment Prof Staff	139
Total Non-Investment Prof Staff	99

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	
North America	4
Europe	57
Pacific ex-Japan	4

ESG

Signatory to PRI: Yes

### **UNIMAR FINANCIAL SERVICES, LLC**

### **Primary address**

1450 Brickell Avenue, Suite 2160, Miami, FL 33131, USA

### Website

www.unimarfinancial.com

### **Contact email**

valerie.gadala@unimarfinancial.com

**Contact telephone** +1 (786) 245-4164

Founding year 2011

### UNION BANCAIRE PRIVÉE, UBP SA

Primary address 96-98, rue du Rhône, PO Box 1320, Geneva, Switzerland

Website www.ubp.com

**Contact email** RFPteam@ubp.ch

### **Contact telephone** 41 58 819 2111

Founding year 1969

### **Description of organisation**

UBP is one of the leading Swiss private banks, and focuses on asset management for institutional clients and wealth management for private clients. UBP offers an extensive range of long-only and alternative products, both absolute and relative return strategies, which aim to grow client assets while applying a rigorous and disciplined risk management approach.

#### Total assets under management (as at 31 December 2019) - CHFm 140.271

### Assets under management by asset class (as at 31 December 2019) - CHFm

Fixed Income	48,638.00
Equity	33,045.00
Cash/Deposit	25,831.00
Other	32,758.00

### Assets under management by client type (as at 31 December 2019) - CHFm

Charity/Endowments	741.00
Life Insurance	3,981.00
Other Clients	17,649.00
Pension Funds	5,417.00
Private Clients	4,964.00
Retail	10,859.00

### Assets under management by client domicile (as at 31 December 2019) - CHFm

US	73.00
UK	2,511.00
Europe ex-UK	28,534.00
Middle East	954.00
Pacific ex-Japan	4,092.00
Japan	7,331.00
Other	116.00
ouner	110:00

### Staff analysis (as at 31 December 2019)

Portfolio Managers	130
Research Analysts	49
Dealing	76
Marketing	727
Investment Administration/Legal/	
Compliance/Operations	761
Total Investment Prof Staff	479
Total Non-Investment Prof Staff	1,264

### **Geographical breakdown of Investment** Professionals (as at 31 December 2019)

UK	118
North America	25
Europe	1,229
Japan	17
Pacific ex-Japan	312
Other	42.00

**ESG** Signatory to PRI: Yes

### UNION INVESTMENT

Primary address Weißfrauenstrasse 7, Frankfurt am Main, Germany 60311

Website www.union-investment.com

**Contact email** institutional@union-investment.com

**Contact telephone** +49 69 2567 0

**Founding year** 1956

#### Total assets under management (as at 31 December 2019) – €m 364.801

### Assets under management by asset class (as at 31 December 2019) - €m

Fixed Income	96,622.90
Equity	60,889.90
Property	45,403.50
Other	161,884.60

### Assets under management by client type (as at 31 December 2019) - €m

Charity/Endowments	1,902.30
Non Life Insurance	38,128.20
Other Clients	110,904.90
Other Mutual	48,282.50
Pension Funds	11,482.00
Retail	154,101.10

### Assets under management by client

domicile las at 31 December 2019J – Em		
UK	533.00	
Europe ex-UK	335,183.80	
Pacific ex-Japan	705.00	
Japan	60.90	
Other	28,318.20	

### Staff analysis (as at 31 December 2019)

Combined Manager/Analysts	170
Dealing	19
Marketing	766
Investment Administration/Legal/	
Compliance/Operations	2308
Total Investment Prof Staff	242
Total Non-Investment Prof Staff	3,025

### Geographical breakdown of Investment Professionals (as at 31 December 2019) Europe 242

Europe

### ESG

Signatory to PRI: Yes



### VALUE PARTNERS HONG KONG LIMITED

Primary address 43rd floor, The Center, 99 Queen's Road Central, Hong Kong

Website www.valuepartners-group.com

Contact email investservices@vp.com.hk

**Contact telephone** (852) 2880 9263

Founding year 1993

Total assets under management (as at 31 December 2019) - \$m 14.870

### Assets under management by asset class

(as at 31 December 2019) - \$m	
Fixed Income	6,794.70
Equity	8,019.20
Other	1,963.00

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	12.30
Non Life Insurance	257.10
Other Clients	14,342.00
Pension Funds	258.60

## Assets under management by client domicile (as at 31 December 2019) - \$m

uonnelle las al or december	20103 - 4111
US	414.10
UK	79.30
Europe ex-UK	475.60
Middle East	0.50
Pacific ex-Japan	13,658.50
Japan	153.30
Other	88.60

### VAN ECK ASSOCIATES CORPORATION

Primary address

666 Third Avenue, 9th Floor, New York, NY

### 10017, USA

Website www.vaneck.com

Contact email info@vaneck.com

**Contact telephone** 800-826-2050

Founding year 1955

Total assets under management (as at 31 December 2019) - \$m 55.555

## Assets under management by asset class (as at 31 December 2019) - \$m

	ΨIII	
Fixed Income		14,621.10
Equity		40,334.70
Other		599.00

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	100.50
Non Life Insurance	1,908.30
Other Clients	644.10
Other Mutual	4,248.60
Pension Funds	103.50
Retail	48,549.80

### Assets under management by client domicile (as at 31 December 2019) - \$m

doministic (d) de or beccember	
US	49,421.20
Europe ex-UK	3,563.20
Pacific ex-Japan	2,503.90
Other	66.50

### ESG

Signatory to PRI: Yes

### VANGUARD ASSET MANAGEMENT

### **Primary address**

The Walbrook Building, 25 Walbrook, London EC4N 8AF, UK

#### Website

www.vanguard.co.uk

#### **Contact email**

Consultant\_Relations\_Europe@vanguard. co.uk

#### **Contact telephone** 0203 753 5600

Founding year 1975

Total assets under management (as at 31 December 2019) - \$m 5,769,898

Assets under management by asset class (as at 31 December 2019) - \$m		
Fixed Income	1,314,009.90	
Equity	3,889,572.78	
Other	566,315.54	

Other ESG

Signatory to PRI: Yes

### VICTORY CAPITAL MANAGEMENT INC.

Primary address 15935 La Cantera Parkway, Building Two, San Antonio, TX 78256, USA

Website www.vcm.com

Contact email rfp@vcm.com

**Founding year** 1894

Total assets under management (as at 31 December 2019) - \$m 151,832

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	53,337.20
Equity	90,765.90
Other	7,728.50

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	749.60
Non Life Insurance	3,566.30
Other Clients	38,982.60
Other Mutual	104,916.40
Pension Funds	3,390.80
Private Clients	225.90

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	149,410.70
Europe ex-UK	29.60
Japan	985.20
Other	1,406.00

### Staff analysis (as at 31 December 2019)

Portfolio Managers	59
Research Analysts	58
Dealing	17
Marketing	12
Investment Administration/Legal/	
Compliance/Operations	177
Total Investment Prof Staff	117
Total Non-Investment Prof Staff	181

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UI	
North America	111
Pacific ex-Japan	5

### ESG

Signatory to PRI: Yes

### VN CAPITAL MANAGEMENT, LLC

Website www.vncapital.net

Contact email jtv@vncapital.net

Founding year 2002

Total assets under management (as at 31 December 2019) - \$m 129

Assets under management by asset class (as at 31 December 2019) - \$m Equity 128.92

### VONTOBEL ASSET MANAGEMENT

Primary address 22 Sackville Street, London W1S 3DN, UK

Website www.vontobel.com/am

**Contact email** rfp.requests@vontobel.com

**Contact telephone** +44 207 255 8321

### **Founding year** 1924

### **Description of organisation**

Vontobel Asset Management ("VAM") is an active asset manager with global reach and a multi-boutique approach. Each of our boutiques draws on specialised investment talent, a strong performance culture and robust risk management. We deliver leadingedge solutions for both institutional and private clients.

Total assets under management (as at 31 December 2019) – CHFm 121,636

Assets under management by asset class (as at 31 December 2019) - CHFm

Fixed Income	44,081.00
Equity	47,603.00
Other	29,952.00

### Assets under management by client type (as at 31 December 2019) - CHFm Charity/Endowments 3,682.00

Other Clients 82,387.00

#### Pension Funds

35,566.00

### Assets under management by client domicile (as at 31 December 2019) - CHFm

US	17,036.00
UK	19,460.00
Europe ex-UK	77,178.00
Middle East	218.00
Pacific ex-Japan	5,596.00
Japan	1,470.00
Other	677.00

### Staff analysis (as at 31 December 2019)

Portfolio Managers	78
Research Analysts	74
Total Investment Prof Staff	184
Total Non-Investment Prof Staff	250

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	26
North America	31
Europe	123
Pacific ex-Japan	4

**ESG** Signatory to PRI: Yes

### VOYA INVESTMENT MANAGEMENT

Primary address 230 Park Avenue, New York, NY 10169, USA

Website www.voyainvestments.com

**Contact email** VoyalMInstitutionalDatabaseTeam@voya.com

Contact telephone 2123098200

**Founding year** 1972

Total assets under management (as at 31 December 2019) - \$m 229.962

#### Assets under management by asset class (as at 31 December 2019) - \$m

162,611.00
57,438.60
791.20
9,121.50

### Assets under management by client type (as at 31 December 2019) - \$m

139.60
79,094.30
45,055.20
36,125.00
35,888.40
33,659.90

### Assets under management by client

domicile las at 31 December 2019J – \$m		
US	213,320.30	
Europe ex-UK	9,661.30	
Middle East	349.40	
Pacific ex-Japan	3,606.00	
Japan	817.80	
Other	2,207.60	

### Staff analysis (as at 31 December 2019)

Portfolio Managers	75
Research Analysts	164
Dealing	10
Marketing	179
Investment Administration/Legal/	
Compliance/Operations	468
Total Investment Prof Staff	250
Total Non-Investment Prof Staff	647

ESG

Signatory to PRI: Yes

### **VULCAN VALUE PARTNERS**

Website www.vulcanvaluepartners.com

**Contact email** adam@vulcanvaluepartners.com

**Founding year** 2007

Total assets under management (as at 31 December 2019) - \$m 15,275

Assets under management by asset class	
(as at 31 December 2019) - \$m	
Equity	15,275.10

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	3,189.90
Non Life Insurance	21.00
Other Clients	3,865.90
Other Mutual	2,118.40
Pension Funds	3,214.40
Private Clients	2,865.60

## Assets under management by client domicile (as at 31 December 2019) - \$m

US	11,880.40
UK	377.60
Europe ex-UK	2,619.50
Middle East	81.80
Pacific ex-Japan	6.80
Other	309.10

### Staff analysis (as at 31 December 2019)

Portfolio Managers	1
Research Analysts	11
Combined Manager/Analysts	1
Dealing	3
Marketing	1

Investment Administration/Legal/ Compliance/Operations

Total Investment Prof Starr
Total Non-Investment Prof Staff

### ESG

Signatory to PRI: Yes



### WALTER SCOTT & PARTNERS LIMITED

**Primary address** One Charlotte Square, Edinburgh EH2 4DR, UK

Website www.walterscott.com

**Contact email** clientservice@walterscott.com

**Contact telephone** +44 131 225 1357

Founding year 1983

### **Description of organisation**

Our sole activity is to manage long-term equity portfolios for institutional investors around the world. Our in-house research team employs rigorous, bottom-up, fundamental analysis to invest in exceptional wealth-creating businesses on a long-term basis. We have applied the same investment philosophy to every portfolio we have managed since the inception of the company.

Total assets under management (as at 31 December 2019) - \$m 74.252

Assets under management by asset class (as at 31 December 2019) - \$m Equity 74,251.90

Staff analysis (as at 31 December 2019)	
Combined Manager/Analysts	21
Dealing	5
Marketing	23

Investment Administration/Legal/<br/>Compliance/Operations82Total Investment Prof Staff42Total Non-Investment Prof Staff115

ESG

38

18

39

Signatory to PRI: Yes

### WASATCH GLOBAL INVESTORS

### Website

secure.wasatchfunds.com

### **Contact** email

InstitutionalInfo@wasatchadvisors.com

Founding year 1975

### Description of organisation

Based in Salt Lake City, Utah, Wasatch Global Investors is a \$21 billion AuM investment management firm. Wasatch is a specialist in small-cap investing with dedicated strategies that include US Small Cap, Global Small Cap, Emerging Markets Small Cap, Emerging Markets Select, Frontier Emerging Small Countries and Emerging India. With nearly half of the firm's employees working as investment professionals, Wasatch relies upon intensive, fundamental research to seek out high-quality, long-duration growth companies.

### Total assets under management (as at 31 December 2019) - \$m 20.842

.0,842

#### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	358.80
Equity	20,482.70

## Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	700.20
Other Clients	3,616.20
Pension Funds	5,891.00
Private Clients	311.00
Retail	10,323.00

### Assets under management by client domicile (as at 31 December 2019) - \$m

donnene (d) de or beccenhoer	20103 0111
US	16,974.60
UK	1,556.20
Europe ex-UK	620.10
Middle East	219.40
Pacific ex-Japan	420.60
Other	1,050.70

### Staff analysis (as at 31 December 2019)

20
15
4
6

Investment Administration/Legal/	
Compliance/Operations	38
Total Investment Prof Staff	39
Total Non-Investment Prof Staff	44

### ESG

Signatory to PRI: Yes

### WAVEFRONT GLOBAL ASSET MANAGEMENT CORP

Primary address 36 Toronto Street, Suite 750, Toronto, Ontario M5C 2C5, Canada

Website www.wavefrontgam.com

**Contact email** info@wavefrontgam.com

**Contact telephone** +1 416 933 8261

Founding year 1998

### WAVERTON INVESTMENT MANAGEMENT

Website www.waverton.co.uk

Contact email jross@waverton.co.uk

**Founding year** 1986

Total assets under management (as at 31 December 2019) - £m 6,208

### Assets under management by asset class (as at 31 December 2019) - £m

Fixed Income	717.06
Equity	3,597.69
Cash/Deposit	2.48
Other	1,891.04

### Staff analysis (as at 31 December 2019)

Portfolio Managers	31
Research Analysts	14
Dealing	4
Marketing	8
Total Investment Prof Staff	44

### ESG

Signatory to PRI: Yes

### WELLINGTON MANAGEMENT INTERNATIONAL LIMITED

### Primary address

Cardinal Place, 80 Victoria Street, London SW1E 5JL, UK

Website www.wellington.com

Contact email mig@wellington.com

**Contact telephone** 44-20-7126-6000

Founding year 1928

### Description of organisation

Tracing our history to 1928, Wellington Management is one of the largest independent investment management firms in the world. We serve as a trusted adviser for institutions in over 63 countries. Our innovative investment solutions are built on the strength of rigorous, proprietary research and span nearly all sectors of the liquid, global securities markets. As a private firm whose sole business is investment management, our long-term view and interests are aligned with those of our clients.

### Total assets under management (as at 31 December 2019) - £m 871,652

### Assets under management by asset class (as at 31 December 2019) - £m

342,889.00
374,470.00
154,293.00

## Assets under management by client type (as at 31 December 2019) – fm

Charity/Endowments	31,446.00
Life Insurance	76,790.00
Other Clients	77,538.00
Other Mutual	491,498.00
Pension Funds	193,280.00
Private Clients	1,100.00

### Assets under management by client domicile (as at 31 December 2019) - £m

US	712,535.00
UK	25,527.00
Europe ex-UK	58,610.00
Middle East	7,796.00
Pacific ex-Japan	44,434.00
Japan	8,844.00
Other	13,906.00

### Staff analysis (as at 31 December 2019)

Portfolio Managers	148
Research Analysts	501
Combined Manager/Analysts	54
Dealing	61
Marketing	531
Investment Administration/Legal/	

Compliance/Operations	1396
Total Investment Prof Staff	826
Total Non-Investment Prof Staff	1,652

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	125
North America	609
Europe	1
Japan	14
Pacific ex-Japan	77

### ESG

Signatory to PRI: Yes

### WELLS FARGO ASSET MANAGEMENT

### Primary address

525 Market Street, 10th Floor, San Francisco, CA 94105, USA

### Website

www.wellsfargoassetmanagement.com & www.wellsfargoworldwidefund.com

### **Contact** email

consultantrelations@wellsfargo.com

### **Contact telephone**

415-396-8000

Founding year

### **Description of organisation**

At Wells Fargo Asset Management (WFAM), we have a strong foundation, a rich history of innovation, and a commitment to helping our clients succeed at every financial stage. Our mission is to deliver superior investment solutions to our clients. We have the resources and backing of our parent company, Wells Fargo & Company, and the operational freedom to manage our business as a leading institutional investment manager. Our values centre on:

- Specialised investment teams with proven
- processes and deep expertise. • Rigorous risk management.

### Total assets under management (as at 31 December 2019) - \$m

### 419,141

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	314,337.90
Equity	93,374.30
Other	11,428.70

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	13,301.50
Non Life Insurance	53,899.90
Other Clients	42,003.70

Other Mutual	255,876.40
Pension Funds	51,677.90
Private Clients	2,381.50

## Assets under management by client domicile (as at 31 December 2019) - \$m

dominine tas at or becember	20103 - 4111
US	372,030.00
UK	722.30
Europe ex-UK	12,181.00
Middle East	6,768.70
Pacific ex-Japan	4,522.80
Japan	2,424.80
Other	20,491.30

### Staff analysis (as at 31 December 2019)

Portfolio Managers	143
Research Analysts	168
Dealing	34
Marketing	456
Investment Administration/Legal/	
Compliance/Operations	555
Total Investment Prof Staff	492
Total Non-Investment Prof Staff	1,016

### Geographical breakdown of Investment Professionals (as at 31 December 2019)

UK	55
North America	429
Europe	2
Pacific ex-Japan	3
Other	3.00

### ESG

Signatory to PRI: Yes



### WESTERN ASSET MANAGEMENT

### **Primary address** 10 Exchange Square, Primrose Street, London EC2A 2EN, UK

Website www.westernasset.com

**Contact email** info@westernasset.com

**Contact telephone** 44-207-422-3000

**Founding year** 1971

**Total assets under management (as at 31 December 2019) - £m** 327,956

Assets under management by asset class (as at 31 December 2019) - £m Fixed Income 327,955.87

### Assets under management by client type (as at 31 December 2019) - £m Non Life Insurance 41,480.80 Other Clients 286,475.00

## Assets under management by client domicile (as at 31 December 2019)

- IM	
JS	2
JK	
Europe ex-UK	
Middle East	
Pacific ex-Japan	
Japan	
Other	

240,356.59 2,799.48 15,499.17 9,135.28 20,787.38 26,312.72 13,065.24

### ESG

Signatory to PRI: Yes

### WESTFIELD CAPITAL MANAGEMENT COMPANY, LP

Website

www.westfieldcapital.com

### Contact email

dbernard@wcmgmt.com

Founding year 1989

### **Description of organisation**

Westfield Capital was founded in 1989 and is an SEC-registered investment adviser dedicated to providing quality investment management for institutions and wealthy individuals. Westfield supervises growth equity portfolios with products across the capitalisation spectrum, employing in-depth, fundamental research and analysis.

Total assets under management (as at 31 December 2019) - \$m 14 463

Assets under management by a	asset class
(as at 31 December 2019) - \$m	
Equity	14,417.70
Other	45.30

Assets under management by client type (as at 31 December 2019) - \$m		
Other Clients	970.50	
Pension Funds	13,492.50	

Assets under management by client domicile (as at 31 December 2019) - \$m		
domicile las at 31 December 2019J – \$m		
US	13,526.00	
UK	44.00	
Europe ex-UK	525.60	
Pacific ex-Japan	367.50	

**Staff analysis (as at 31 December 2019)** Research Analysts 3

Combined Manager/Analysts	16
Dealing	3
Marketing	10
Investment Administration/Legal/	
Compliance/Operations	25
Total Investment Prof Staff	23
Total Non-Investment Prof Staff	35

### ESG

Signatory to PRI: Yes

### WESTWOOD MANAGEMENT CORP.

### Primary address

200 Crescent Court, Suite 1200, Dallas, TX 75201, USA

### Website

www.westwoodgroup.com

### **Contact email**

edowden@westwoodgroup.com

Contact telephone 214.756.6976

Founding year 1983

### **Description of organisation**

Westwood Management Corp. is a focused investment management boutique offering high-conviction equity and outcomeoriented solutions. Our investment services can address a wide range of investment objectives and challenges for institutional investors, financial intermediaries and private clients. Westwood has three distinct investment capabilities in US Value Equity, Multi-Asset and Emerging Markets with offices in Dallas, Texas; Boston, Massachusetts; and Toronto, Canada.

### Total assets under management (as at 31 December 2019) - \$m 11.810

### Assets under management by asset class (as at 31 December 2019) - \$m

Fixed Income	545.10
Equity	8,341.60
Property	23.80
Other	2,899.60

### Assets under management by client type (as at 31 December 2019) - \$m

Charity/Endowments	244.30
Non Life Insurance	11.60
Other Clients	5,643.10
Other Mutual	2,175.40
Pension Funds	3,735.70

Assets under management by client domicile (as at 31 December 2019) - \$m US 8,915.80

Europe ex-UK	1,752.70
Pacific ex-Japan	634.20
Japan	153.00
Other	354.40

### Staff analysis (as at 31 December 2019)

Portfolio Managers	7
Research Analysts	13
Combined Manager/Analysts	12
Dealing	6
Marketing	28
Investment Administration/Legal/	
Compliance/Operations	91
Total Investment Prof Staff	46
Total Non-Investment Prof Staff	119

### ESG

Signatory to PRI: Yes

### WHEB GROUP

**Primary address** 7 Cavendish Square, London W1G OPE, UK

Website www.whebgroup.com

Contact email info@whebgroup.com

**Contact telephone** +44 203 219 3411

**Founding year** 2002

### **Description of organisation**

WHEB Asset Management is an independent specialist boutique entirely focused on sustainable and impact investing. WHEB runs a single investment strategy called the FP WHEB Sustainability fund, a global growth mid-cap fund which aims to invest exclusively in companies that are providing solutions to sustainability challenges.

#### Total assets under management (as at 31 December 2019) - £m 387

### Assets under management by asset class (as at 31 December 2019) - £m

Equity	387.00

### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	4.50
Life Insurance	1.20
Other Clients	15.80
Pension Funds	32.00
Private Clients	33.60
Retail	299.90

Assets under management by client domicile (as at 31 December 2019) - £m

UK	305.00
Europe ex-UK	62.00
Pacific ex-Japan	20.00

### Staff analysis (as at 31 December 2019)

Portfolio Managers	2
Research Analysts	2
Marketing	2
Investment Administration/Legal/	
Compliance/Operations	3
Total Investment Prof Staff	5
Total Non-Investment Prof Staff	4

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 5

### ESG

Signatory to PRI: Yes

### WHITEHELM CAPITAL PTY LIMITED

**Primary address** 5th Floor, 17 St Swithin's Lane, London EC4N 8AL, UK

#### Website www.whitehelmcapital.com

**Contact email** generalenquiries@WhitehelmCapital.com

**Contact telephone** +44 207 183 6120

#### Founding year 1998

### **Description of organisation**

Whitehelm Capital Pty Ltd and Whitehelm Capital Ltd (together "Whitehelm") is one of the world's most experienced infrastructure investors, active across the full spectrum of the asset class including:

- Unlisted infrastructure equity,
- Listed infrastructure, and
- Infrastructure debt. Whitehelm has €3.0 billion of funds under management and €11.8 billion (AU\$18.6 billion, £10.6 billion) of funds under advice.

### Total assets under management (as at 31 December 2019) – €m 3,076

3,076

### Assets under management by asset class (as at 31 December 2019) - €m Other 3,076.01

### Assets under management by client type (as at 31 December 2019) - €m

Life Insurance	170.90
Other Clients	13.00
Other Mutual	112.00
Pension Funds	2,773.20

### Private Clients

### Assets under management by client domicile (as at 31 December 2019) - €m

US	1,163.65
UK	276.53
Europe ex-UK	1,129.50
Pacific ex-Japan	122.73
Japan	275.61
Other	107.97

### ESG

Signatory to PRI: Yes

### WILLIAM BLAIR INTERNATIONAL, LIMITED

### Primary address

The William Blair Building, 150 North Riverside Plaza, Chicago, IL 60606, USA

Website sicav.williamblair.com

**Contact telephone** 001-312-236-1600

Founding year 1935

Total assets under management (as at 31 December 2019) - £m 44106

## Assets under management by asset class (as at 31 December 2019) - fm

Fixed Income	789.10
Equity	42,078.00
Other	1,238.70

### Assets under management by client type (as at 31 December 2019) - £m

Charity/Endowments	3,262.20
Other Clients	6,237.60
Pension Funds	24,284.90
Private Clients	60.90
Retail	10,260.20

#### Assets under management by client domicile (as at 31 December 2019) - £m

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US	38,159.10
UK	104.10
Europe ex-UK	3,488.90
Pacific ex-Japan	152.90
Japan	272.20
Other	1,928.60

### Staff analysis (as at 31 December 2019)

Portfolio Managers	27
Research Analysts	41
Dealing	14
Marketing	29
Investment Administration/Legal/	
Compliance/Operations	197
Total Investment Prof Staff	94
Total Non-Investment Prof Staff	226

7.00

Geographical breakdown of Investment Professionals (as at 31 December 2019) UK 12

UIT	1
North America	85
Europe	1
Pacific ex-Japan	1

### ESG

Signatory to PRI: Yes

### WINTON CAPITAL MANAGEMENT LTD.

Primary address Grove House, 27 Hammersmith Grove, London W6 ONE, UK

Website www.winton.com

Contact email info@winton.com

**Contact telephone** +44 (0)20 8576 5800

**Founding year** 1997

### **Description of organisation**

Winton is a research-based investment management company with a single-minded focus on statistical and mathematical inference in financial markets. Founded in 1997 by CEO David Harding, the firm manages approximately \$20 billion of assets for many of the world's largest pension funds, sovereign wealth funds, banks and fund platforms.

Total assets under management (as at 31 December 2019) - \$m 19,815

Assets under management by asset class (as at 31 December 2019) - \$m Other 19,815.20

Assets under management by client type (as at 31 December 2019) - \$m

Non Life Insurance	830.20
Other Clients	7,663.60
Pension Funds	6,562.70
Private Clients	4,758.70

### Assets under management by client domicile (as at 31 December 2019) - \$m

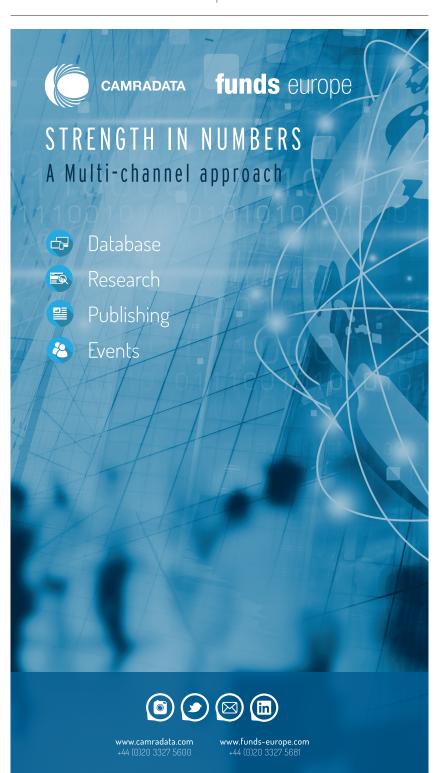
US	5,127.50
UK	4,072.90
Europe ex-UK	2,330.20
Middle East	2,665.70
Pacific ex-Japan	3,287.40
Japan	359.50
Other	1,972.00

### Staff analysis (as at 31 December 2019)

Portfolio Managers	1
Research Analysts	87
Dealing	7
Marketing	39
Investment Administration/Legal/	
Compliance/Operations	65
Total Investment Prof Staff	129
Total Non-Investment Prof Staff	146

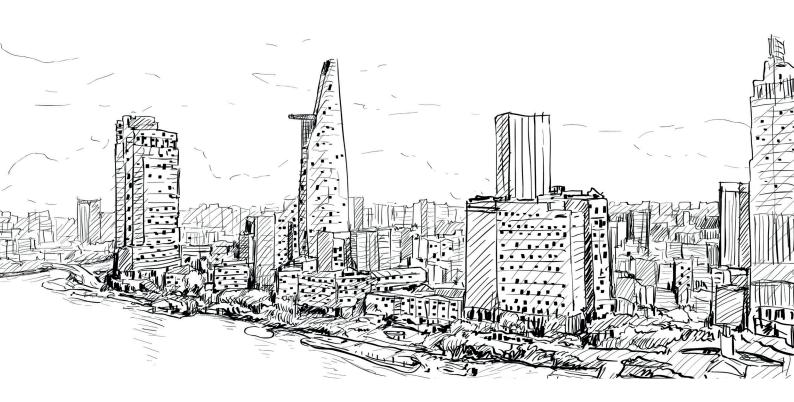
ESG

Signatory to PRI: Yes



# **Dragon Capital**

Creating Opportunity in Vietnam for over 25 years





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